



NATO UNCLASSIFIED

Acquisition

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NCIA/DACQ/Mons/2016/1000

6 April 2016

To: Distribution List

From: The General Manager, NCI Agency

Subject: **Invitation for Bidding IFB-NCIA-NSII-16-02 – NATO Wide VTC Support Services.**

Dear Sir/Madam,

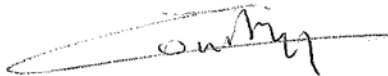
1. Your firm is hereby invited to participate in an IFB for the provision of NATO Wide VTC Support Services.
2. The award will be based on the proposal evaluated as the lowest price, technically compliant in accordance with the selection criteria set forth in the Bidding Instructions.
3. **THE CLOSING TIME FOR SUBMISSION OF BIDS IN RESPONSE TO THIS INVITATION FOR BIDDING IS 17:30 HOURS (BRUSSELS TIME) on Friday 10th of June 2016.**
4. This Invitation for Bidding consists of the Bidding Instructions (Book I) and the Prospective Contract (Book II). The Prospective Contract contains the Schedule of Supplies and Services (Part I), Contract Special Provisions (Part II), Contract General Provisions (Part III), and the Statement of Work (Part IV). The Statement of Work and the Annexes thereto set forth detailed specifications governing the performance requirements of the contract.
5. The overall security classification of this bid is "NATO UNCLASSIFIED". This Invitation for Bidding remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
6. The Bidders have the right to request IFB clarifications as outlined in section 2.6 of the Bidding Instructions (Book I) until the 18th of May 2016 COB.
7. You are requested to complete and return the enclosed acknowledgement of receipt within 3 days of receipt of this IFB, informing NCI Agency of your intention to bid/not to bid. Your firm is not bound by its initial decision, and if you decide to reverse your stated intention at a later date, you are requested to advise us by a separate letter.
8. Prospective Bidders are advised that the NCI Agency reserves the right to cancel this IFB at any time in its entirety and bears no liability for bid preparation costs incurred by firms or any other collateral costs if bid cancellation occurs.

N A T O U N C L A S S I F I E D

9. All Bids shall be in the possession of the Purchaser at the address given in Book I - section 2 - paragraph 2.3.2 **before 1730 hours (Brussels Time) on Friday 10th of June 2016** at which time and date bidding will be closed.
10. The Purchaser point of contact for all information concerning this IFB is:

NCI AGENCY
Building 302 Annex Room 110
7010 SHAPE
Belgium
Attn.: MAJ Anne SEGUIN (Contracting Officer)
Tel : +32 (0)2 65 44 54 39
E-mail : anne.seguin@ncia.nato.int

FOR THE GENERAL MANAGER:



Alain COURTOIS
Principal Contracting Officer

Attachment A

Acknowledgement of Receipt of Invitation for Bidding

IFB-NCIA-NSII-16-02

**Please complete and return within 3 days by: e-mail: anne.seguin@ncia.nato.int
for the attention of OF3 Anne SEGUIN.**

We hereby advise that we have received Invitation for Bidding **IFB-NCIA-NSII-16-02**
on, together with all enclosures listed in the Table of Contents.

CHECK ONE

- { } As of this date and without commitment on our part, we do intend to submit a bid.
- { } We do not intend to submit a bid.
- { } We are reviewing the requirements of the IFB and will notify you of our decision
as soon as possible.

Signature: _____

Printed Name: _____

Title: _____

Company: _____

Address: _____

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N A T O U N C L A S S I F I E D
IV

Attachment B

Distribution List

Authorised bidders

NATO Delegations

| | |
|-----------------|---|
| Each delegation | 1 |
|-----------------|---|

Distribution for information

NATO HQ

NATO Office of Resources

| | |
|--------------------------------------|---|
| Management and Implementation Branch | 1 |
|--------------------------------------|---|

| | |
|---------------------------|---|
| Attn: Deputy Branch Chief | 1 |
|---------------------------|---|

Director, NATO HQ C3 Staff

| | |
|------------------------------|---|
| Attn: Executive Co-ordinator | 1 |
|------------------------------|---|

SACTREPEUR

| | |
|--------------------------------|---|
| Attn: Infrastructure Assistant | 1 |
|--------------------------------|---|

BUDGET COMMITTEE

| | |
|------------------|---|
| Attn: BC Adviser | 1 |
|------------------|---|

Strategic Commands

| | | |
|------|------------------|---|
| SACT | Attn: ACOS C4ISR | 1 |
|------|------------------|---|

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|-----|------------------------|---|
| ACO | Attn: SPT CIS Director | 1 |
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| ACO | Attn: Financial Controller | 1 |
|-----|----------------------------|---|

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|--------------------|---|
| JFCBS Brunssum J 8 | 1 |
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NCI Agency

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| DACQ (P. Scaruppe) | 1 |
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|---------------------------|---|
| Legal Adviser (S. Rocchi) | 1 |
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| ACQ PCO (A. Courtois) | 1 |
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| ACQ CO (A. Seguin) | 1 |
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|---------------------------------------|---|
| NSII Project Manager (D. Frederiksen) | 1 |
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|--|---|
| NSII Project Manager (E. DeClerck) | 1 |
| Financial Controller (A.-M. Pick) | 1 |
| Executive Management/ NLO (C. Ulsh) | 1 |
| Administrator Contracts Award Board (M.-L. Le Bourlot) | 1 |
| Registry | 1 |

NCI Agency – All NATEXs

IFB-NCIA-NSII-16-02

NATO Wide VTC Support Services



List of Bidders

N A T O U N C L A S S I F I E D

IFB-NCIA-NSII-16-02

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N A T O U N C L A S S I F I E D

| Country | Vendors |
|--------------------------|--|
| BELGIUM | <i>BRESCO SERVICES SCS</i> |
| | <i>BT LIMITED</i> |
| | <i>CISCO SYSTEMS BELGIUM</i> |
| | <i>DIMENSION DATA BELGIUM</i> |
| | <i>EUROCITY</i> |
| | <i>PRO DATA SYSTEMS</i> |
| | <i>SAIT</i> |
| | <i>SOPRA STERIA BELGIQUE</i> |
| | <i>UNIFY COMMUNICATIONS</i> |
| | <i>ATOS</i> |
| | <i>PROXIMUS</i> |
| BULGARIA | <i>LIREX BG</i> |
| CANADA | <i>ATCO Frontec</i> |
| | <i>Prilyx Research & Development Ltd.</i> |
| | <i>Terida Systems Ltd</i> |
| | <i>Babcock Canada Inc.</i> |
| | <i>Patlon Aircraft and Industries</i> |
| Czech Republic | <i>S.ICZ a.s.</i> |
| FRANCE | <i>Global Technologies</i> |
| GERMANY | <i>Bechtle GmbH & Co. KG</i> |
| | <i>RICOH Deutschland GmbH</i> |
| GREECE | <i>ONEX AV</i> |
| ITALY | <i>NA.EL. S.r.l.</i> |
| | <i>VITROCISET S.p.A.</i> |
| | <i>NEXT-ERA PRIME S.p.A.</i> |
| | <i>FINMECCANICA S.p.A.</i> |
| NORWAY | <i>AIRBUS Defence and Space AS</i> |
| UNITED STATES OF AMERICA | <i>Science Applications International Corporation (SAIC)</i> |
| | <i>EMW, Inc.</i> |
| | <i>AVS, Inc.</i> |