



**Acquisition**

NATO Communications and Information Agency

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NCIA/ACQ/1174

18 May 2016

**Notification of Intent**

**NATO Wide PAN and BPS Support Services**

**IFB-NCIA-CS-16-05**

**Estimated Annual Value: € 1,500,000**

**Period of performance: 1 base year + 4 options**

The NATO Communications and Information Agency (NCI Agency) is responsible for the in-service support of major NATO Communications and Information Systems under the management and monitoring of the Core Enterprise (CES) and Cyber Security (CS) Service Lines (SL), located at SHAPE (Mons, Belgium).

The NCI Agency has a requirement to procure the hardware and software support required to operate and maintain the NATO Public Access Network (PAN) and NATO Boundary Protection Services (BPS) products and software/programming support for the associated devices used in NATO networks (static networks, deployable systems (DCIS) and in NATO theatres of operation).

The formal IFB is planned to be issued beginning of July 2016 with a Bid Closing Date on 1<sup>st</sup> of September 2016 and Contract Award in November 2016. Effective start date of future contract will be 01 Jan 2017.

Principal Contracting Officer:

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Contracting Officer:

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**To:** Distribution List

**Subject:** Notification of Intent to Invite Bids for International Competitive Bidding

**NATO Wide PAN and BPS Support Services.**

**IFB-NCIA-CS-16-05**

1. Notice is hereby given of the intent of the NATO CI Agency, to issue an Invitation for International Bid in relation to the provision of NATO Wide PAN and BPS Support Services.
2. A summary of the requirements of this Invitation for Bid (IFB) is set forth in Annex A, attached to this letter.
3. The reference for the Invitation for Bid is **IFB-NCIA-CS-16-05**, and all correspondence concerning this IFB should reference this number.
4. The estimated cost for the services and deliverables included within the basic scope of the intended contract is EUR 1,500,000 per year. The contract will include four one-year options.
5. NCI Agency will use International Competitive Bidding (ICB) Procedure for this procurement with a source selection process of lowest price technically compliant.
6. It is planned to place a single contract for the entire scope of work. No partial bidding will be allowed.
7. The formal IFB is planned to be issued beginning of July 2016 with a Bid Closing Date on 1<sup>st</sup> of September 2016 and Contract Award in November 2016. Effective start date of future contract will be 01 Jan 2017.
8. National Authorities are advised that the IFB package will be NATO UNCLASSIFIED. However, execution of the proposed contract will require unescorted access and work of contractor personnel at NATO Class II security areas and personnel of the winning bidder will be required to hold individual security clearances of "NATO SECRET". Only companies maintaining appropriate personnel clearances will be able to perform the resulting contract.
9. Bidders are advised that there will be a tentative bid validity of 6 months from the closing date for receipt of bids. Should the selection and award procedure extend beyond 6 months after the Bid Closing Date, firms will be requested to voluntarily

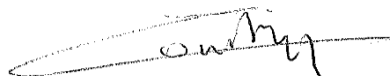
extend the validity of their bids. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.

10. National responsible authorities are kindly requested that the NCI Agency be provided with Declarations of Eligibility, not later than 14th of June 2016 of qualified and certified firms which are interested in bidding for this project. In addition to the certifications of the firm's security clearance required under this NOI, the Declarations of Eligibility shall include the following information for each of the nominated firms: name of the firm, telephone number, fax number, e-mail address and Point of contact. This information is critical to enable prompt and accurate communication with prospective Bidders and should be sent to the following address:

NATO CI Agency  
Building 302 Annex Room 110  
7010 SHAPE, Belgium  
Attention:  
Contracting Officer  
E-mail: [yseult.godimus@ncia.nato.int](mailto:yseult.godimus@ncia.nato.int)

11. It is emphasised that requests for participation in this competition received directly from individual firms cannot be considered.
12. Any inquiries with regards to this notification should be made directly to the Contracting Officer, at email [yseult.godimus@ncia.nato.int](mailto:yseult.godimus@ncia.nato.int)
13. Your assistance in this procurement is greatly appreciated.

FOR THE GENERAL MANAGER:



Alain COURTOIS  
Principal Contracting Officer

**Attachment:**  
Annex A- Summary of the Requirements

**NATO Delegations**

Each delegation 1

**Distribution for information**

**NATO HQ**

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**Director, NATO HQ C3 Staff**

Attn: Executive Co-ordinator 1

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Attn: Infrastructure Assistant 1

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ACO Attn: SPT CIS Director 1

ACO Attn: Financial Controller 1

JFCBS Brunssum J 8 1

**NCI Agency**

DACQ (P. Scaruppe) 1

Legal Adviser (S. Rocchi) 1

ACQ PCO (A. Courtois) 1

ACQ CO (Y. Godimus) 1

CES Project Manager (F. Conserva) 1

CS Project Manager (S. Herpich) 1



CS Planning and Support Branch (S Egerton)	1
Financial Controller (A.-M. Pick)	1
Executive Management/ NLO (U. Craig)	1
Administrator Contracts Award Board (M.-L. Le Bourlot)	1
Registry	1

**NCI Agency – All NATEXs**

## **ANNEX A – SUMMARY OF REQUIREMENTS**

### **1. Background**

The NATO Communications and Information Agency (NCI Agency) is responsible for the in-service support of major NATO Communications and Information Systems under the management and monitoring of the Core Enterprise (CES) and Cyber Security (CS) Service Lines (SL), located at SHAPE (Mons, Belgium).

The Agency has a requirement to procure the hardware and software support required to operate and maintain the NATO Public Access Network (PAN) and NATO Boundary Protection Services (BPS) products and software/programming support for the associated devices used in NATO networks (static networks, deployable systems (DCIS) and in NATO theatres of operation).

### **2. Scope**

This Statement of Work covers the technical support required to operate the NATO Public Access Network (PAN) that connects the NATO Unclassified Wide Area Network (NU WAN) to the Internet, and which is under NCIA management. The PAN Enterprise consists of various hardware platforms, appliances and software.

It also covers the technical support required to operate the existing Palo Alto Networks and Checkpoint Firewalls and the provision and support of additional Palo Alto Networks and Checkpoint products required for NATO networks security.

The Statement of Work defines Contractor tasks and deliverables for providing limited Contractor Logistic Support (CLS) services for a selection of NATO-owned and NATO-member nation owned, NATO-operated PAN and BPS equipment and software (i.e. Infoblox, Clearswift, MobileIron, Borderware/Watchguard, Cisco, F5, Zscaler, VASCO, Palo Alto Networks, Checkpoint).

The following CLS services are covered by this SOW:

- a) CLS programme planning and management;
- b) procurement, delivery and management of PAN and BPS Support Contracts;
- c) procurement and delivery of PAN and BPS equipment;
- d) procurement and delivery of PAN and BPS software and software licenses;
- e) provision of hardware maintenance;
- f) provision of software maintenance;
- g) provision of on-site technical support;
- h) provision of remote technical assistance;
- i) CLS performance reporting and reviews.

### **3. Type of Contract**

The Contract will be a mix of firm fixed price contract for mandatory services to be delivered together with services (referenced at b), c), d) and g)) to be listed in the form of a catalogue of services. The catalogue of services portion will define a set of basic services to be ordered by the Purchaser through the issuance of separate Purchase Orders.

### **4. Period of Performance**

The Contractor performance period will be one year starting 01 Jan 2017, followed by four optional years of CLS as specified in the Schedule of Supplies and Services (SSS).