

**Acquisition**

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NCIA/ACQ/2016/1255

14 June 2016

**Notification of Intent**  
**Project Title: Enhancements Of NATINAMDS**  
**C2 Comms JCHAT – UR6B**

**Serial 2012/5WI02025**  
**RFQ-CO-14308-UR6B**  
**€1.94 Million**

Provision of networking components, workstations, printers and related ancillaries to the AirC2 CRCs (Control and Reporting Centres) for installation by NATO in support of NATINAMDS (NATO Integrated Air and Missile Defense) C2 (Command and Control) Communications JChat.

The formal RFQ is planned to be issued in July 2016 with a Bid Closing Date in August 2016 and Contract Award in September 2016.

**Contracting Officer:** Ms Esther Asensio Broodkoorn

E-mail: [esther.asensio@ncia.nato.int](mailto:esther.asensio@ncia.nato.int)

To: Distribution List

Subject: Notification of Intent to Invite Bids for Basic Ordering Agreement + Competition.

**ENHANCEMENTS OF NATINAMDS C2 COMMS JCHAT – UR6B**  
**RFQ-CO-14308-UR6B**

References: A. AC/4-DS(2015)0030, dated 4 February 2016

B. AC/4(PP)D/27126-ADD2, dated 10 December 2015

C. AC/4-DS(2014)0014, dated 30 June 2014

D. AC/4(PP)D/27126-ADD1, dated 6 June 2014



NATO Communications  
and Information Agency  
Agence OTAN d'information  
et de communication

Avenue du Bourget 140  
1110 Brussels, Belgium

[www.ncia.nato.int](http://www.ncia.nato.int)

1. In accordance with paragraph 5.1.4 of Reference A, notice is hereby given of the intent of the NCI Agency, as the Host Nation, to issue a Request for Quotation (RFQ) for the Project: Enhancements of NATINAMDS C2 Comms JCHAT – UR6B.
2. The Contractor will be responsible for the supply and delivery of brand specific Network Equipment including Alcatel MPLS switches, Cisco Routers and LAN Switches, Racks, UPSs, Workstations, Printers and related ancillaries. The installation and integration of this equipment will be carried out internally by NATO. The technical specifications of the equipment will be described in the Statement of Work.
3. A summary of the requirements of the project is set forth in Annex A, attached to this letter.
4. The reference for the Invitation for Bid is **RFQ-CO-14308-UR6B**, and all correspondence concerning the RFQ should reference this number.
5. The scope of work for this project has been authorised as recommended by references A to D. The estimated cost for the services and deliverables included within the basic scope of the intended contract is EUR 1.94M.
6. It is planned to place a single contract for the entire scope of work. No partial bidding will be allowed.
7. The successful bid will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the RFQ.
8. The formal RFQ is planned to be issued in July 2016 with a Bid Closing Date in August 2016 and Contract Award in September 2016.
9. The authorised bidding procedure for this RFQ is the Basic Ordering Agreement Plus (BOA+) procedure with the opportunity for National Responsible Authorities, in response to this NOI, to nominate bidders in addition to the firms included in the attached list of identified vendors.
10. Companies that have not a signed an activated BOA may also be nominated by the National Authorities via their associated Delegation/Mission to NATO who will provide the requisite Declaration of Eligibility (DoE) to NCI Agency enabling the Company to be added to the Bidders List.
11. Pursuant to paragraph 5 of Reference A, national responsible authorities are kindly requested that the NCI Agency be provided with Declarations of Eligibility, **not later than 5<sup>th</sup> July 2016**, of qualified and certified firms which are interested in bidding for this project. In addition to the certification of the firm's security clearance required under this NOI, the Declarations of Eligibility should include the following information for each of the nominated firms: **Name of the Firm, Telephone number, Fax number, E-mail address and Point of Contact**. This information is critical to enable prompt and accurate communication with prospective Bidders and should be sent to the following address:

NCI Agency  
Boulevard Leopold III  
1110 Brussels, Belgium  
Attention: Ms Esther Asensio Broodkoorn

Tel: +32 (2) 707-8625

Fax: +32 (2) 707-8770

E-mail: [Esther.Asensio@nr.ncia.nato.int](mailto:Esther.Asensio@nr.ncia.nato.int)

12. Bidders will be required to declare a bid validity of six (6) months from closing date for receipt of bids, supported by a Bid Guarantee of Euro 90,000.00 (*ninety thousand Euros*). Should the selection and award procedure exceed the Bid Closing Date by more than six (6) months firms will be requested to voluntarily extend the validity of their bids and Bid Guarantee accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
13. It is emphasised that requests for participation in this competition received directly from individual firms cannot be considered.
14. Your assistance in this procurement is greatly appreciated.

FOR THE GENERAL MANAGER:



L.T. Herway  
Chief of Contracts

**Attachment(s):**

Annex A- Summary of the Requirements  
Annex B- Bidders List

N A T O U N C L A S S I F I E D

Distribution for Official  
Notification of Intent to Call for Bids  
RFQ-CO-14308-UR6B

NATO Delegations (Attn: Infrastructure Adviser):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
The Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
United Kingdom	1
United States	1

Belgian Ministry of Economic Affairs 1

Embassies in Brussels (Attn: Commercial Attaché):

Albania	1
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N A T O U N C L A S S I F I E D

Germany	1
Greece	1
Hungary	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
The Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
United Kingdom	1
United States (electronic copy to <a href="mailto:brussels.office.box@mail.doc.gov">brussels.office.box@mail.doc.gov</a> )	1

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Attn: Deputy Branch Chief	1
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**Strategic Commands**

SACT Attn: ACOS C41SR	1
ACO Attn: SPT CIS Director	1

**NATO Agencies (as applicable)**

NSPA Attn: Communication and Calibration Programme	1
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**NCI Agency:**

NLO (Mr. C. Ulsh)	
DACQ (Mr. P. Scaruppe through Assistant)	1
Administrator, Contracts Awards Board (Ms. M.L. Le Bourlot)	1
Chief of Contracts (Mr. L.T. Herway)	1
Legal Adviser (Ms. S. Rocchi)	1
AirC2 PO&S	1
DIS NSII SL	1
ACQ ILS	1
ACQ PCO (Tiziana Pezzi)	1
ACQ Contracting Officer (Esther Asensio Broodkoorn)	1
Registry	1

**NATEXs (as applicable)**

**ANNEX A - SUMMARY OF REQUIREMENTS**

**ENHANCEMENTS OF NATINAMDS C2 COMMS JCHAT – UR6B**

**1. Description of Project Background**

1.1. This Project will provide enhancements to NATINAMDS C2 Comms, by providing network services and JChat, which is a secure networked Instant Message (IM) capability between the NATO CAOCs and subordinate Air C2 entities in support of NATO Integrated Air and Missile Defence elements in Northern and Southern Region of SACEUR's Area of Responsibility. JChat applications will be hosted across the NATO Secret Wide Area Network.

**2. Description of Project Scope**

2.1. This project scope is to supply the required components for the implementation of the capability at the AirC2 CRCs. Once delivered by the Prospective Contractor at the installation locations, these CIS elements will be installed by NATO and be integrated with the existing network services and applications.

2.2. The project will deliver the components below in their specified quantity :

Description	Quantity
Alcatel Service Aggregation Routers	18
Cisco Routers	36
Cisco LAN Switches	27
19" Racks with KVM	18
Uninterruptable Power Supplies	18
Workstations	81
Printers	27
Related cabling and ancillaries	Various

At the time of the RFQ release, there might be slight variations in the quantities due to some site specific requirements. Spares will be included as options.

**ANNEX B – LIST OF POTENTIAL BIDDERS**

**Prospective Bidders List: (alphabetically per country)**

**ALBANIA**

TCN shpk

**BELGIUM**

AKACIO

ATOS

Astron N.V.

BT(Worldwide) Ltd Belgium Branch

Brevco Services S.C.S.

Computacenter N.V.

Computer Sciences Corporation

Computerland – DYMAX

Cybertrust Belgium NV

Dell

Dimension Data Belgium

Ericsson sa/nv

Getronics Belgium SA/NV

Global Knowledge Belgium bvba

NextiraOne

Nijkerk Computer Solutions BeNeLux

Prodata Systems

RealDolmen NV

SAIT

Simac ICT Belgium

Telindus NV

Thales S.A.

UNIFY COMMUNICATIONS

Van Roey Automation NV

WAL-MART Benelux sa

**BULGARIA**

Lirex BG Ltd

**CANADA**

ATCO Structures and Logistics

Network Innovations Inc.

Norsat International Inc.

**CROATIA**

CROZ d.o.o. za informaticku djelatnost

CS Computer Systems Ltd

IN2 Information Engineering Ltd.

Podatkovni Centar Kriz d.o.o.

SENSO IS d.o.o.

**CZECH REPUBLIC**

Damovo Ceska republika s.r.o.  
SITEL, spol. s r.o.  
Skill s.r.o.  
TTC Telekomunikace, s.r.o.

**DENMARK**

Bruhn Newtech A/S  
Danoffice ApS

**ESTONIA**

Telegrupp AS

**FRANCE**

Alcatel-Lucent International  
CS Systèmes d'Informations  
Cassidian SAS  
LGM

**GERMANY**

Airbus Defence and Space GmbH  
CONET Solutions GmbH  
CSC Deutschland Solutions GmbH  
Cognizant Consulting and Services GmbH  
FREQUENTIS Deutschland GmbH  
GBS TEMPEST & Service GmbH  
GTSI Corp.  
Hewlett Packard GmbH  
IABG mbH  
KB Impuls Service GmbH  
Quin GmbH  
Rohde & Schwarz GmbH & Co. KG  
T-Systems International GmbH  
Thales Electronic Systems GmbH  
XORTEC GmbH

**GREECE**

Cosmos Business Systems S.A.  
European Dynamics SA  
Info-Quest SA  
PC SYSTEMS S.A.  
Space Hellas

**HUNGARY**

Navigator Zrt.  
S&T Consulting Hungary Ltd.  
Synergon Information Systems plc-Synergon Integrator Kft

**ITALY**

ITEL SRL  
Italtel  
NA.EL.SRL  
SMS Engineering srl  
Vitrociset S.p.A.

**LATVIA**

Datakom LTD  
Komerccentrs DATI grupa LTD

**LITHUANIA**

Blue Bridge

**NETHERLANDS**

@Valley B.V.  
Eurotempest BV  
Global Systems and Software  
Go Hardware  
Het IT BV  
Misco Nederland BV  
PQR bv  
PointGroup BV  
Quanza Engineering B.V.  
TTEC Computers BV – Transtec AG  
UNI Business Centre BV  
WBC Innovations BV

**NORWAY**

3D perception AS  
Airbus Defence and Space  
Atea Norge AS  
Evry

**POLAND**

Asseco Poland S.A.  
Atende S.A.  
COMARCH Spółka Akcyjna  
Consortia Sp. Z o.o.  
Decsoft S.A.  
Designers S.J.  
Military Communication Institute  
Produs S.A.  
QUMAK S.A.  
S&T Services Polska Sp. Z o.o.  
Solidex S.A.  
Sygnity S.A.  
TTcomm S.A.  
VOL Sp. Z o.o. Sp.k.  
WASKO S.A.

Zbar Phu Mariusz Popenda

**ROMANIA**

Romsys SRL  
SC Mira Telecom SRL  
UTI Grup S.A.

**SLOVAKIA**

Aliter Technologies a.s

**SPAIN**

Alma Technologies s.a.  
Informática El Corte Inglés (IECISA)

**TURKEY**

E+M Elektrik Sistem Hizmetleri Ltd. Sti.  
Kuanta Insaat Taahhut Elektronik Turizm  
Suta Insaat ve Muhendislik Sirketi

**UNITED KINGDOM**

API Europe Ltd  
Audax  
Avanti Communications Group plc  
Fujitsu  
Info-Assure LTD.  
OSPL UK Ltd  
Secure Systems & Technologies Ltd. (SST)  
Systemware Europe Ltd  
Verizon Business

**UNITED STATES**

AATD, LLC  
ALTIMA GROUP INTERNATIONAL, INC. (AGI)  
AS GLOBAL  
AT&T Government Solutions, Inc.  
Affigent, LLC  
BAE Systems Information Solutions Inc.  
Blue River Information Technology, LLC  
DRS Technical Services, Inc.  
Diversified Technology, Inc.  
EMW, Inc.  
Forward Slope, Inc  
Honeywell Technology Solutions Inc.  
Intelligent Waves LLC  
K3 Enterprises, Inc.  
L-3 National Security Solutions, Inc.  
ManTech International Corporation  
Mutual Telecom Services Inc. d/b/a BlackBox Network Services Government  
Solution  
Pegasus Professional Services LLC

Pifinity, Inc. DBA StorageHawk  
PlanIT Group LLC  
Raytheon CompanyNetwork Centric Systems  
SAIC  
Spacenet Integrated Government Solutions  
Sprint Communications Company, L.P.  
The Experts, Inc.  
Trace Systems  
TranTech Inc.  
URS Federal Services International Inc  
US International Development Consortium  
UltiSat, Inc.  
Vykin Corporation  
World Wide Technology Inc.