

**Acquisition**

NATO Communications and Information Agency

7010 SHAPE, Belgium

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NCIA/ACQ/927

8 march 2016

8

Notification of Intent
Support for the NCI Agency's NetScout / Gigamon solution

IFB-NCIA-NSII-16-04

Estimated Value: €325,000 annually
Period of performance: 1 base year + 4 options

The NCI Agency is the provider of NATO-wide IT services and state-of-the-art C4ISR capabilities including cyber and missile defence. In strengthening the Alliance, the Agency applies industry best practices and provides a full life-cycle approach: from analysis and concept development, through experimentation and capability development, to operations and maintenance for both missions and exercises.

The Agency has a requirement to procure the equipment and software maintenance for the NetScout / Gigamon solution utilised within the Network Services and IT Infrastructure Service line.

The formal IFB is planned to be issued in beginning April 2016 with a Bid Closing Date 2nd half of May 2016 and Contract Award end of June 2016.

Principal Contracting Officer:

E-mail: alain.courtois@ncia.nato.int

Contracting Officer:

E-mail: anne.seguin@ncia.nato.int

NATO Communications
and Information Agency
Agence OTAN d'information
et de communication
Avenue du Bourget 140
1140 Brussels, Belgium
www.ncia.nato.int

To: Distribution List

Subject: Notification of Intent to Invite Bids for International Competitive Bidding

Support for the NCI Agency's NetScout / Gigamon solution.

IFB-NCIA-NSII-16-04

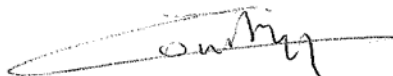
1. Notice is hereby given of the intent of the NATO CI Agency, to issue an Invitation for International Bid in relation to the provision of NCI Agency's NetScout / Gigamon solution.
2. A summary of the requirements of this Invitation for Bid (IFB) is set forth in Annex A, attached to this letter.
3. The reference for the Invitation for Bid is **IFB-NCIA-NSII-16-04**, and all correspondence concerning this IFB should reference this number.
4. The estimated cost for the services and deliverables included within the basic scope of the intended contract is EUR 325,000 annually.
5. NCI Agency will use International Competitive Bidding (ICB) Procedure for this procurement with a source selection process of lowest price technically compliant.
6. It is planned to place a single contract for the entire scope of work. No partial bidding will be allowed.
7. The formal IFB is planned to be issued in beginning April 2016 with a Bid Closing Date 2nd half of May 2016 and Contract Award end of June 2016.
8. Bidders are advised that there will be a tentative bid validity of 6 months from the closing date for receipt of bids. Should the selection and award procedure extend beyond 6 months after the Bid Closing Date, firms will be requested to voluntarily extend the validity of their bids. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
9. National responsible authorities are kindly requested that the NCI Agency be provided with Declarations of Eligibility, not later than 1st of April 2016 of qualified and certified firms which are interested in bidding for this project. In addition to the certifications of the firm's security clearance required under this NOI, the Declarations of Eligibility shall include the following information for each of the nominated firms: name of the firm, telephone number, fax number, e-mail address

and Point of contact. This information is critical to enable prompt and accurate communication with prospective Bidders and should be sent to the following address:

NATO CI Agency
Building 302 Annex Room 110
7010 SHAPE, Belgium
Attention:
Contracting Officer
E-mail: anne.seguin@ncia.nato.int

10. It is emphasised that requests for participation in this competition received directly from individual firms cannot be considered.
11. Any inquiries with regards to this notification should be made directly to the Contracting Officer, at email anne.seguin@ncia.nato.int
12. Your assistance in this procurement is greatly appreciated.

FOR THE GENERAL MANAGER:



Alain COURTOIS
Principal Contracting Officer

Attachment:

Annex A- Summary of the Requirements

NATO Delegations

Each delegation	1
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Distribution for information

NATO HQ

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Attn: Deputy Branch Chief (Lorna Hayes)	1
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Director, NATO HQ C3 Staff

Attn: Executive Co-ordinator	1
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SACTREPEUR

Attn: Infrastructure Assistant	1
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BUDGET COMMITTEE

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Strategic Commands

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ACO	Attn: SPT CIS Director	1
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ACO	Attn: Financial Controller (Alan Mackenzie)	1
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JFCBS Brunssum J 8 (Bill Pickwell)	1
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NCI Agency

DACQ (P. Scaruppe)	1
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Legal Adviser (S. Rocchi)	1
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ACQ PCO (A. Courtois)	1
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ACQ CO (A. Seguin)	1
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NSII Project Manager (S. Broecker)	1
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NSII Project Manager (A. DeGiorgi)	1
NSII Project Manager (J. Manning)	1
Financial Controller (A.-M. Pick)	1
Executive Management/ NLO (U. Craig)	1
Administrator Contracts Award Board (M.-L. Le Bourlot)	1
Registry	1

NCI Agency – All NATEXs

ANNEX A – SUMMARY OF REQUIREMENTS

1. Background

The NATO Communications & Information Agency (NCI Agency) is responsible for the in-service support of major NATO Communications and Information Systems.

The Network Services and IT Infrastructure (NSII) Service Line is responsible to operate and maintain NATO's networks.

One essential building block within NCI Agency's 3rd Level Network Management Centre to identify and resolve network incidents and restore services is provided by NetScout and Gigamon solutions. In combination, both solutions are utilised in the STATIC and deployed areas to react on IP-Flow issues, ensure network performance issues and report on utilisation.

Due to the importance of this 3rd Level Engineering tool to identify and resolve incidence and restore service maintenance and support for this COTS is required.

2. Scope

The Statement of Work (SoW) covers the support for the NetScout / Gigamon solution utilised within NCI Agency NSII. The solution is centrally managed, however, probes and instances are spread over NATO territory and missions.

The list of to be covered equipment and software include:

- a) 20(+) InfiniStreams (mix of different generations)
- b) 15(+) Gigamons
- c) Modules and taps for a) and b)
- d) Several NetScout PM instances – including backup
- e) 2 nGeniusONE instances – including backup

The actual quantity of licenses and equipment to be maintained will be stipulated in the IFB at the time of issuance and the number above should only be taken as order of magnitude.

Additional Options will be asked to quote in the IFB:

- Options to add specialised support from NetScout / Gigamon certified personnel with Security Clearance
- Options to procure on-site training or on-site interventions in support of installations or upgrades

3. Type of Contract

The Contract will be a standard NCI Agency Contract with schedule of supplies and services with the licences mentioned in the table above. It will be a firm fixed price contract.

4. Period of Performance

The Contractor performance period will be one year, starting from day of Contract Award, followed by four optional years as specified in the Schedule of Supplies and Services (SSS).

Start date of contract will be 1st of January 2017.