



**Acquisition**

NATO Communications and Information Agency

7010 SHAPE, Belgium

Telephone: +32 (0) 65 44 6160

NCIA/ACQ/928

8 March 2016

**Notification of Intent**

**Support for the NCI Agency Directorate of Infrastructure Services (DIS)' HP hardware and software solutions**

**IFB-NCIA-DIS-16-01**

**Estimated Value €635,000 annually**

**Period of performance: 1 base year + 4 options**

The NCI Agency is the provider of NATO-wide IT services and state-of-the-art C4ISR capabilities including cyber and missile defence. In strengthening the Alliance, the Agency applies industry best practices and provides a full life-cycle approach: from analysis and concept development, through experimentation and capability development, to operations and maintenance for both missions and exercises.

The Agency has a requirement to procure the hardware and software maintenance of HP branded equipment and the Network Change and Configuration Management Solution HP Network Automation.

The formal IFB is planned to be issued in beginning April 2016 with a Bid Closing Date 2<sup>nd</sup> half of May 2016 and Contract Award end of June 2016.

Principal Contracting Officer:

E-mail: [alain.courtois@ncia.nato.int](mailto:alain.courtois@ncia.nato.int)

Contracting Officer:

E-mail: [anne.seguin@ncia.nato.int](mailto:anne.seguin@ncia.nato.int)



NATO Communications  
and Information Agency  
Agence OTAN d'information  
et de communication  
Avenue du Bourget 140  
1140 Brussels, Belgium  
[www.ncia.nato.int](http://www.ncia.nato.int)

**To:** Distribution List

**Subject:** Notification of Intent to Invite Bids for International Competitive Bidding

**LOT 1 - Support for the NCI Agency's Processing and Storage Change and Configuration Management Solution HPE Datacentre Care**

**LOT 2 - Support for the NCI Agency's Network Change and Configuration Management Solution HP Network Automation**

**IFB-NCIA-DIS-16-01**

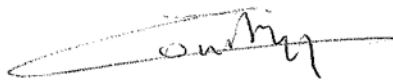
1. Notice is hereby given of the intent of the NATO CI Agency, to issue an Invitation for International Bid in relation to the provision of Support for HP branded equipment and software solutions.
2. A summary of the requirements of this Invitation for Bid (IFB) is set forth in Annex A, attached to this letter.
3. The reference for the Invitation for Bid is **IFB-NCIA-DIS-16-01**, and all correspondence concerning this IFB should reference this number.
4. The estimated cost for the services and deliverables included within the basic scope of the intended contract is EUR 635,000 annually.
5. NCI Agency will use International Competitive Bidding (ICB) Procedure for this procurement with a source selection process of lowest price technically compliant.
6. It is planned to place a single contract for the entire scope of work. No partial bidding will be allowed.
7. The formal IFB is planned to be issued in beginning April 2016 with a Bid Closing Date 2<sup>nd</sup> half of May 2016 and Contract Award end of June 2016.
8. Bidders are advised that there will be a tentative bid validity of 6 months from the closing date for receipt of bids. Should the selection and award procedure extend beyond 6 months after the Bid Closing Date, firms will be requested to voluntarily extend the validity of their bids. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
9. National responsible authorities are kindly requested that the NCI Agency be provided with Declarations of Eligibility, not later than 1<sup>st</sup> of April 2016 of qualified

and certified firms which are interested in bidding for this project. In addition to the certifications of the firm's security clearance required under this NOI, the Declarations of Eligibility shall include the following information for each of the nominated firms: name of the firm, telephone number, fax number, e-mail address and Point of contact. This information is critical to enable prompt and accurate communication with prospective Bidders and should be sent to the following address:

NATO CI Agency  
Building 302 Annex Room 110  
7010 SHAPE, Belgium  
Attention:  
Contracting Officer  
E-mail: [anne.seguin@ncia.nato.int](mailto:anne.seguin@ncia.nato.int)

10. It is emphasised that requests for participation in this competition received directly from individual firms cannot be considered.
11. Any inquiries with regards to this notification should be made directly to the Contracting Officer, at email [anne.seguin@ncia.nato.int](mailto:anne.seguin@ncia.nato.int)
12. Your assistance in this procurement is greatly appreciated.

FOR THE GENERAL MANAGER:



Alain COURTOIS  
Principal Contracting Officer

**Attachment:**

Annex A- Summary of the Requirements

### **NATO Delegations**

Each delegation	1
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### **Distribution for information**

#### **NATO HQ**

##### **NATO Office of Resources**

Management and Implementation Branch

Attn: Deputy Branch Chief (Lorna Hayes)	1
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##### **Director, NATO HQ C3 Staff**

Attn: Executive Co-ordinator	1
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#### **SACTREPEUR**

Attn: Infrastructure Assistant	1
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#### **BUDGET COMMITTEE**

Attn: BC Adviser	1
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### **Strategic Commands**

SACT	Attn: ACOS C4ISR	1
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ACO	Attn: SPT CIS Director	1
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ACO	Attn: Financial Controller (Alan Mackenzie)	1
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JFCBS Brunssum J 8 (Bill Pickwell)	1
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### **NCI Agency**

DACQ (P. Scaruppe)	1
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Legal Adviser (S. Rocchi)	1
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ACQ PCO (A. Courtois)	1
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ACQ CO (A. Seguin)	1
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NSII Project Manager (S. Broecker)	1
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CES Project Manager (L. Meinel)	1
Financial Controller (A.-M. Pick)	1
Executive Management/ NLO (U. Craig)	1
Administrator Contracts Award Board (M.-L. Le Bourlot)	1
Registry	1

**NCI Agency – All NATEXs**

## ANNEX A – SUMMARY OF REQUIREMENTS

### LOT 1 - Support for the NCI Agency's Processing and Storage Change and Configuration Management Solution HPE Datacentre Care

#### 1. Background

The NATO Communications & Information Agency (NCI Agency) is responsible for the in-service support of major NATO Communications and Information Systems.

The Core Enterprise Service Line is responsible to operate and maintain NATO's Datacentres within multiple locations.

One essential building block within NCI Agency's is to provide continuity of service inside the datacentres. HP Server and storage infrastructure is operational in multiple locations. Reactive and proactive support is required to keep the service operational.

Due to the importance of this service which are provided out of the different DC, service maintenance and support for the hardware is highly required.

#### 2. Scope

The Statement of Work (SoW) covers the support of the HP Hardware as depicted below:

The amount of HW is:

CLIN	Description	Amount	End of support
1	HP BLc7000 CTO Enclosure	16	31-Dec-16
2	HP BLc3000 CTO Enclosure	3	31-Dec-16
3	HP BL465c G7	18	31-Dec-16
4	HP BL460c G1/G6/G7/G8	152	31-Dec-16
5	HP DL380	63	31-Dec-16
6	HP DL360	13	31-Dec-16
7	HP DL580	5	31-Dec-16
8	HP 3Par 7200	2	31-Dec.16
9	HP EVA8000	1	31-Dec-16

10	HP EVA8100	1	31-Dec-16
11	HP EVA4400	1	31-Dec-16
12	HP EVA5000	1	31-Dec-16
13	HP MSA2300sa Controller	4	31-Dec-16
14	HP 8/24 Base 16-ports Enabled SAN Switch	10	31-Dec-16
15	HP 2300fc Modular Smart Array Controller	2	31-Dec-16
16	HP D2700 Disk Enclosure	3	31-Dec-16
17	HP D2220sb Storage Blade CTO	4	31-Dec-16
18	Cisco ASA5520-AIP10-K9	3	31-Dec-16
19	CISCO Network Equipment	35	31-Dec-16

Total hardware (as of January 2016)

The actual quantity of a hardware to be maintained will be stipulated in the IFB at the time of issuance and the number above should only be taken as order of magnitude.

Additional Options will be asked to quote in the IFB:

- Different Support Concepts based on HP's Enterprise Support Models
- Options to add specialised support from HP (e.g. Technical Account Manager)
- Options to procure on-site training or on-site interventions in support of installations or upgrades

## **LOT 2 - Support for the NCI Agency's Network Change and Configuration Management Solution HP Network Automation**

### **3. Background**

The NATO Communications & Information Agency (NCI Agency) is responsible for the in-service support of major NATO Communications and Information Systems.

The Network Services and IT Infrastructure (NSII) Service Line is responsibility to operate and maintain NATO's networks.

One essential building block within NCI Agency's 3<sup>rd</sup> Level Network Management Centre to identify and resolve network incidents and restore services is provided by NetScout and Gigamon solutions. In combination, both solutions are utilised in the STATIC and deployed areas to react on IP-Flow issues, ensure network performance issues and report on utilisation.

Due to the importance of this 3<sup>rd</sup> Level Engineering tool to identify and resolve incidence and restore service maintenance and support for this COTS is required.

#### 4. Scope

The Statement of Work (SoW) covers the support of the HP Network Automation software as depicted below:

The amount of licenses are:

CLIN	Supported Licenses	Maintenance Product Description	Qty	End of support coverage
1	H7S32AAE	HP Automation Insight per OSI SW E-LTU	1	30-06-2016
2	H7S32AAE	HP Automation Insight per OSI SW E-LTU	1	30-06-2016
3	A7Z17AAE	HP NA Ultimate Ed 50+/50 NdPk SW E-LTU	2	30-06-2016
4	A7Z18AAE	HP NA Ultimate Ed 250+/50 NdPk SW E-LTU	35	30-06-2016
5	A7Z19AAE	HP NA Ultimate Ed 1000+/50 NdPk SW E-LTU	26	30-06-2016
6	A7Z20AAE	HP NA Ultimate Ed 2000+/50 NdPk SW E-LTU	19	30-06-2016
7	A7Z46AAE	HP NA Core 1-1K to NA Ult Mig SW E-LTU	1	30-06-2016

Total Ultimate licenses (as of January 2016) amount to 82 Ultimate license packs at 50 licenses per pack, equalling 4100 licenses.

The actual quantity of licenses to be maintained will be stipulated in the IFB at the time of issuance and the number above should only be taken as order of magnitude.

Additional Options will be asked to quote in the IFB:

- Different Support Concepts based on HP's Enterprise Support Models
- Options to add specialised support from HP (e.g. Technical Account Manager)
- Options to procure on-site training or on-site interventions in support of installations or upgrades

### **GENERAL INFORMATION**

#### 5. Type of Contract

The Contract will be a standard NCI Agency Contract with schedule of supplies and services with the licences mentioned in the table above. It will be a firm fixed price contract.

#### 6. Period of Performance



For the hardware, the Contractor performance period will be one base period of one year, followed by four optional years of CLS as specified in the Schedule of Supplies and Services (SSS).

Start date of contract will be 1<sup>st</sup> January 2017.

For the software, the Contractor performance period will be one base period for 6 months, followed by four optional years of CLS as specified in the Schedule of Supplies and Services (SSS).

Start date of contract will be 1<sup>st</sup> July 2016.