

Notification of Intent

Project Title: "SMC Target Architecture" IFB-CO-14150-SMC-TA

€2,105,950

(estimated cost)

NCIA has been requested by the Nations to Provide :

SMC Target Architecture for Implementation of Enterprise-Wide End-to-End SMC
Capability

The formal IFB is planned to be issued end January 2016 with a Bid Closing Date in March
2016 and Contract Award in June 2016

Contracting Officer: Mrs Gulen Ozkan

E-mail: Gulen.Ozkan@ncia.nato.int

To: Distribution List

Subject: **Notification of Intent to Invite Bids(NOI) for BOA (+) PLUS
Competition**

IFB-CO-14150-SMC-TA

References:

- A. AC/4-D(2002)002, dated 24 June 2002 - Procedures governing BOAs
- B. AC/4-D(2002)002 (FINAL) dated 24th June 2002
- C. AC/4(PP)D/27242 dated
- D. AC/4-DS(2014)0013
- E. NCIA/SSSTRAT/NLO/2015/07957 dated 21 may 2015
- F. AC/4-DS (2015)0020 dated 15th September 2015

1. In accordance with References A and B, notice is hereby given of the intent of the NATO C & I Agency (NCIA), as the Host Nation, to issue an Invitation for Bids (IFB) for the provision of Target Architecture for Implementation of End-to-End CIS SMC Capability.

2. This project is intended to provide:
 - a. Baseline and Target Service Management and Control (SMC) Architecture
 - b. Implementation support for selected set of SMC capabilities
 - c. SMC Project Portfolio Management Support
3. A summary of the requirements of the project is set forth in Annex A, attached to this letter.
4. The reference for the Invitation for Bid is **IFB-CO-14150-SMC-TA**, and all correspondence concerning the IFB should reference this number.
5. The scope of work for this project is authorised as recommended by references A through F. The estimated cost for the services and deliverables included within the scope of the intended contract is EUR **€2,105,950**.
6. This includes a 2 year warranty for all software implementations described listed below:
 - a. Change and Service Request Management implementation
 - b. Unified Event Management Implementation
 - c. Service Level Management Implementation
7. It is planned to place a single contract for the entire scope of work. No partial bidding will be allowed.
8. The tender documents release is planned to be issued in January 2016, with a Bid Closing Date in March 2016 and Contract Award in June 2016.
9. The authorised bidding procedure for this IFB will be the Basic Ordering Agreement Plus (BOA+) procedure with the opportunity for National Responsible Authorities, in response to this NOI, to nominate bidders in addition to the firms included in the attached list of identified BOA vendors at Annex B to this letter.
10. Companies that have not a signed and activated BOA may also be nominated by the National Authorities via their associated Delegation/Mission to NATO who will provide the requisite Declaration of Eligibility (DoE) to NCI Agency enabling the Company to be added to the bidders list.
11. Firms not holding a BOA with NCI Agency that wish to participate in this competition must be nominated to the NCI Agency through their national delegation to NATO and such nomination must be accompanied by a Declaration of Eligibility executed by their national authorities. Each nominated firm shall

include the NAME of the FIRM, the TELEPHONE and FAX NUMBER and E-MAIL-ADDRESS and POINT OF CONTACT.

12. It is emphasised that requests for participation in this competition received directly from *individual* firms cannot be considered unless the firms have a signed and active BOA.
13. Consequently, National responsible authorities are kindly requested that the NCIA be provided with Declarations of Eligibility, **not later than 29th January 2016**, of qualified and certified firms which are interested in bidding for this project. In addition to the certification of the firm's security clearance required under this NOI, the Declarations of Eligibility should include the following information for each of the nominated firms: **Name of the Firm, Telephone number, Fax number, E-mail address and Point of Contact**.
14. This information is critical to enable prompt and accurate communication with prospective Bidders and should be sent to the following address:

NATO CI Agency
Avenue du Bourget, 140
1110 Brussels, Belgium

Attention of: Mrs. Gulen OZKAN – Senior Contracting Officer
Tel: +32 (2) 707-8414
Fax: +32 (2) 707-8770

E-mail: Gulen.Ozkan@ncia.nato.int

15. The successful bid pursuant to this IFB will be that bid which is the lowest price and technically compliant.
16. It is planned to place a single contract for the entire scope of work. No partial bidding will be allowed.
17. The closing date for additions/nominations to the Bidders List is **29th January 2016**.
18. Participating national authorities are advised that the technical specifications applicable to the bidding and the contractual documents are "NATO UNCLASSIFIED".
19. For the performance of the contract, Contractor personnel will be required to hold a "NATO SECRET" security clearance. Prospective Bidders are cautioned that the contract award and contract performance **will not** be delayed in order to allow contractor personnel to obtain clearances where such clearances are lacking.

20. Bidders will be required to declare a bid validity of six (6) months from closing date for receipt of bids, supported by a Bid Guarantee of Euro 80,000 (eighty thousand Euro).
21. The NCIA point of contact for all information concerning this IFB is Mrs. Gulen OZKAN (Senior Contracting Officer), tel: +32 (0)2 707 8414, fax: +32 (0)2 707 8770, email: Gulen.Ozkan@ncia.nato.int.

FOR THE GENERAL MANAGER:



L.T. Herway
Chief of Contracts

Attachments:

- Annex A- Summary of the Requirements
- Annex B- List of Potential Bidders



Distribution for Official
Notification of Intent to Call for Bids
IFB-CO-14150-SMC-TA

NATO Delegations (Attn: Infrastructure Adviser):

(All, except Albania and Croatia)	
Belgium	1
Bulgaria	1
Canada	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
The Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
United Kingdom	1
United States	1

Belgian Ministry of Economic Affairs 1

Embassies in Brussels (Attn: Commercial Attaché):

Bulgaria	1
Canada	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1



The Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
United Kingdom	1
United States (electronic copy to brussels.office.box@mail.doc.gov)	1

NATO HQ

NATO Office of Resources

Management and Implementation Branch – Attn: Deputy Branch Chief 1

Director, NATO HQ C3 Staff

Attn: Executive Co-ordinator 1

SACTREPEUR

Att: Infrastructure Assistant 1

NCIA –Internal Distribution

NCIA Financial Controller (Ms Anne-Marie Pick) 1

CAB Administrator (Mrs Marie Louise Le Bourlot) 1

Chief of Contracts (Mr L.T. Herway) 1

ASG/Principal Contracting Officer (Mr A.Courtois) 1

ASG/Senior Contracting Officer (Mrs Gulen Ozkan) 1

ASG/Contracting Officer (Sarah Hazebroek)

Legal Office 1

Registry 1

NATEXs

All (except Albania & Croatia) 1

ANNEX A - SUMMARY OF REQUIREMENTS

1. Project Background

NATO uses a wide array of CIS systems to achieve its strategic target, which are collectively termed the NATO CIS capability. This capability exploits NATO owned, national and commercial services to deliver secure and non-secure voice and data communication services, core enterprise services and functional area IT services to NATO users in multiple locations and security domains. Through special gateways the services are also extended to national users and communities of interest. The management and control (SMC) of these CIS services is performed by the NCI AGENCY.

In parallel to the continuous enhancement of the CIS services and supporting infrastructure, the service management capability needs to be modernized to keep up with an increasingly complicated collection of systems, to automate service fulfilment and to support operations more reliably and cost effectively.

It is therefore necessary to implement a unified Service Management & Control (SMC) capability covering the full spectrum of CIS services and enable all the organisational units to operate the service management processes in order to support the political and military decision making processes and the conduct of joint, land, air and maritime operations.

2. Project Scope

One of the main aims of the project is to provide the SMC Baseline & Target Architectures (SMC BA & TA) in compliance with the NATO C3 Architectural Framework (NAF) v.3.1 and TOGAF. The Target Architecture will describe the relevant aspects of the SMC capability for the year 2022, and a migration path for reaching that from the agreed 2016 baseline.

Another aim is to migrate legacy SMC components to commercial of the shelf service management tools. This covers Change Management, the Request Fulfilment, Event Management and the Service Level Management components. These components will be configured to support a set of CIS services.

Finally, this project will support NATO SMC project portfolio management by providing consultancy resource to track all ongoing and planned CIS projects for Service Management and Control requirements.



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ANNEX B – LIST OF POTENTIAL BIDDERS



IFB-CO-14150-SMC TA Bidders List

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Country	Vendor
BELGIUM	Cybertrust Belgium NV Dimension Data Belgium Prodata Systems N.V. Rohde & Schwarz Belgium N.V / S.A. SAIT Thales Alenia Space Etca s.a. Thales S.A. UNIFY Verizon Terremark NV
BULGARIA	Electron Progress EAD Lirex BG Ltd
CANADA	ADGA Group Consultants, Inc. ATCO Structures and Logistics Norsat International Inc. Valcom Consulting Group Inc
CZECH REPUBLIC	Damovo Ceska republika s.r.o. Skill s.r.o.
DENMARK	Bruhn Newtech A/S
FRANCE	Bull SAS Cassidian SAS Integral Systems Europe
GERMANY	Airbus Defence and Space GmbH(ex EADS GmbH) Corporate quality consulting GmbH KB Impuls Service GmbH Selex Communications GmbH T-Systems International GmbH Thales Electronic Systems GmbH
GREECE	European Dynamics SA Hellenic Aerospace Industry (SA) Info-Quest SA Intracom Defense Electronics S.A. PC SYSTEMS S.A.
HUNGARY	Hubel Hungarian & Belgian Ltd. Kapsch BusinessCom Kft. S&T Consulting Hungary Ltd. Synergon Information Systems plc- Synergon Integrator Kft
ITALY	Almaviva S.p.A. Engineering Ingegneria Informatica S.p.A



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IFB-CO-14150-SMC TA Bidders List

Country	Vendor
ITALY	Italtel Page Europa S.r.L. Selex ES SPA Telecomponenti s.r.l.
LATVIA	Baltic Information & Security Systems
LITHUANIA	Blue Bridge
LUXEMBOURG	PricewaterhouseCoopers
NETHERLANDS	Alten Nederland B.V. Be Informed B.V. Grabowsky B.V. Network Innovations B.V. Open Text Coöperatief U.A. Uni Business Centre BV West Consulting B.V.
NORWAY	Astrium Services Enterprises AS Atea Norge AS Zenitel Norway AS
POLAND	Asseco Poland S.A. ComArch S.A. MAW Telecom Intl SA
ROMANIA	MarcTel S.I.T. S.R.L. Romsys SRL Teamnet International S.A. UTI Grup S.A.
SLOVAKIA	Aliter Technologies a.s
SPAIN	Alma Technologies s.a. Computer Forensics Laboratories Everis Tecnobit S.L
TURKEY	ASELSAN Elk. San ve Tic. A.S. Atos Bilisim Danismanlik ve Müsteri Hizmetleri San Ve Tic A.S. Aydin Yazilim Ve Elektronik San A.S.(Ayesas) E+M Elektrik Sistem Hizmetleri Ltd. Sti. Global Teknik Elektronik Yazilim Muhendislik Havacilik San. Tic. A.S. HAVELSAN Hava Elektronik San. Ve Tic A.S. MANTIS Software & Consultancy Company METEKSAN Savunma Sanayi A.S.



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IFB-CO-14150-SMC TA Bidders List

<i>Country</i>	<i>Vendor</i>
TURKEY	
UNITED KINGDOM	General Dynamics United Kingdom Limited Info-Assure LTD. Lockheed Martin UK INSYS Ltd Lockheed Martin UK Integrated Systems and Solutions Ltd NEXOR Software Box Ltd. Steria Limited Systems Consultants Services Ltd (SCS) Thales UK Limited
UNITED STATES	Accelera Solutions, Inc. Advanced Systems Technology, inc. BAE Systems Information Solutions Inc. Cask Technologies, LLC DRS Technical Services, Inc. EMW, Inc. Emerging Markets Communications (EMC) General Dynamics IT-ISD Division General Dynamics Information Technology Guident Technologies Inc Honeywell Technology Solutions Inc. Hyperion, Inc. MCR Federal, Inc. Microsoft Corporation Mutual Telecom Services Inc. d/b/a BlackBox Network Services Government Solution SAIC URS Federal Services International Inc
Total :	101

