

Acquisition

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NCIA/ACQ/2016/1178
20 May 2016

To: See Attached Distribution List

From: The General Manager, NATO Communications and Information Agency (NCI Agency)

Subject: **AMENDMENT NO. 1 TO THE REQUEST FOR QUOTATION (RFQ)
NO. RFQ-CO-14247-SEMARCOMM
PURCHASER ANSWERS TO CLARIFICATION REQUESTS**

'Provide Secure Maritime Communications'

References: A. NCIA/ACQ/2016/1135 dated 29 April 2016

Prospective Bidders:

1. At Reference (A) your firm was invited, in conformance with the terms of your active Basic Ordering Agreement (BOA) with the NCI Agency, to participate in a *BOA competition* for the provision of Secure Maritime Communications (SEMARCOMM) capability to six NATO ships.
2. The purpose of this Amendment No. 1 to the RFQ is to publish the answers to the Clarification Requests (CRs) received from Prospective Bidders (Attachment (A), CRs T1-T4). These answers do not require revisions to RFQ, therefore all RFQ documents remain unchanged from their last issued version (Reference (A)).
3. **THE CLOSING TIME FOR SUBMISSION OF BIDS IN RESPONSE TO THIS RFQ IS HEREWITH EXTENDED BY SEVEN (7) CALANDAR DAYS AND IS NOW: 14:00 HOURS (BRUSSELS TIME) ON 3 JUNE 2016.**
4. For Prospective Bidders which have not yet done so, you are kindly reminded to complete and return the **Acknowledgement of Receipt** form at Reference (A), informing the NCI Agency of your intention to bid/not to bid.

5. The reference for the Request for Quotation is **RFQ-CO-14247-SEMARCOMM**, and all correspondence concerning this RFQ should reference this number.
6. The NCI Agency sole Point of Contact (POC) for this procurement is:

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FOR THE GENERAL MANAGER:



Tiziana Pezzi
Principal Contracting Officer

Attachments:

(A) Purchaser answers to the Clarification Requests (first release)

Distribution List For
RFQ-CO-14247-SEMARCOMM-AMD1

BIDDERS

1 Each

NATO Delegations (Attn: Investment Adviser):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
The United Kingdom	1
The United States of America	1

Belgian Ministry of Economic Affairs

1

Embassies in Brussels (Attn: Commercial Attaché):

Albania	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1

Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
The United Kingdom	1
The United States of America	1

Distribution for information (Blind to Bidders):

NATO HQ

NATO Office of Resources

Management and Implementation Branch – Attn: Deputy Branch Chief 1

Director, NATO HQ Communications and Information Staff

Attn: Executive Co-ordinator 1

SACTREPEUR

Attn: Investment Assistant 1

SACEUREP

Attn: Investment Assistant 1

Strategic Commands

HQ SACT Attn: ACOS C4ISR 1

ACO AGSIO Attn: SPT CIS Director 1

NCI Agency - Internal Distribution

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ACQ Chief of Contracts – Mr L.T. Herway 1

ACQ Principal Contracting Officer – Ms T. Pezzi 1

ACQ Senior Contracting Assistant – Ms V. Navikaitė 1

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ACQ Cost Analyst – Mr R. Berghuijs 1

SStrat NLO – Mr C. Ulsh (via Mr E. Pecorella, Mr D. Harman) 1

Legal Adviser – Ms S. Rocchi (through Mr V. Roobaert) 1

FMU – Ms I. Nechelpu 1

Service Strategy – Mr M. Davidson 1

DSO – Mr E. Lesbaupin 1

NSII SL Chief – Mr T. Plachecki 1

NSII SL WMSA – Mr D. Kallgren 1

NSII SL Project Manager – Mr F. Craib 1

Registry 1

NCI Agency - NATEXs

All NATEXs 1 Each

NCI AGENCY ANSWERS TO BIDDERS CLARIFICATION REQUESTS

TECHNICAL				
Serial Nr	RFQ Section Ref.	BIDDERS QUESTION	NCI AGENCY ANSWER	Status
T.1	SOW Appendix A A.2.2.5 A.2.2.6 A.5.6.1	For the software components chosen, are there any restrictions on the software licensing required, or is "any" acceptable (Open Source, freely available, provided by a commercial entity etc.)	The forms of licensing indicated in this clarification request are acceptable. Not acceptable are for example time limited licenses, licenses based on the display of advertisements or licenses based on the disclosure of any information from the user system. The Bidder shall ensure there are no security or privacy issues with the software.	The RFQ will not be amended.
T.2	SOW Appendix A A.2.2.5 A.2.2.6 A.5.6.1	Is there a particular reason why HTTP download and FTP download/upload are required, why this overlap of functionality, for example why not only RFP download and upload?	Both are required because HTTP offers performance advantages on downloads.	The RFQ will not be amended.
T.3	SOW Appendix A A.3.1.2	"a guaranteed dedicated capacity of at least 32 kbps". Using Inmarsat as an example - the terminal can request a guaranteed dedicated streaming service when required, and if there is capacity available in the network the bandwidth is guaranteed. It is however not a guarantee that there always is capacity available in the network to serve the request. Only special services such as "Assured Access" guarantees bandwidth availability all the time. Can NCIA confirm that this is compliant and as expected?	The "guaranteed dedicated capacity" as mentioned in the SoW refers to the quality of the connection, i.e. having at least 32 kbps bandwidth available which is not shared with other terminals during the duration of the connection. The "guaranteed dedicated capacity" does not refer to Inmarsat "Assured Access" services.	The RFQ will not be amended.
T.4	SOW Appendix B	Can NCIA confirm that PFE IP encryption device will be setup so that IP packets from the VoIP handset and Laptop are QoS tagged differently (to be able to differentiate on how the services are treated on the satcom link)	The PFE IP encryption device can be setup to copy the DSCP value of the header of the clear text inner packet (payload) to the header of the encrypted packet. The IP Encryption device itself will not do any DSCP marking.	The RFQ will not be amended.