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Acquisition

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NCIA/ACQ/2016/0907

3 March 2016

To : Distribution List

Subject : **INVITATION FOR BID**
Provision of Inmarsat Services for Alliance Ground Surveillance (AGS)
IFB-CO-14167-AGS - Responses to CRs

Reference(s) : A. AC/4-D/2261 (1996 Edition)
B. IFB-CO-14167-AGS, NCIA/ACQ/16/0723 dated 27 January 2016,
C. IFB-CO-14167-AGS, Letter NCIA/ACQ/2016/0863 dated 18 February 2016,
D. IFB-CO-14167-AGS, Letter NCIA/ACQ/2016/0876 dated 22 February 2016
E. IFB-CO-14167-AGS, Letter NCIA/ACQ/2016/0891 dated 26 February 2016

Dear Sir/Madam,

1. The purpose of this letter is to answer Bidders' Clarification Requests.
2. The Bidders' Clarification Requests and responses provided are included at Attachment A. Clarification Requests answered in this letter include Clarifications A.9 to A.11, P.5 to P.9 and T.8 to T.14.
3. The NCI Agency point of contact for all information concerning this IFB is:

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FOR THE GENERAL MANAGER:

Michel Trebaol
Senior Contracting Officer

Attachment A: List of Bidders' Clarification Requests and Responses

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ATTACHMENT A: List of Bidders' Clarification Requests and Responses

ADMINISTRATION or CONTRACTING				
Serial No.	IFB REF	BIDDER'S QUESTION	NCI AGENCY ANSWER	STATUS
A.9	Letter with extension of bid (FEB 22 2016). Mail of FEB 26	Amendment says 30th of March - but in your recent mail from FEB 26 it says the 31st of March. Can you confirm the correct date and time for submission?	Bid Closing date is 14.00 Hours (Brussels Time) on Wednesday 30 March 2016.	
A.10	Book I, Page I-3 - 1.3.1.2	As the contract is for a long period (4 years plus up to 6 further year) would it be possible to adjust prices after contract award if the Satcom operator were to increase/decrease prices?	It is a Firm Fixed Price Contract in accordance with Article 14.2 of the Contract Special Provisions and Clause 7 of the Contract General Provisions.	
A.11	Book II Part III, Page 10 - 8.1	As the fixed period of the contract is 4 years, please confirm that the Performance Guarantee is for the fixed period of 4 years, and since the years 5-10 are optional it will be extended accordingly.	We confirm	

PRICE				
Serial No.	IFB REF	BIDDER'S QUESTION	NCI AGENCY ANSWER	STATUS
P.5	Amendment of FEB 18. Ref. A2 and P1: questions previously asked about dual currencies	If we offer our bid in two currencies, how can we submit it in one CLIN summary sheet – do we need to deliver two sheets with different currencies?	The bidder may add a column on the CLIN summary sheet for a second currency	
P.6	Amendment of FEB 18. Ref. A2 and P1: questions previously asked about dual currencies	If we offer our bid in two currencies, in which currency should we prepare the offer summary sheet? Should we provide two summary sheets referring to different currencies?	The bidder may add an additional column on the offer summary sheet for a second currency	
P.7	Book I, Page I-16 – 3.5.1	Should Excel file IFB-CO-14167_AGS Book II Part SSS, be sent in with the bid?	Yes	
P.8	Excel sheet 1.a_IFB-CO-14167-AGS Book I Bidding Instructions - Annex	If all equipment and personnel costs are included within the CLIN summaries is the completion of the CLIN price breakdown for: Project Management, Terrestrial, SSB and BGAN still required?	The price breakdown sheets must be filled in and traceable to the CLIN summary sheets	
P.9	Book I Annex A-2 CLIN Summary	Not all possible services have been requested for pricing, should we provide a complete price list for all possible services on SBB and BGAN?	The bidder is to only price what is in the bidding sheets based on the requirements in the SOW.	

TECHNICAL				
Serial No.	IFB REF	BIDDER'S QUESTION	NCI AGENCY ANSWER	STATUS
T.8	BOOK II - PART IV SoW 5.4 SO-5	According to your specification the contractor should be an Inmarsat DP. As Inmarsat has divided DP's into different specializations like Maritime, Enterprise and Global Government, we understood that for this bid the Inmarsat DP must be Global Government specialized only – Inmarsat Global Government DP, as it is only Inmarsat DP's with this specialization that can obtain authorization to supply discreet sim cards. Please confirm.	The purchaser does not require any specific category or specialization of the Inmarsat DP. The provision of such discrete SIMs is a requirement, and a proof of being able to supply these SIMs must be provided by the bidder. Inmarsat confirmed that their partners were technically not in the position to supply Discrete SIM authorisation without Inmarsat's approval and support, therefore Inmarsat would provide a letter of support to their partners to be submitted as a proof in their bids.	
T.9	BOOK II - PART IV SoW 3.2 SD-3	Please confirm the streaming speed required on BGAN? Will the maximum be 128 kbps?	The maximum required data rate for streaming on BGAN is 128 kbps (per terminal).	
T.10	BOOK II - PART IV SoW 3.3 SD-13	How do you define the shortest available path (physical distance or minimal latency)?	The requirement is for providing the shortest possible path available through a single network service provider. Shortest refers to following a path (all within a single network service provider) with the minimum number of nodes between the nodes closest to the TCIP and MMP, especially the path shall not pass a node more than once (for example by leaving and re-entering the network of the network service provider)	
T.11	BOOK II – PART IV SoW 3.2 SD-3	Is any BGAN or SBB equipment required? If so, please specify which Class BGAN terminal is required?	This Contract does not require providing BGAN or SBB equipment to the Purchaser.	
T.12	BOOK II – PART IV SoW 3.2 SD-6	Please confirm that the allocation of static IP addresses will be in coordination with the purchaser, the contractor and Inmarsat Global Government who are responsible for IP address ranges?	The Purchaser will coordinate IP address allocation with the Contractor, and if required the Contractor shall in turn coordinate the IP address allocation with Inmarsat or other relevant parties.	

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T.13	BOOK II - PART IV SoW 5.2 SO-1	Availability of SBB and BGAN services depend on Inmarsat specification therefore please confirm you are willing to accept the declared Inmarsat availability for the associated services?	The service availability of the SBB and BGAN services is based on Inmarsat specifications and shall be as specified in BOOK II - PART IV SoW 5.2 SO-1, with the notice that "better than" should be interpreted as "at least". This same notice applies to BOOK II - PART IV SoW 5.2 SO-3.	
T.14	BOOK II - PART IV SoW 3.4.2 SD-27	Service Administration Tool: Is it acceptable for multiple tools to be provided to perform different functions?	The Service Administration Tool may be provided as separate tools.	