



GENERAL DIRECTORATE FOR DEFENCE INVESTMENTS & ARMAMENTS

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Publication date: April 2020 Previous editions: 2000, 2002, 2006, 2008, 2016, 2018, 2019.

### Published under the Authority of:

General Directorate for Defence Investments and Armaments (GDDIA) with cooperation of the Hellenic Aerospace & Defence Industries

Group (HASDIG) and the Association of Hellenic Manufacturers of

**GDDIA Contact Details:** Tel.: +30 210 7466544 E-mail: industry.ditr@gdaee.mil.gr, Website: www.gdaee.mil.gr Fakinos Camp, 5-7 Panagioti Kanellopoulou Avenue, 11527 Athens, Greece

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# List of Abbreviations & Acronyms

EARSC	European Association of Remote Sensing Companies
ECOMASYN	Eco Marines Synergy
GDDIA	General Directorate for Defence Investments & Armaments
HASDIG	Hellenic Aerospace Security & Defence Industries Group
HASI	Hellenic Association of Space Industry
HELLASCO	Hellenic Association of Consulting Firms
HEMEXPO	Hellenic Marine Equipment Manufacturers & Exporters
HETiA	Hellenic Emerging Technologies Industry Association
NAFEMS	International Association for the Engineering Modelling, Analysis and Simulation
RMDM	Registry of Manufacturers of Defence Material
SEKPY	Hellenic Manufacturers of Defence Material Association

# Introduction



I am pleased to welcome the 2020 edition of the Hellenic Defence Industries Catalogue, HELDIC 2020, the showcase of the defence industrial capabilities in Greece.

One of the strategic priorities of the Greek Ministry of National Defence (MoD), stemming from the National Defence Industrial Strategy, is the strengthening of the domestic defence, technological and industrial base. By doing so, Greece also actively contributes to the common effort for the development of the European defence industry, towards the level of ambition of the European Global Strategy.

The defence industry in Greece consists of several large companies and a significant number of SME's, many of which due to their previous subcontracting work and services in defence acquisition programs, continue to be part of the supply chain of international key providers of defence materiel. The Hellenic defence industry, by participating in large scale procurement programs of the MoD has developed its capabilities to a great extend and has gained the technological edge for future demands.

Over the last two years, following a series of actions by the MoD, the domestic defence industry achieved a high share of participation in the call for proposals for funding under European Defence Industrial Development Program (EDIDP), preceding the EDF. Some of these projects are also developed in the context of the Permanent Structure Cooperation (PESCO).

The HELDIC 2020 provides easy access to a fully updated list of industries and gives the opportunity to both national and international stakeholders to identify Greek defence companies as active parts in potential partnerships.

I am confident that this catalogue will be an invaluable tool for our defence industry in developing new business opportunities.

Lieutenant General (Rtd) Theodoros Lagios

General Director GDDIA

# Editorial

The Directorate of Defence Investments and Technological Research of GDDIA, has been entrusted with the task of updating the Hellenic Defence Industries Catalogue (HELDIC). The HELDIC 2020 edition follows the same standardized and structured format as in the two previous editions, to better reflect the capabilities of our defence industry, and provide specific company information such as activity, products, size, customers, certifications etc.

Each company's activity is indicated by selecting one or more out of 14 areas (Sectors of activity), while their capability and position in the value chain are also highlighted. The selection is made in accordance with detailed guidelines which are included in this catalogue. The companies are listed alphabetically and an index table has been incorporated which provides information about each entity's type of activity.

In HELDIC 2020, the number of listed companies has been increased by 22% as a result of the growing interest of the Greek defence industries for international cooperations and GDDIA's continuous efforts to promote the capabilities of the domestic defence industry in the foreign markets.

The catalogue is available in hard copy and in usb memory card format that will be provided to stakeholders. The digital copy is accessible in the official GDDIA website (http://www.gdaee.mil.gr/).

This catalogue is representative of the Hellenic Defense industry, even if it does not include all the companies having defence activity in Greece. Although the participation in the catalogue is optional, certain eligibility criteria, related to defence sector particularities and sensitivities, apply.

The establishment of the criteria and the final selection of the companies included in the HELDIC 2020, were finalized in collaboration with the associations HASDIG and SEKPY, which are featured in this edition.

We have done our outmost to guarantee the accuracy of the information contained herein, however it should be noted that the information was mainly based on data submitted by the companies under their responsibility.



# HELLENIC AEROSPACE SECURITY & DEFENCE INDUSTRIES GROUP

As Chairman of BoD of the Hellenic Aerospace Security and Defence Industries Group, I would like to welcome the initiative of the General Directorate for Defence Investments and Armaments of the Hellenic Ministry of National Defence to update, modernize and improve the Catalogue of the Hellenic Defence Industries.

HASDIG is a non-profit organization, representing the Greek defence industry by advocating the interests of its members to all governmental and international authorities. HASDIG constitutes a reference point for the governmental institutional bodies and is their partner in conversations of political, economic, industrial and technological matters, concerning the HASDIG member's field of activities. Being a member and national representative of the Aerospace and Defence Industries Association of Europe (ASD), HASDIG owns the privilege of representing the Aerospace and Defence industries of the European Defence Agency (EDA) and other institutions and bodies with pan-European reach and action.

HASDIG consists of the thirty-two (32) largest state and privately owned companies among the domestic defence industries, which employ over 8.000 employees with a further large number of suppliers in Greece. The member-companies possess significant know-how in Research and Development and their industrial infrastructure is of very high quality. Besides their significant involvement in the domestic defence armaments market, the member-companies of HASDIG have developed successful co-operations with industry leaders in the international defence systems arena.

HASDIG focus on all of its member's representation in connection with all national and international bureaus and authorities. At the same time, it aims at the continuous promotion of the competitiveness and business activities of the Hellenic defence industries, as well as the improvement of their entrepreneurial and financial environment.

The target of HASDIG is to further increase the business activities of its member-companies by participating not only in local defence procurement programs, but also in multinational R&D and production programs. We believe that national interest and territorial integrity depends on the Greek Defence Industry and this is the main reason that the strengthening of security and defence must be a key priority. Greek Defence Industry must develop and expand its export-oriented and innovative character, in the interests of the human scientific potential and the national economy. HASDIG is determined to intensify its cooperation with the competent state authorities in order to formulate and implement an ambitious national strategy at this direction.

**Evangelos Veronikiatis** 

Air Force General (ret)

Chairman of the Board of Directors

Hellenic Aerospace Security & Defence Industries Group (HASDIG)

Hellenic Aerospace Security & Defence Industries Group (HASDIG) 44 Kifissias Ave., Monumental Plaza - Building C, GR-15125, Maroussi, Greece Tel.: (+30) 210 6748 540, Fax: (+30) 210 6753 780 Web: www.hasdig.com.gr, Email: info@hasdig.com.gr



# HELLENIC MANUFACTURERS OF DEFENCE MATERIAL ASSOCIATION

### STRONG • EFFECTIVE • LONG-LASTING COOPERATION

SEKPY is the non-profit association of Hellenic Defence Manufacturers established in 1982. Its mission is to support and promote the interests of its members on the national and international markets while advising Hellenic authorities on defence industrial and research & technology policy. It gathers over 110 companies, mainly SMEs, accounting for more than 12 000 employees in total and is your Point of Contact concerning the Greek Defence Industry.

SEKPY follows domestic and international developments in the defence environment and performs specialized studies related to the defence industry in order to advise the Hellenic Ministry of Defence and other Governmental Authorities on matters regarding the national strategy for the development of the Hellenic defence industry. Furthermore, participates in the formulation and implementation of the national policy regarding Procurements, Industrial Participation and R&D in the defence sector.

Represents the Hellenic defence industry in national, bilateral and international meetings and conferences, promoting the capabilities and products of the Hellenic Defence Industry to the international market and collaborates with corresponding associations worldwide aiming at the promotion of joint industrial cooperation projects, while assisting foreign industries, interested to pursue business cooperation in the domestic defence market.

SEKPY Member Activities cover a vast range of Industrial, Defence and Security products and services including: Aerospace and Repairs, Ammunition & Explosives, Arms & Weapon Systems, Metal works and Precision Machining, Communication, Electronic, Electro-optic Equipment & C4I Systems, Shipbuilding & Ship-Repairing, Military & Armor Vehicles, Spare parts, Repair & Upgrade Services for Defence Systems, NBC Protection, Uniforms, Accessories etc., Software Development for Military Applications, Simulation and Training, Energy Systems, Physical Security, Mobile Field Hospitals, Field Kitchens, Field Bakeries etc.

SEKPY member companies are characterized by partnership culture and flexibility supported by their vast specialized experience and their skilled personnel driven by their efficient management. The above combination gives the SEKPY member companies fast adaptability and enables them to provide a wide range of Excellent Quality and Cost effective products and services.

Tassos Rozolis President

HELLENIC MANUFACTURERS OF DEFENCE MATERIAL ASSOCIATION 10 Mesogeion Ave., 115 27, ATHENS Tel.: 210 77 88 966, Fax: 210 77 02 439, E-mail: <a href="mailto:sekpy@sekpy.gr">sekpy@sekpy.gr</a>

### <u>Aerospace, Avionics & Related Systems/Services</u>

-Production of integrated air platforms (excluding unmanned vehicles) and space platforms.

-Production of integrated systems, ready to be incorporated in the aforementioned platforms, i.e. aircraft engines, avionics and specialized Ground Support Equipment (GSE) for their support.

-Manufacturing of major structural elements for the platforms of the sector.

-Certification to provide Maintenance, Repair and Overhaul (MRO) services for platforms and/or systems of the sector.

### Ground Vehicles, Vetronics & Related Systems/Services

-Production of integrated ground vehicles (excluding unmanned vehicles).

-Production of integrated systems, ready to be incorporated in the aforementioned vehicles, i.e. engines, vetronics and specialized Ground Support Equipment (GSE) for their support.

- Manufacturing of major structural elements for the vehicles of the sector.

-Certification to provide Maintenance, Repair and Overhaul (MRO) services for vehicles and/or systems of the sector.

### Naval Platforms & Related Systems/Services

-Production of integrated naval platforms, surface and underwater (excluding unmanned vehicles).

-Production of integrated systems, ready to be incorporated in the aforementioned platforms, i.e. marine engines and electronic systems, or for autonomous use in marine environment and specialized Ground Support Equipment (GSE) for their support.

- Manufacturing of major structural elements for the platforms of the sector.

-Certification to provide Maintenance, Repair, Overhaul (MRO) services for platforms and/or systems of the sector

### <u>Armament, Ammunition, Explosives & Related Services</u>

-Production of integrated systems of arms, ammunition and explosives.

-Production of missile technology engines and specialized Ground Support Equipment (GSE) for their

-Certification to provide Maintenance, Repair, Overhaul (MRO) services and/or demilitarization for the systems of the sector.

### Electronic, Communication & IT Systems/Services

-Production of integrated electronic, telecommunication & information systems (C4ISR).

-Certification to provide Maintenance, Repair, Overhaul (MRO) services for the systems of the sector.

### <u>Unmanned Systems/Services</u>

-Production of unmanned vehicles of all types excluding space platforms.

-Production of Guidance, Navigation and Propulsion/Control specialized systems, ready to be incorporated in platforms of the sector, including the ground station as well as specialized Ground Support Equipment (GSE) for their support.

-Certification to provide Maintenance, Repair, Overhaul (MRO) services for the platforms and/or systems of the sector.

### CBRN protection & Personal Gear

-Production of CBRN protection systems, anti-ballistic shield and similar materials.

-Production of personal equipment excluding arms and electro optical sensors.

### EO & RF Sensors

-Production of integrated EO & RF sensor systems including soldier-borne equipment.

-Manufacturing of similar critical sub-systems, i.e. EO & RF sensor elements and development of sensor processing algorithms.

### Machinery, Mechanical components, Materials & Structures

-Production of special materials and manufacturing of structural parts and elements.

-All kinds of materials special processing.

-The production is intended for high-tech manufacturers or concerns authorized construction of spare parts.

### Electronic Components, Assemblies & Harnesses

-Production of electronic components, assemblies and harnesses.

-The production is intended for high-tech manufacturers or concerns authorized construction of spare parts.

### Energy & Power Systems

-Production of integrated systems of generation, storage and distribution of energy and similar elements to be incorporated in these systems.

### Consulting, Engineering & Training

- Provision of complete technical studies and customized technical solutions, including modeling and simulation services and related techno-economic feasibility studies.

-Certification to provide training related to defence systems support and provision of services.

### Field Infrastructure, Logistics & Services

-Provision of field infrastructure, logistics and services in the area of operations.

### Labs, Calibration

-Accredited ability to perform analysis/testing/calibration.

### Research & Technology

-Systematic, evidence - based Research & Technology activity, aimed at discovering technological and innovative solutions, for their integration in the development of new products and services. TRL ranges from basic research to the validation and verification of the technology in a laboratory environment (TRL from 1 to 4).

### Conception/Development

-Ability to develop new products or services, using available technologies or innovative ideas. TRL ranges from the validation and verification of the technology in a laboratory environment to the construction of a complete and certified system (TRL from 4 to 8).

-Includes Software development.

### Manufacturing

-Production of products or systems, on a large scale, using machinery. Transformation of raw materials into finished goods, or final products. Finished goods may be sold to other manufacturers for the production of other, more complex products.

### Assembly/Integration/Validation

-Capability of assembly and integration of different components or sub-systems (engineering or IT) into one complete and validated product, service or system, ensuring that it meets standard specifications for which it has been designed.

### Test & Evaluation

-Capability to test and evaluate a product both at the component level and at the level of an autonomous or integrated system, at all stages of its development in a valid and accredited manner.
-Accredited testing and measurement laboratories.

### Support & Services

- Support and services in the product lifecycle, from design to withdrawal.

### Integrated platforms

-Manufacturing of integrated weapons systems and in general integrated systems of defence: airborne, ground, naval, air defence and C4ISR.

### Subsystems and equipment

-Subsystems of the integrated weapon systems listed in level 1, equipment for their support and individual soldier-borne equipment.

### <u>Components</u>

-Specialized components and assemblies for the integration of the above systems, subsystems and equipment. Consumables (i.e. ammunition) and processing of raw materials are included.

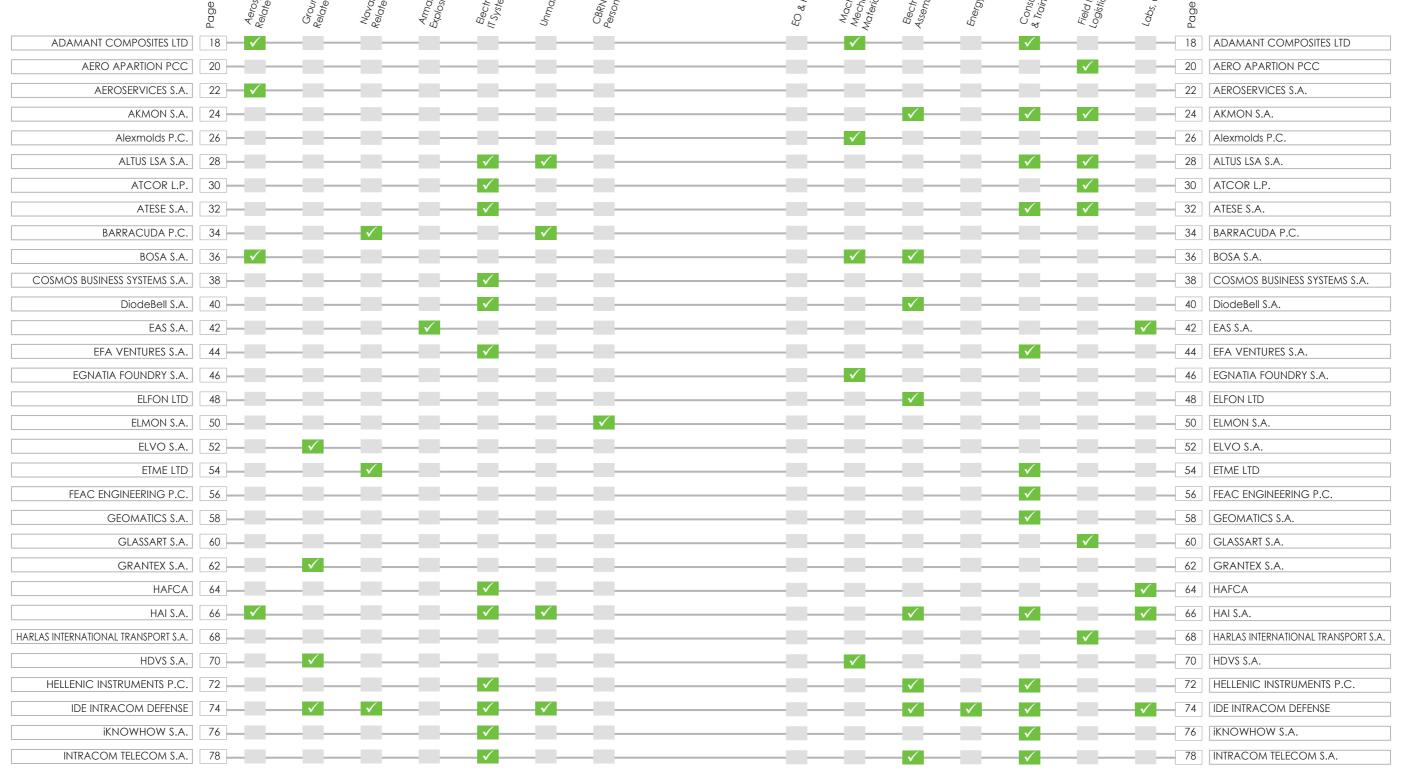
### <u>Service</u>

-Support and maintenance of all the above systems, subsystems and equipment.

-Logistics, transportation and infrastructure services in the area of operations.

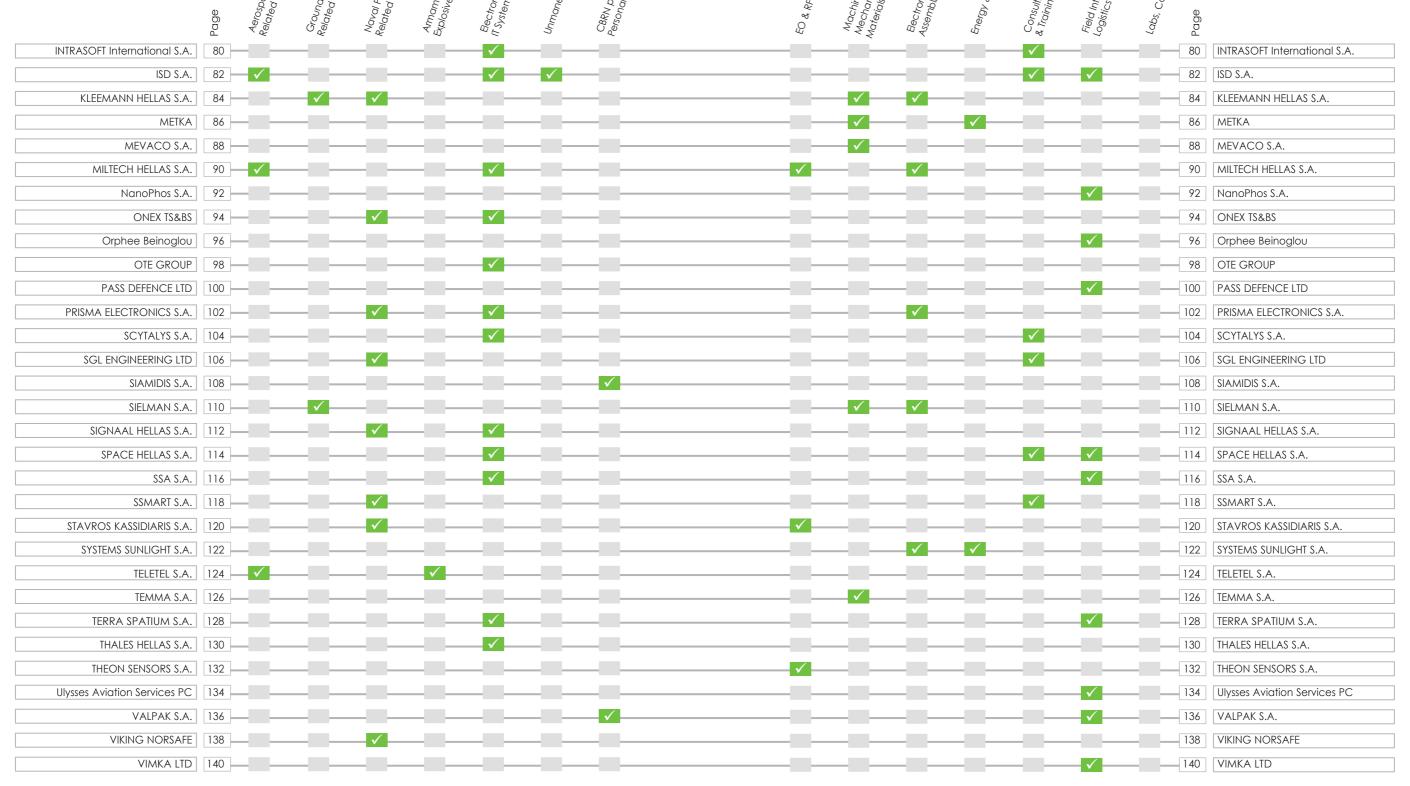
# Index of companies

# by Sector of Activity



# Index of companies

# by Sector of Activity



HELLENIC DEFENCE INDUSTRY







## ID Size

Name: ADAMANT COMPOSITES LTD Founded: 2012 Location: ACHAIA, GR Web: www.adamantcomposites.gr Member:\* H-ASI, si-CLUSTER, Turnover (2018): 585.000 €
Employees (2019): 16
Facilities (m²): 1100

## Contact

Telephone: +30 2610 931 730

Fax: +30 2610 931 727

E-mail: info@adamant-composites.gr

Address: Agias Lavras Str., Thesi Skamnies,
Ano Kastritsi Patras, 26504,
Achaia, Greece

SEKPY

# **Activity**

### Sector:

- Aerospace, Avionics & Related Systems/Services
- Machinery, Mechanical Components, Materials & Structures
- Consulting, Engineering & Training

### Capability:

- Research & Technology
- Conception/Development
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

### Level (Position on the value chain):

- Components
- Services

## **Customers**

European Space Agency (ESA) AIRBUS Defense & Space [UK]

OHB System [DE]

AIRBUS Defense & Space [FR]

RUAG Space GmbH [DE]

GMI AERO SAS [FR]

OMNIDEA-RTG GmbH [DE]

GRADEL SRL [LU]

# Quality

ISO 9001:2015





## **PROFILE**

Adamant Composites is a privately owned high-tech industrial SME working on Advanced Materials & Structures. The vision of the company is to establish a cutting-edge engineering & manufacturing hub providing solutions on:

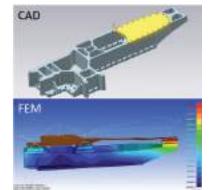
- Innovative Materials,
- Composites & Advanced Manufacturing, and
- Deployable Space Structures systems for high performance markets.

The company holds strong know-how on processing of polymers and carbon fibre reinforced composites, engineering design for high performance applications, as well as the integration of nanotechnology in polymer product.

Next to the products and services offered, the company is involved in a number of R&D activities - institutional and commercial - investing in bringing new technologies to the market and Piloting the production of promising concepts. Through its projects the company has established its esteemed presence in the European Space market and developed an international network of collaborators capable of offering

products and services throughout the value chain as well as







## **ACTIVITIES & PRODUCTS**

CFRP Sandwich Panels;

integrated products.

- CFRP Struts;
- Secondary/Tertiary CFRP parts (electronic boxes, brackets, cleats,...);
- Composite plates and Bespoke parts;
- Lightweight Stable Deployable Truss;
- Mechanical Engineering for Design & Analysis of complex structures;
- Mechanical Ground Support Equipment Design & MAIT (Stands, Lifting Devices, Handling Devices);
- Graphene Enabled Adhesives (FXbond™);
- Nano-enabled prepreg for improved CFRP structures (FXply™);
- Deployable Antenna;







# **AERO APARTION PCC**



# Name: AERO APARTION PCC Founded: 2017 Location: ATTIKI, GREECE

## Size

Turnover (2018): 1.126.133,60 € Employees (2019): 3 Facilities (m²): 85

## Contact

Web: www.aero-apartion.com

Member:\* ACCI, CCIF

Telephone: +30 2294 306 841

Fax: +30 2294 306 842

E-mail: info@aero-apartion.com

Address: 41, FLEMING AVE, 190 09, RAFINA,

GREECE

# **Activity**

### Sector:

 Field Infrastructure, Logistics & Services

### Capability:

Support & Services

### Level (Position on the value chain):

- Components
- Services

## **Customers**

Hellenic Air Force
Hellenic Navy
Ethiopian Airlines
Air Arabia Morocco
Orange2fly
Blue Bird
Air Mediterranean
Sky Express

# Quality

ISO 9001:2015 ISO 37001:2016

# P

# **PROFILE**

request.

Aero Apartion is a trade and consulting company based next to Athens International Airport.

It is a customer focused supplier of aviation products and services, supporting them through ISO 9001:2015 procedures and practices, aiming to continually meet their expectations. We collaborate closely with the Armed Forces, commercial operators from Greece and abroad, brokers and repair stations. Our vision is to be the first thought of choice for any possible







# **ACTIVITIES & PRODUCTS**

Aero Apartion collaborates with all the major suppliers of aviation equipment word wide and is capable to support the Hellenic Armed Forces anytime.

Aero Apartion is Saint-Gobain Sully distributor, the transparencies OEM for Airbus & NH Helicopters, as well as M2000 /-5 aircrafts and represents in Greece MROs of different maintenance activities, as follows:

- Engine Repairs (BSEL from Israel),
- Component Repairs (Nedaero from The Netherlands) and
- Composite Repairs (Composite Industrie from France).

Aero Apartion already provides Repair Management services to HAF and aims to introduce contracting purchasing agreements with HAF maintenance providers.



<sup>\*</sup>See list of abbreviations & acronyms, page 1



# **AEROSERVICES S.A.**



### ID

Name: AEROSERVICES S.A.
Founded: 1993
Location: Megara Airport,
Megara Attiki
Web: www.aeroservices.gr

Member:\* HASDIG, SEKPY

### Turnover (2018): 7.879.651,45 € Employees (2019): 57 Facilities (m²): 5.000

Size

## Contact

Telephone: +30 22960 23011 Fax: +30 22960 23150 E-mail: info@aeroservices.gr

Address: Megara Airport, PO BOX 83 19 100 Megara

# **Activity**

### Sector:

 Aerospace, Avionics & Related Systems/Services

### Capability:

- Conception/Development
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

### Level (Position on the value chain):

- Subsystems or equipment
- Components
- Services

## **Customers**

NATO/NSPA
Hellenic Police
Hellenic Fire Brigade
Hellenic Air Force
Hellenic Navy
Hellenic Coast Guard
Hellenic Aerospace Industries
Private Customers (civilian, air-clubs)
and EU OPS operators

## Quality

EASA Part-145 Maintenance Organisation
EASA Part-M Continuing Airworthiness Management
Organisation
EASA ATO Training Organisation
EN 9110:2018, ISO 9001: 2015 and ISO 14001:2015
AIRBUS HELICOPTERS Certified Maintenance Center
SAFRAN Helicopter Engines Maintenance Center

# P

## **PROFILE**

AEROSERVICES SA since 1993 supports civilian, security and military organizations in Greece and Europe offering one stop shop aviation services to aircraft owners and operators. In our facilities at Megara and Athens International Airports we offer to our customers from daily checks and scheduled maintenance operations to aircraft up to complete overhaul of components including engines, avionics, electrical and mechanical systems.

Our objectives towards quality and safety strive against from our commitment for customer satisfaction, continually seeking opportunities for improving our services and activities.



# A

## **ACTIVITIES & PRODUCTS**

AEROSERVICES SA is a leading company in Greece in Business, General, Security and Defence Aviation in Greece. In state-ofthe-art facilities we offer to our customers totalized support programs in a big range of activities:

- Distribution of Aviation platforms, engines, components.
- Airplane and helicopters Maintenance, modifications.
- Engines Maintenance (Inspections, Repairs, Overhaul).
- Avionics and electronics Inspection Repair, Modifications.
- Aviation Platforms Modifications, Upgrades, Integration.
- Continuing Airworthiness Services to Civil and Defence Aviation Platforms (CAMO).
- Aviation Training (Pilots and Technicians). GR ATO 117
- English Proficiency Examination Center.







<sup>\*</sup>See list of abbreviations & acronyms, page 1



# AKMON S.A.



## ID Size

Name: AKMON S.A. Founded: 1988 Location: Attiki, GR Web: www.akmonsa.gr Member:\* SEKPY, RMDM

## Turnover (2018): 2.236.540,98 € Employees (2019): 30

Facilities (m<sup>2</sup>): 700

## Contact

Telephone: +30 210 6773480-1
Fax: +30 210 6773482
E-mail: akmon@akmonsa.gr
Address: 4, 44th Str, 13341 Ano Liosia,
Industrial area, Greece

# **Activity**

### Sector:

- Electronic Components, Assemblies & Harnesses
- Consulting, Engineering & Training
- Field Infrastructure, Logistics & Services

### Capability:

- Manufacturing
- Assembly/Integration/Validation

### Level (Position on the value chain):

- Subsystems or equipment
- Components

## **Customers**

Airbus Defense And Space
GE Aviation
Taurus Systems GmbH (TSG)
Renault Trucks Defense/PANHARD Defense
Rheinmetall GmbH (RLS)
Intracom Defense Electronics
Krauss-Maffei Wegmann GMBH & CO. KG (KMW)
SAAB AB Avionics Systems

# Quality

AS 9100D (EN 9100:2016)
BS EN ISO 9001:2015
VG 96927 (BAAINBW, VDE)
Facility Security Clearance Certificate



## **PROFILE**

AKMON S.A is a wholly owned Greek corporation that specializes in **Defense & Aerospace Electronics** and also acts as a representative/technical advisor to both foreign and domestic companies active in the promotion and sale of products and services to the Hellenic Armed Forces.

AKMON was established in 1988 and operates from its own manufacturing facility located in the Industrial Park of Ano Liosia, west of Athens, with a staff composed of high quality mechanical, electrical electronic engineers, skilled technicians and financial specialists.

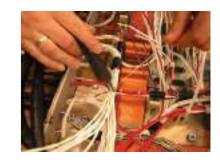
AKMON's Quality Management System is certified according to **ISO-9001** and **AS/EN-9100** quality standards, from 2000 and 2013 respectively and according to the **VG 96927** issued by the BAAINw and the VDE.

The company is registered in "The Registry of Defense Materiel Manufacturers of the Hellenic MoD" Certificate Number: 0020 and is also a member in good standing of TRACE International Inc. AKMON S.A. has been audited and approved by defense and aerospace companies such as LOCKHEED MARTIN, BOEING ENVIRONICS OY, AIRBUS DEFENCE & SPACE, EADS-LFK, GDLS, OERLIKON CONTRAVES, ZEISS, FAUN, AIS, etc.

Acting to its capacity as a representative, AKMON is a valuable source of information related to the market environment, providing reliable up-to-date consultancy services.









# **ACTIVITIES & PRODUCTS**

AKMON's portfolio of activities ranges from manufacturing, upgrading and rebuilding cable sets and harnesses for aerospace use, electro-mechanical assemblies to assembling high technology telecommunications and electronic equipment for air, sea and land Defense Applications in accordance with the Highest Mil-Aero Standards.

AKMON has successfully fulfilled for the Hellenic Army a contract for the Supply, Installation and Maintenance of a MOBILE HOSPITAL that was used during their operational mission in Kabul-Afghanistan as well as contracts for the Supply of Four (4) MOBILE BAKERIES and Two (2) 20Tn PLATFORMS for Army Tractors.



<sup>\*</sup>See list of abbreviations & acronyms, page 1

# Alexmolds P.C.

Alexopoulos Spyros



## ID

Name: Alexopoulos Spyros PC
ALEXMOLDS P.C.
Founded: 1986
Location: Attiki, GR
Web: www.alexmolds.gr
Member:

## Size

Turnover (2018): 450.000 € Employees (2019): 8 Facilities (m²): 1000

## Contact

Telephone: +30 2104117250

Fax: +30 2104010444

E-mail: alex@alexmolds.gr

Address: 8<sup>th</sup> street, 18863 Perama Schisto, Industrial park, Greece

# **Activity**

### Sector:

 Machinery, Mechanical Components, Materials & Structures

### Capability:

- Manufacturing
- Assembly/Integration/Validation

### Level (Position on the value chain):

Components

## **Customers**

Elfon Ltd Akmon SA Reliance Precision Limited CERN Bic Violex Theon Sensors Environmental Protection Engineering

# Quality

AS/EN 9100D ISO 9001: 2015





# **PROFILE**

Spyros Alexopoulos company is a privately owned company under the scope of machined parts manufacturing. With abilities in milling, turning, 5 axis machining, additive manufacturing and covering a wide range of materials, such as aluminum, stainless steels, titanium, Inconel, plastics etc., and surface and thermal treatments through qualified partners, our company can offer a turnkey solution in parts manufacturing and molds and tools design and manufacturing.







# **ACTIVITIES & PRODUCTS**

- High precision machined parts
- Milling, turning, 5 axis machining, EDM
- Plastic injection molds design and manufacturing
- Aluminum die casting molds design and manufacturing
- Progressive molds design and manufacturing
- Composite materials molds design and manufacturing
- Additive manufacturing
- Aluminum, stainless steels, titanium, Inconel, plastics, brass, copper materials used.





<sup>\*</sup>See list of abbreviations & acronyms, page 1





## ID

Name: ALTUS LSA S.A. Founded: 2011 Location: Crete & Attiki, GR Web: www.altus-lsa.com Member:\* SEKPY, TRACE Turnover (2018): 1.978.769,69 € Employees (2019): 15 Facilities (m<sup>2</sup>): 246

Size

## Contact

Telephone: +30 282 104 4492, +30 216 900 2514 Fax: +30 282 104 4493, +30 216 900 2516 E-mail: info@altus-lsa.com Address: 9 Renieri Str, 73134 Chania, Greece 11 Kolokotroni Str, 10562, Athens, Greece

# **Activity**

### Sector:

- Electronics, Communications & IT Systems/Services
- Unmanned Systems/Services
- Consulting, Engineering & Training
- Field Infrastructure, Logistics & Services

### Capability:

- Research & Technology
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation

### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Components
- Services

## **Customers**

Hellenic Armed Forces Hellenic Police Hellenic Fire Service NATO OSCE European Maritime Safety Agency Royal Thai Army

Defense Forces in the Middle East

## Quality

ISO 9001:2015 ISO 14001:2015 ISO 27001:2013

NATO/EU/NATIONAL Secret Facility Security Clearance NATO/EU/NATIONAL Personnel Security clearance





## **PROFILE**

ALTUS LSA is a technology integrator providing turnkey solutions in the field of Unmanned Systems and innovative technology programs with worldwide service capabilities.

The Company's experience and expertise extends to land & maritime border surveillance, intelligence gathering, airborne ISR, environmental monitoring, natural disaster management, GIS applications, protection of critical infrastructure, SAR missions, and aerial target drone applications. Moreover, since mid of 2017, ALTUS LSA has been approved as a UAS training academy by Hellenic Civil Aviation Authority, with registration

number EL-UAS-TC-3 (www.dronepilot.gr).



## **ACTIVITIES & PRODUCTS**

1. Unmanned Systems

ALTUS-LSA delivers turnkey solutions for aerial intelligence, surveillance and reconnaissance monitoring with Unmanned Aerial Systems. The company operates and maintains its own fleet of UAS, with trained and certified by the HCAA personnel experienced in a vast variety of missions, in a safe and reliable manner and has produced «OURANOS» a Multi-Purpose small tactical UAS, the first that acquired Air Worthiness Certification by the HCAA.

Mission Capabilities:

- Green & Blue border surveillance
- Intelligence Gathering
- Environmental monitoring
- Natural Disaster management
- GIS & mapping applications
- Protection of critical infrastructure
- Riot control
- Search & Rescue missions
- Monitoring of large-scale Construction projects
- 2. Target Drones

ALTUS-LSA operates and provides services with a wide portfolio of Unmanned Aerial Target Drones, representing a wide variety of AD threats.

3. Engineering Solutions

ALTUS-LSA has gained experience in a variety of technological fields being able to offer innovative engineering solutions.

Areas of expertise:

- Telecommunication systems
- Remote control & navigation electronics
- Monitoring systems
- Security applications
- Automation
- 4. Research & Development

Any successful innovation, as measured by value or impact, requires someone to fulfil each of the roles. ALTUS-LSA inspires its people to draw from the common connections between their knowledge, relationships and experiences to achieve a steady flow of new ideas on a continual, recursive basis and develop them into market-applied innovations.

5. UAS Training Academy

ALTUS-LSA has been approved as a UAS training academy by HCAA and it provides certified Training of UAS Pilots.







<sup>\*</sup>See list of abbreviations & acronyms, page 1



# ATCOR L.P.



## ID

Name: ATCOR L.P. Founded: 2008 Location: Attiki, GR Web: www.atcor.com.gr Member:\* SEKPY

## Size

Turnover (2018): 360.000,00 € Employees (2019): 8 Facilities (m²): 410

## Contact

Telephone: +30 210 5740621 Fax: +30 210 5759154 E-mail: info@atcor.com.gr Address: Sperheiados 10, 12133, Peristeri, Athens

# **Activity**

### Sector:

- Electronics, Communications & IT Systems/Services
- Field Infrastructure, Logistics & Services

### Capability:

- Manufacturing
- Assembly/Integration/Validation
- Support & Services

### Level (Position on the value chain):

- Components
- Services

## **Customers**

NSPA - Nato Support and Procurement Agency NCIA - Nato Communication and Information Agency SIELMAN S.A. (Cage Code G1005) LEONARDO S.p.A (Cage code A0810)

# Quality

ISO 9001:2015



# **PROFILE**

 ATCOR is a privately owned business, based in Athens, established in 2008, dedicated in providing engineering services and support for Air Defence Ground Systems.







# **ACTIVITIES & PRODUCTS**

- On-Site maintenance and technical support for Air Defence Radars, HR-3000 RSRP, Marconi S743 and SATCOM.
- DLM, OSM and PDS for DACCC (Deployable Air Command and Control Center) in Italy.
- Teardown- Relocation-Deployment-Set up for ground based systems.
- System restoration and anticorrosion protection
- Solution-focused design and manufacturing of obsolete spare parts for radar systems.





<sup>\*</sup>See list of abbreviations & acronyms, page 1

# ATESE S.A.



## ID

Name: ATESE S.A. Founded: 1998 Location: Attiki, GR Web: www.atese.gr Member:\* HASDIG Turnover (2018): 12.542.234 € Employees (2019): 40 Facilities (m²): 500

Size

## Contact

Telephone: +30 210 92 45 398

Fax: +30 210 92 11 806

E-mail: info@atese.gr

Address: 2, Sorvolou str., 116 36, Athens,

Greece

# **Activity**

### Sector:

- Electronics, Communications & IT Systems/Services
- Consulting, Engineering & Training
- Field Infrastructure, Logistics & Services

### Capability:

- Conception/Development
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

### Level (Position on the value chain):

Services

# **Customers**

**Dassault Aviation** 

Hellenic Ministry of Defence HAF MBDA Safran Group

# Quality

ISO 9001: 2015

ISO 14001:2015

OHSAS 18001:2007

ISO 27001:2005

Classification Level: National - EU - NATO Secret

Registry of "NATO-Fortification -SECRET WORKS" of MoD / Reg. Number: 4336

Registry of Defence Materiel Manufacturer of the Hellenic MoD - Software Development for Defence Systems





# **PROFILE**

### ATESE S.A. is a Greek Company established in 1998. Our division are:

### DEFENCE & SECURITY DIVISION

Military Infrastructure Works (Ports, Airports), Shelters and Hangars Supply & Construction, Command & Control Systems, Security Systems, Geographic Information Systems, Intelligent ERP System's Framework, Systems Interfacing/Interconnectivity.

CONSULTING & HIGH-TECH PROJECTS DIVISION

ATESE S.A. is capable of delivering turn-key projects in several important sectors: Airport Systems, Environmental Projects, Meteorological Projects, Telecommunication's & High-level Software Projects

### CONSTRUCTION ENGINEERING DIVISION

ATESE S.A. holds a 5th grade Government license and long-term experience on design and construction of projects such as: Public Private Partnerships (PPPs), Building Infrastructure, Special Roadworks, Ports, Harbor works, Civil Airports, Sophisticated MEP works, Military Construction Works, Private Sector Works.

OFFSETS DIVISION

ATESE S.A. is one of the qualified and registered companies in the Ministry of Defense (DGDA) to perform offset obligations with main customers the major defense companies such as Safran Group, MBDA, Dassault Aviation, Thales, Harris, Indra, BAE Systems etc.

# A

## **ACTIVITIES & PRODUCTS**

### **DEFENCE & SECURITY DIVISION**

Operating and Monitoring Systems:

- Security Area Command & Control System
- IC<sup>2</sup>ARUS Integrated Command & Control Aviation Reliability Upgrade System
- FLIPS Flight Planning System
- ODOS Operations Distributed Object System
- MAXIS Modular Adaptive XML Interfacing System

### Military Construction Projects:

- Hangars & Shelters
- Building Infrastructure

### CONSULTING & HIGH-TECH PROJECTS DIVISION

- Airport Systems
- Environmental Projects
- Meteorological Projects
- Telecommunication's & High-level Software Projects

### CONSTRUCTION ENGINEERING DIVISION

- Construction & Development
- Civil Airports: Alexandroupolis, Thessaloniki (Northern Greece), Sitia (Creta) etc.
- Roadworks: Peloponnese, Central Greece
- Harbors: Souda, Sitia (Creta), Elefsis (Central Greece)
- Buildings: Office Buildings, Industrial Units, Educational Units, Shopping Centers, Residential Development Projects
- Military Works: Araxos Airbase (NATO project), Skyros Airbase, Kastelli Airbase, Limnos Airbase, Tanagra Airbase, Haidari Landforces Military Camp, Elefsis Airbase, Souda Naval Base, Skaramangas - Elefsis Naval Base, etc.







<sup>\*</sup>See list of abbreviations & acronyms, page



# Barracuda P.C.



### ID

Name: BARRACUDA P.C. Founded: 1985 Location: Attiki, GR Web: www.barracuda.gr Member:\* SEKPY, RMDM Turnover (2018): -Employees (2019): -Facilities (m²): 4000

Size

## Contact

Telephone: +30 210 3410986-7
Fax: +30 210 3456109
E-mail: boats@barracuda.gr
Address: 22 Irinis Ave, 17787 Tavros,
Greece

# **Activity**

### Sector:

- Naval Platforms & Related Systems/Services
- Unmanned Systems/Services

### Capability:

- Manufacturing
- Test & Evaluation
- Support & Services

### Level (Position on the value chain):

- Integrated Platforms
- Services

## **Customers**

Hellenic Naval Special Forces Command
Hellenic Submarines Command
Hellenic Army /Special Forces
Hellenic Army Engineers Corp
Hellenic Air Force
Cyprus Joint Rescue Coordination Center - JRCC
Cyprus Navy Seals
Royal Malaysian Navy
Bangladesh Navy
Raytheon Defense Contractor Company
Intracom Defense Electronics - IDE

## Quality

ISO 9001:2015 RINA Classification Society Safety Certificate - NATO Secret - EU Secret NCAGE Code - NATO Codification System Certificate of MOD - GDDIA

Athens Chamber of Commerce & Industry

Association of Hellenic Manufacturers of Defense Material



# **PROFILE**

Barracuda is a purely Greek company, with three decades experience as manufacturer in inflatable boat market.

Nowadays is one of the certified members of the General Armaments Department with a significant contribution to the Domestic Defense Industry.

Being loyal to our values, quality, consistency, reliability, we managed to encapsulate them to our handmade boats.

Due to our strict specifications on the selection of the manufacturing materials and the serious quality control during all stages of production, we are able to present boats of contemporary technological conception.

This has as result, inflatable boats of high quality, secure, longevity and excellent navigation.

Today, we are able to present a variety of 23 different boat models, and various other inflatable and polyester products of high standards.







# **ACTIVITIES & PRODUCTS**

Inflatable Boats under Military specifications, Series P: 230P, 250P, Series S: 340S, 360S, 380S, 420S, Series Rib: 250Pontoon, 400Navy, 457Navy, 547Navy, 597Navy, 700Military, 700Naval Force, 747Multi Mission, 850Aphrodite, 900Satellite, 980C, 1270Rib, USV- Unmanned Inflatable boats, Floats and Float covers for Helicopter & Aircrafts, Helicopter cabin drain systems, IBS Automatically inflated boats, AS Automatically inflated boats, Cylindrical inflated lifting bags (for lifting shipwreck) lifting capacity varying 100kg to 35000kg, Lifting bags for detachment and salvage of sunken ships or immersed objects, Inflatable marine platform for maintenance tasks, Insulated baskets 1000Volt, Fenders from CSM Neoprene 1670 DTEX, Inflatable molds for concrete.





<sup>\*</sup>See list of abbreviations & acronyms, page 1



# BOSA S.A.



## ID

Name: BOSA. S.A. Founded: 1996 Location: Magnesia, GR Web: www.bosa.gr Member:\* HASDIG, SBTKE, ACCI

## Size

Turnover (2018): 1,900,000.00€ Employees (2019): 21 Facilities (m²): 4,000

## Contact

Telephone: +30 24210 95169

Fax: +30 24210 95179

E-mail: info@bosa.gr

Address: 5th Road, 38500 A' Volos,
Industrial area Greece

# **Activity**

### Sector:

- Aerospace, Avionics & Related Systems/Services
- Machinery, Mechanical Components, Materials & Structures
- Electronic Components, Assemblies & Harnesses

### Capability:

- Conception/Development
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

### Level (Position on the value chain):

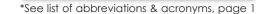
Subsystems or equipment

## **Customers**

Premier Military Parts (USA) Aerostar (ROMANIA) Aerolly (USA)

# Quality

ISO 9001: 2015





# **PROFILE**

BOSA S.A is a private manufacturing company with more than two decades of history in the Defense sector. Our inventory capabilities include different types of Ground Support Equipment for western aircrafts and helicopters as well as add-on external stores like Aircraft Rocket & Missile Launchers. Our production is 100% exports oriented, focusing to any customer around the globe.





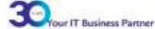
# **ACTIVITIES & PRODUCTS**

Design & Manufacture of ground Support Equipment for Military Aircrafts Integrated Aircraft Systems Manufacture/Repair Electronic Devices













### ID

Name: Cosmos Business Systems S.A. Founded: 1988 Location: Attiki, GR Web: www.cbs.gr Member:\* RMDM

### Size

Turnover (2018): 28.426.414,82 € Employees (2019): 90 Facilities (m<sup>2</sup>): 3,200

### Contact

Telephone: +30 210 6492800 Fax: +30 210 6464069 E-mail: cosmos@cbs.gr

Address: 44 P. Bakogianni Str, 14452 Metamorfosi Attikis, Greece

# **Activity**

### Sector:

Electronics, Communications & IT Systems/Services

### Capability:

- Research & Technology
- Conception/Development
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

### Level (Position on the value chain):

- Subsystems or equipment
- Services

## **Customers**

Hellenic Ministry of Defence Hellenic Airforce Hellenic Army General Staff Hellenic National Defence General Staff Ministry of Citizen Protection Ministry of Migration & Asylum Hellenic Navy

## Quality

Facility Clearance Certificate "NATO SECRET" - "EU SECRET" REGISTRY OF DEFENCE MATERIEL MANUFACTURERS OF THE HELLENIC MOD CERTIFICATE NUMBER 0090.1 ISO/IEC 27001:2013

ISO/9001:2015

EN ISO 14001:2004

ELOT 1801:2008/BS OHSAS 18001:2007



## **PROFILE**

Cosmos Business Systems is a leading Greek company that specializes in Information Technology and Telecommunications, in Greece & Cyprus.

The company's objective is to offer integrated Turn-Key Solutions in IT Infrastructure, Telecommunications, Services, Software and Consulting to the Industrial and Commercial Markets - focusing mainly on the middle and large corporations of the Private Sector, Public Sector, Banking and Telecoms.

CBS collaborates directly with HPE, HP Inc., IBM, Dell, Lenovo, Cisco, Avaya, Huawei and Microsoft.

CBS is a service provider for HPE, HP Inc., IBM, Lenovo, Cisco and



## **ACTIVITIES & PRODUCTS**

Cosmos Business Systems divides its activities into four big Strategic Business Units (SBUs), namely:

IT Infrastructure: Information Systems, Data Centers, Servers, Storage, Operating Systems (Operating software, Databases, Security), Printing & Large Format Printing (Plotters), as well as Consumables of all the main manufacturing companies and Managed Print Services (MPS) & leasing of printing systems.

**Software and Consulting:** Cosmos supports applications such as ERP, CRM, Business Intelligence (BI) and Share Point Portal. In addition, there is development of various Turn Key Solutions including Workflow (Power Office), BPM & Document Management and E-Correspondence Management System (Archium), Sea Observer and Human Force (GMHF).

Telecom & Security: In collaboration with companies such as Cisco, Avaya, HPE, Huawei, Cosmos offers complete solutions for LAN's, WAN's, Routing, Switching, Network management, Internet, Intranets, IP Telephony, data and image transfer, as well as solutions for Unified Communication. Also, it supports solutions for mobility. In addition, a specialized department offers solutions for physical security, perimeter surveillance, explosive detection, infrared cameras, secure communication systems and more.

Security, Defense & Intelligence: OSINT, Digital Jammers, IMSI Catchers, Crypto NATO/EU-SECRET, Interception, Counter Measures & Counter Monitoring, Explosive Detectors, EOD/IED protection, C2 & C3 Tactical Systems, ISR systems

**Services:** All services that are required for the study, installation and uninterrupted operation of products and solutions installed, including technical support, repairs, training services, prepaid technical support, technical support agreements and outsourced services, as well as Managed Services contracts hosting and Cloud Solutions.



<sup>\*</sup>See list of abbreviations & acronyms, page



# DiodeBell S.A.



## ID Size

Name: DiodeBell S.A.
Founded: 2006
Location: Sitia, Crete, Greece
Web: www.diodebell.com
Member:\* -

## Turnover (2018): 550.220 € Employees (2019): 4

Facilities (m<sup>2</sup>): 540

## Contact

Telephone: +30 2843 029 001
Fax: +30 2843 029 002
E-mail: info@diodebell.com
Address: Kserokamares, Sitia 72300,
Greece

# **Activity**

### Sector:

- Electronics, Communications & IT Systems/Services
- Electronic Components, Assemblies & Harnesses

### Capability:

- Manufacturing
- Assembly/Integration/Validation

### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment

## **Customers**

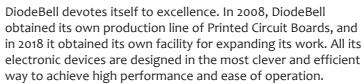
GREEK ARMED FORCES
EADS/3 SIGMA
US Naval Support Activity /Souda
SYFAK
Delta
Goulandri Museum of Natural History
Grigoris
GOODY'S

# Quality

# P

# **PROFILE**

DiodeBell S.A. was established in 2006. It designs, produces and markets unique electronic devices that inform and act to ease and save our lives. The name "DiodeBell" comes from: Diode the simpler active electronic component, to designate the clearness of thought and the simplicity of design, and Bell that rings, to designate the announcement of a problem before it is too late to be fixed.



The latest technological advances in electronics and microcontrollers are used extensively to increase performance while reducing size, cost and power consumption.

In 2014 DiodeBell won the award of Research and Technological Development from the regional Chamber of Commerce.

DiodeBell's team of engineers consists of young devoted engineers with clear minds and fresh ideas working side by side with very experienced engineers to make our devices reliable and efficient. Our Applications engineers will guide and advice you on the best usage of the Devices and setting up the Operations Centers for different applications. DiodeBell's management team will always be at your services.









# **ACTIVITIES & PRODUCTS**

Design and production of Electronic Systems:

- Refrigerator Alarm and Temperature Recorder,
- Explosives Detector,
- Ozone Control System,
- Power Load Controller and Alarm,
- Heating Control System,
- Vehicle Location Monitor and Alarm,
- Tank Level Controller and Alarm



<sup>\*</sup>See list of abbreviations & acronyms, page 1



# **EAS**HELLENIC DEFENCE SYSTEMS S.A.



### ID S

Name: Hellenic Defense Systems S.A. (EBO-PYRKAL) Founded: 1874 Location: Attiki, GR Web: www.eas.gr Member:\* RMDM, SEKPY, HASDIG

## Size Turnove

Turnover (2018): 13.393.810 € Employees (2019): 480 Facilities (m²): 3.890.000

## Contact

Telephone: +30 210 9799000

Fax: +30 210 9799162

E-mail: info@eas.gr

Address: 111 Ilioupoleos Str, 17237 Hymettus,

Greece

# **Activity**

### Sector:

- Armament, Ammunition,
   Explosives & Related Systems/
   Services
- Labs, Calibration

### Capability:

- Manufacturing
- Assembly/Integration/Validation

### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Components

## **Customers**

Hellenic Navy Hellenic Army General Staff MoD Tunisia

# Quality

ISO 9001:2015



# **PROFILE**

"HELLENIC DEFENSE SYSTEMS S.A. (EBO-PYRKAL)" with trade name EAS S.A., is a State owned company which has been established in 2004 by the merging of the "Greek Powder & Cartridge Co. SA" (PYRKAL) founded in 1874 and the "Hellenic Arms Industry SA" (EBO) founded in 1977.

EAS is the only Hellenic defense industry which for more than 140 years is engaged in the design, development, manufacturing, upgrading, modernization, maintenance and trading of NATO type, guns, weapons, weapon & missile systems and ammunition. EAS offers products and services of high quality to the Hellenic and to the International market.

EAS, enjoying the reputation and the entrustment of the International defense market since the mid-1930s when first exported its products, is today a qualified Original Equipment Manufacturer and reliable supplier of more than 40 MoDs worldwide and additionally, a dynamic partner some of the leading International defense industries, on cooperation programs. EAS has built up and maintains a comprehensive and disciplined Quality System, complied with ISO 9001:2008

Thanks to its experience EAS has achieved to become:

- Exclusive supplier of the Hellenic Armed and Security Forces on weapons and ammunition produced in Greece
- The only licensed by Heckler & Koch manufacturer of 7.62mm G3 automatic rifles in Europe
- Main supporter of the Hellenic MoD in upgrading & modernization of the country's arsenal
- Member of the Consortium which has developed and manufactures the IRIS-T air to air missile

Recently, EAS' plant in Lavrion, Attica has certified by NATO as MADF (Missile Assembly Disassembly Facility).



# **ACTIVITIES & PRODUCTS**

**Development and Production of:** 

- Infantry weapons
- Weapon systems
- Missile systems
- Ammunition
- Accessories & spare parts for infantry weapons

Upgrading and Modernization of weapons & weapon systems Maintenance of weapon & missile systems

Testing, evaluation, collection and demilitarization of ammunition Ballistic and Static tests for:

- Ammunition
- Weapons
- Bulletproof material.









<sup>\*</sup>See list of abbreviations & acronyms, page 1



## **EFA VENTURES S.A.** <sup>1</sup>



### ID

Name: EFA Ventures S.A. Founded: 1989 Location: Attiki, GR Web: www.efaventures.com Member:\* H-ASI, SEKPY, Chamber of Commerce Turnover (2018): 2,646,028,62 € Employees (2019): 26 Facilities (m²): 540

Size

## Contact

Telephone: +30 210 6728610

Fax: +30 210 6728624

E-mail: info@efagroup.eu

Address: 7 Stratigi Street, 15451 Psychico-Filothei,

Attiki, Greece

# **Activity**

### Sector:

- Electronics, Communications & IT Systems/Services
- Consulting, Engineering & Training

### Capability:

- Conception/Development
- Support & Services

### Level (Position on the value chain):

Services

## **Customers**

Hellenic Armed Forces
NSPA
Ministries of Defense in various countries

# Quality

ISO 9001:2015 (TÜV NORD)
ISO 14001:2015 (TÜV NORD)
[TRACE Certified]
[Eligibility provided by HMod]
[Facility Security Clearance Certificate]
[NATO Registered: G2324]



# **PROFILE**

EFA Ventures is a cutting-edge consulting and technology services company that provides a range of specialized services in industrial participation and technical advisory for the Aerospace, Defense, Security and High Technology markets. With more than 25 years of experience and a wide international network of partner companies, EFA Ventures operates on an international scale. It supports its customers with a broad range of services and provision of solutions which focus on Market Strategy, Planning, Technologies and Operations, Logistics Support, Project Management, International Business Research and Advisory as well as Design and Development of Digital Industrial Services.

In EFA Ventures, our people are "the measure of all things", therefore, ever since our establishment, we have focused on employing professionals with a high level of managerial and engineering skills, invaluable relevant experience, but also with the right set of values and the ambition to grow alongside the company. We work with our customers and partners to develop program solutions that meet their needs and objectives.

Our team of industry, financing and legal experts allows us to provide integrated solutions to programs around the world. With years of work experience and deep comprehensive knowledge on aerospace, defense and security procurement processes and procedures, industrial participation policies, government rules and regulations, national and international business, we are in the unique position to understand emerging business opportunities and help our customers achieve their goals.









# **ACTIVITIES & PRODUCTS**

EFA Ventures is the driving force behind epicos.com (EPICOS), the leading Global B2B information platform for the Aerospace, Defense and High Technology (ADHT) Industries, and the only global industrial cooperation consultancy and service provider. Epicos.com is a reliable source of business intelligence for the ADHT Industries, offering online and offline services, actively used by professionals from more than 30 nations worldwide.



<sup>\*</sup>See list of abbreviations & acronyms, page 1



# **EGNATIA** FOUNDRY S.A.



### ID

Name: EGNATIA FOUNDRY S.A. Founded: 1997 Location: Thessaloniki, GR Web: www.egnatiafoundry.gr Member: SEKPY

## Size

Turnover (2018): 3.003.273,69 € Employees (2019): 54 Facilities (m<sup>2</sup>): 80.000

## Contact

Telephone: +30 2343095641-4 Fax: +30 2343095645 E-mail: egnatia.foundry@egnatiafoundry.gr Address: 106 Makrygianni Str, 56431 Thessaloniki, Greece

# **Activity**

### Sector:

Machinery, Mechanical Components, Materials & Structures

### Capability:

- Research & Technology
- Conception/Development
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation

### Level (Position on the value chain):

- Subsystems or equipment
- Components

## **Customers**

Mitilinaios S.A. Jordan Advance Machine Company ELVO S.A. THEON Sensors S.A.

# Quality

ISO 9001:2015 ISO 14001:2015 ISO 18001:2007



# **PROFILE**

EGNATIA Foundry S.A. is activated in the design and production of cast products made of steel, iron and aluminum alloys. At the same time, EGNATIA Foundry is activated with great success in the production of equipment for water networks and metal components for lightning protection systems. The facilities of EGNATIA Foundry are located in village Aspros/ Municipality of Polykastro /County of Kilkis /Central Macedonia / Greece and consist of 10.000 m2 (accommodated spaces) which are installed in 80.000 m2 ground.

With continuous investments in equipment and adaption of new technologies EGNATIA Foundry ensures high quality for their products and services.







# **ACTIVITIES & PRODUCTS**

Casting and machining any product madden by ferrous and aluminum alloys:

Cast-iron:

Grey Iron: GG20, GG25, GG35

White Iron: GX260Cr27, GX300CrMo15.3, GX300CrMo27.1,

Z220C20

Ductile Iron: GGG40, GGG70, GGG80

Special iron: Ni-Hard I, Ni-Hard IV

Low alloy steels: GS45, GS52, GS60 GS25CrMo4, GS42CrMo4

A216, A352, A447 High Alloy Steels:

Stainless steel: INOX 304, 316, 410

Manganese steel: GX120Mn12, GX130Mn12, GX120MnCr12.2,

GX130MnCr18.2, GX130MnCr22.2

Heat resistant: GX4oCrNiSi25.20, GX4oCrNiSi22.9,

GX25CrNiSi20.14, GX40CrNiSi27.4

Aluminum alloys: A356, A357, AlSi10, AlSi12, AlSi5Mg





<sup>\*</sup>See list of abbreviations & acronyms, page 1





## ID Size

Name: ELFON LTD Founded: 1975 Location: Attiki, GR Web: www.elfon.gr Member:\* RMDM SEKPY, HASDIG, HASI Turnover (2018): 4.000.000 € Employees (2019): 60 Facilities (m²): 6.000

## Contact

Telephone: +30 210 6037020

Fax: +30 210 9649833

E-mail: info@elfon.gr

Address: 6 Kolomvou Str, 15351 Pallini,
Greece

# **Activity**

### Sector:

Electronic Components,
 Assemblies & Harnesses

### Capability:

- Manufacturing
- Assembly/Integration/Validation

### Level (Position on the value chain):

- Components
- Services

## **Customers**

Lockheed Martin Corporation
Textron/Beechcraft
Raytheon Missile Systems
Northrop Grumman
Dassault
MBDA
OHB

# Quality

EN9100 ISO9001 ISO14000





## **PROFILE**

ELFON LTD was established in Athens, Greece, in 1975. The company started as a manufacturer of innovative electronic components (produced the first push-button telephone set in Greece), and in 1979 it focused on the Aerospace and Security Industry. Within the past forty years, it has built parts for major U.S. and European aeronautics and security companies, as well as the armed forces of Greece.

ELFON LTD is located approximately 15 km (9 mi) East of Athens. All company facilities are housed in a single building of 6,000 sq. meters (65,000 sq. feet).

The Quality Management System of ELFON LTD is certified according to AS/EN 9100 and ISO 9001. The operators are IPC certified for aviation and space operations. Besides that, the company has implemented world class practices for the evaluation of quality and efficiency of quality procedures. As a result, most customers have granted ELFON Source Quality Inspection for the most demanding products. ELFON operates in a manner that is "worry free" for its customers, requiring minimal supervision and auditing. ELFON is also certified according to ISO 14001:2004.







## **ACTIVITIES & PRODUCTS**

The field in which ELFON LTD specializes is manufacturing of wiring harnesses, cabling, and electromechanical assemblies. ELFON is also associated with a competent and certified pool of subcontractors that can perform electronics design and manufacturing, metal processing, and surface treatment, thus being able to act as an integrator and project coordinator.

The company possesses the technical know-how, the organizational skills, and state of the art equipment for the manufacturing of wiring harnesses, while it is capable of managing any electromechanical project associated with interconnections and wiring harnesses.

Company customers are major aerospace and defense companies in the United States and Europe including Lockheed Martin Aeronautics Company, Textron/Beechcraft, Raytheon Missile Systems, Northrop Grumman Corporation, Dassault, MBDA, Thales, and Krauss Maffei Wegmann.





<sup>\*</sup>See list of abbreviations & acronyms, page 1



# ELMON S.A.



## ID

Name: ELMON S.A. Founded: 2005 Location: Attiki, GR Web: www.elmon.com Member:\* SEKPY

## Size

Turnover (2018): 2.500.000 € Employees (2019): 15 Facilities (m²): 2.000

## Contact

Telephone: +30 211 1002 860 Fax: +30 211 1002 862

E-mail: secretary@elmon.com

Address: 1st klm Markopoulou-Kalyvion Ave, 19003 Markopoulo, Greece

# **Activity**

### Sector:

CBRN Protection & Personal Gear

### Capability:

Manufacturing

### Level (Position on the value chain):

- Subsystems or equipment
- Components

## **Customers**

### Navy:

United Arab Emirates/Presidential Guard Special Forces Qatar National Security Shield Indonesian Navy, Spanish Navy Hellenic Coastguard, Hellenic Shields

### Land

Saudi Arabia Special Forces Finnish Armies, Egyptian Army

# Quality

ISO 9001: 2008 ISO 14001: 2014

# P

## **PROFILE**

ELMON is a 100% dynamic Greek company with a flexible team operating with key partners worldwide to provide the best possible solutions to the professional end users for the Military, Police & Security forces.

Customized solutions are offered to meet specific demands in the areas of homeland security and training. All our products-systems are thoroughly tested to withstand the hardest conditions. Our company's continuously invests in R&D and production capability, we held ISO 9001: 2008 and ISO 14001: 2008 quality Certification and all of our products meet International Standards approvals. ELMON is also an official NATO supplier under NCAGE G1454.



# A

# **ACTIVITIES & PRODUCTS**

### **Main Product Line:**

### Bulletproof Vests (Carriers and Ballistic Soft Panels)

A wide range of bulletproof vests is offered to meet specific applications and demands. Only high quality materials from leading suppliers are used in all the production process.

### • Ballistic Hard Plates

Hard ballistic plates provide protection from rifle bullets. Available for protection levels according to NIJ 0101.04: III, III++, IV. They can be used stand-alone or in conjunction with the soft panels.

### Ballistic Helmets

A range of light weight and high performing helmets are offered, based on the popular PASGT shape, to meet particular operational requirements. Standard features include 5-point harness system, High fragmentation velocity (V50), NIJ Level IIIA protection.

### CBRN suits

They provide protection against all chemical, biological, radiological and nuclear hazards. The CBRN protective clothing is easy to use and have a good comfort for the wearer.

### • Rigid Inflatable Boat "NEMESIS"

The "NEMESIS" Rigid Hull Inflatable Boat is a multipurpose craft, specially designed to meet any demand. From an aggressive "hunter" to an advanced search and rescue craft, or an off shore oil platform protector, NEMESIS can cover a wide range of tasks in the most efficient way.







<sup>\*</sup>See list of abbreviations & acronyms, page 1

# ELVO S.A. Hellenic Vehicle Industry



### ID

Name: Hellenic Vehicle Industry (ELVO) S.A. Founded: 1972 Location: Thessaloniki, GR Web: www.elvo.gr Member:\* HASDIG

## Size

Turnover (2018): – Employees (2019): 107 Facilities (m²): 273.000

## Contact

Telephone: +30 2310 717 133 Fax: +30 2310 798 426 E-mail: xkarameri@elvo.gr

Address: Industrial Area of Sindos Thessaloniki, Greece

### diee

# **Activity**

### Sector:

 Ground Vehicles, Vetronics & Related Systems/Services

### Capability:

- Research & Technology
- Conception/Development
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Components
- Services

# **Customers**

Cyprus Republic
Hellenic Ministry of Defense
Hellenic Ministry of Agriculture
Hellenic Ministry for the Environment
Hellenic Police
Fire Fighting Department
Public Petroleum & Gas Corporation
Municipalities

## Quality

TUV NORD /ISO 9001: 2015





## **PROFILE**

Hellenic Vehicle Industry (ELVO) is the largest producer of vehicles in Greece. Based on its leading edge know - how, its experienced personnel and strategic alliances with top international defense groups, ELVO manufactures state - of the - art armored and non - armored military vehicles, which stand out for their advanced technology reliability.

ELVO is located in the Industrial Zone of Thessaloniki in an area of 273.000 m<sup>2</sup> and has industrial buildings of 65.000 m<sup>2</sup>, for the production of parts, painting and vehicles assembly.

ELVO has modern equipment such as Laser cutting machines, CNC machining centers, welding machines, painting facilities, 3D CNC measuring machines and material analysis laboratories. In ELVO premises, is located the Electromagnetic Compatibility Centre that utilizes one of the largest Anechoic Center in Southern Europe.

ELVO applies a Quality Assurance System and meets all quality assurance requirements of NATO.









# **ACTIVITIES & PRODUCTS**

ELVO has produced the Main Battle Tank LEOPARD 2 HEL, Armored Personnel Carriers (LEONIDAS), the prototype Armored Infantry Fighting Vehicle KENTAURUS and has modified the Main Battle Tank LEOPARD 1.

It has also produced more than 11.000 cross country Mercedes Benz vehicles, 600 special version HUMMER vehicles, 12.000 military & civil trucks and 2.000 buses for the Armed Forces and the civil market.



<sup>\*</sup>See list of abbreviations & acronyms, page 1







#### Size ID

Name: ETME PEPPAS & ASSOCIATES LTD Founded: 2000 Location: Attiki, Greece Web: www.etme.gr Member:\* TEE-TCG, HELLASCO Turnover (2018): 601.000,00€ Employees (2019): 16 Facilities (m<sup>2</sup>): 170

## Contact

Telephone: +30 2107473427 Fax: +30 2107473488 E-mail: secretary@etme.gr Address: Sinopis 43, Athens

# **Activity**

### Sector:

- Naval Platforms & Related Systems/Services
- Consulting, Engineering & Training

### Capability:

- Research & Technology
- Conception/Development
- Manufacturing
- Support & Services

### Level (Position on the value chain):

- Components
- Services

## **Customers**

Public Power Corporation S.A. (PPC) Ministry of Infrastructure, Transport and Networks Ministry of Rural Development and Food Ministry of Environment, Energy and Climate Change **ERGOSE** LARCO THEMELI S.A

# Quality

ISO 9001-2015 Facility security clearance certificate



# **PROFILE**

ETME is a company originating in 1981 with a strong innovation profile and a long track record of involvement in major environmental infrastructure Works in Greece. The company has been active in major infrastructure works as an engineering consultant with a focus on Hydro infrastructure works such as ocean works, dams, weirs, canals, irrigation works, aqueducts, flood protection and drought protection heavy infrastructure works. During the last 10 years, the company has expanded its area of interest into the renewables and R&D in the fields of Hydro and Energy. For the last 5 years the company designed and constructed a disruptive and innovative solution for the Offshore Wind Industry, a floating platform (FloatMast®) for wind resource measurements. Recently (2015 and 2018), FLODAR, a new innovation by ETME, has been awarded by the European Defense Agency for its dual use in both the renewable energy sector and the sector of maritime surveillance anti-piracy, illegal sea border crossing, illegal fishing, security threats) by proposing a new permanent unmanned and autonomous multi-sensor surveillance platform.











and recognition bases for UXVs and radars. Services include

platforms and marine infrastructure works.

feasibility studies, design and project management of offshore

<sup>\*</sup>See list of abbreviations & acronyms, page 1





## ID

Name: FEAC Engineering P.C. Founded: 2014 Location: Achaia, GR Web: www.feacomp.com Member:\* SEKPY

Turnover (2018): 90.000.00 € Employees (2019): 6 Facilities (m²): 60

Size

## Contact

Telephone: +30 2613 019794

Fax: -

E-mail: info@feacomp.com

Address: 61 Afstralias Str, 26442 Patra, Greece

# **Activity**

### Sector:

Consulting, Engineering & Training

### Capability:

- Research & Technology
- Conception/Development
- Support & Services

### Level (Position on the value chain):

Services

## **Customers**

CERN
AIRBUS DEFENSE & SPACE
ENERGEAN Oil & Gas
Asso.Subsea
INASCO
RONTIS
ERMA FIRST

# Quality





## **PROFILE**

FEAC Engineering P.C. is an engineering consulting company, highly specialized in Simulation Driven Product Development & Digital Twin.

The company applies simulation expertise and operational experience to solve challenging & complex problems.

Founded in 2014 and based in Greece, FEAC operates in the global market and collaborates and partners with engineering companies, product manufacturers, research centers and universities.

FEAC Engineering P.C. provides state of the art solutions throughout the product development cycle, from concept design to prototype testing. FEAC Engineering P.C. uses the best in class, state-of-the art Computer Aided Engineering (CAE) tools combined with the great experience & deep knowledge of professional engineers. This guarantees the reliability and accuracy of the provided engineering services while it helps reduce development costs, improve efficiency, enhance product performance and increase competitiveness.





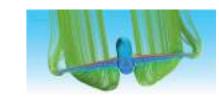


## **ACTIVITIES & PRODUCTS**

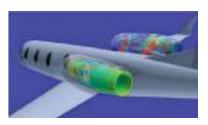
- 1. FEAC Engineering is a leading solutions provider in <u>Simulation</u> Driven Engineering /Predicting Engineering & Digital Twin. With the use of Advanced Computer Aided Engineering tools (CAE) and Optimization Techniques, FEAC achieves substantial reduction of cost, time and risk while ensuring optimal product performance, safety and Lifecycle Management.
- FEAC Engineering P.C. is the exclusive authorized reseller and official training partner of SIEMENS PLM CAE portfolio.
   FEAC Engineering is able to offer to its customers:
  - Simcenter 3D software
  - Femap software
  - STAR-CCM+
  - HEEDS
  - NX NASTRAN

in Greece, Cyprus & Malta.

3. FEAC develops and proposes PITHIA, an in-house simulation software package ideal for providing accurate and reliable solutions to multi-cracking fracture mechanics problems as well as to large-scale problems dealing with infinite/semi-infinite domains, such as outdoor & underwater acoustics (e.g. infrasound, noise pollution), cathodic protection, corrosion, soil mechanics (e.g. earthquake waves, foundations, vibration isolation), radiation and scattering (e.g. radar, antennas), etc







<sup>\*</sup>See list of abbreviations & acronyms, page 1



# GEOMATICS S.A.



## ID Size

Name: GEOMATICS S.A.
Founded: 1992
Location: Attiki, GR
Web: www.geomatics.gr
Member:\* Si-CLUSTER, H-ASI

Turnover (2018): 630.108,90 € Employees (2019): 12 Facilities (m²): 450

## Contact

Telephone: +30 210 383 2264

Fax: +30 210 380 7154

E-mail: info@geomatics.gr

Address: 8 Zaimi street - 10683 Athens,

Greece

# **Activity**

### Sector:

Consulting, Engineering & Training

### Capability:

Support & Services

### Level (Position on the value chain):

Services

## **Customers**

Ministry of Environment & Energy
Hellenic Cadastre
fraport Regional Airports of Greece
Trans Adriatic Pipeline AG Greece
Erga OSE SA
Wind Energy Production Companies

## Quality

Quality Management System Certification EN ISO-9001:2015 Certificate of Industrial Security - CONFIDENTIAL -NATO SECRET - EU SECRET LEVEL Greek Consultancy Register Facility Security Clearance Certificate



## **PROFILE**

GEOMATICS SA is an engineering consulting company, draws an experience of almost 30 years, and offers a wide spectrum of services in the fields:

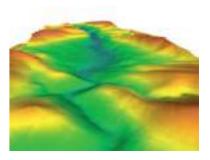
- Aerial photography and lidar surveys
- Photogrammetric mapping, orthophoto production and digital cartography
- Geographic Information Systems
- Production and distribution of digital data
- Geodetic surveys
- Cadastral mapping and land information systems
- Satellite image processing and remote sensing applications

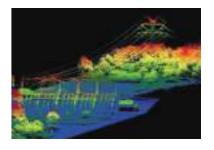
GEOMATICS SA holds a leading position in the Greek market of photogrammetric and digital mapping and has evolved into the largest privately owned service provider for photogrammetric mapping, carrying over two-decades of experience.

The company possesses top quality equipment and the know-how that allows us to offer a broad range of services and products in the fields of:

- Photogrammetric mapping at various scales for engineering planning and design.
- Design and implementation of large scale photogrammetric projects.
- Geographical Information Systems (GIS)
- Terrestrial and close range photogrammetric applications for architectural surveys, archeological sites mapping, in addition to industrial installation's high-precision measurements







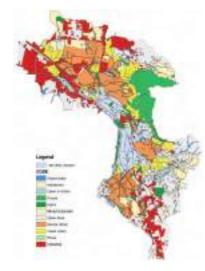


Sensing

# **ACTIVITIES & PRODUCTS**

GEOMATICS SA is involved in the implementation of large scale mapping projects relative to technical and engineering services. Main sectors of GEOMATICS SA business activity are:

Aerial Photography, photolab processing and production of aerial photography products, Aerial photography scanning, Photogrammetric mapping, Cadastral studies and land information systems, Geodetic and G.P.S Applications, Land Surveying, Geographical Information Systems (G.I.S), Digital Cartography, Development of G.I.S Data Bases, Remote



<sup>\*</sup>See list of abbreviations & acronyms, page 1



# GLASSART S.A.



### ID

Name: GLASSART S.A.
Founded: 1980
Location: Attiki, GR
Web: www.glassart.gr
Member:\* SEKPY, ATHENS
CHAMBER FOR SMALL AND
MEDIUM INDUSTRIES

# Size

Turnover (2018): 2.174.586,25 € Employees (2019): 36 Facilities (m²): 23.000

## Contact

Telephone: +30 210 6669112
Fax: ++30 210 6665226
E-mail: info@glassart.gr
Address: 16th Klm Spaton A

Address: 16th Klm Spaton Ave, 15351 Paiania, Greece

# **Activity**

### Sector:

 Field Infrastructure, Logistics & Services

### Capability:

Manufacturing

### Level (Position on the value chain):

Subsystems or equipment

## **Customers**

UN Refugee Agency
International Organization for Migration
Ministry of Infrastructure, Transport and Nteworks
FRONTEX
Asylum Migration
Ministry of Citizen Protection
Ministry of Migration Policy
HOCHTIEF

# Quality

ISO 9001 ISO 14001

OHSAS 18001

International Safety Standard Certification NIJo108.01 NATO approved manufacturer (NCAGE code) Member of the Associaton of Greek Defense Manufactures (SEKPY)



## **PROFILE**

GLASSART is the leading company in Modular Housing Multisystems since 1980. It develops the meaning of housing, in order to respond increasingly to the housing challenges and needs of the times.

By applying a modern philosophy founded on quality, design and ergonomics, GLASSART studies, creates and offers flexible housing solutions that last across time and cover various activities.

Our specialized know-how and advanced technology, in combination with the fundamental operational specifications of the International Standards Certifications, awards and honors, have made GLASSART synonymous with high-quality constructions and innovative solutions.







## **ACTIVITIES & PRODUCTS**

Glassart responds successfully to projects of complex construction requirements with modular housing multisystems, specially designed for military use, with unbeatable manufacturing speed and immediate relocation ability, easily and in a very short time.

Glassart, in collaboration with defense industry organizations, designs and offers prefabricated military equipment booths, modular military administration buildings, mobile field hospitals, bullet proof military guard houses, army barracks, portable office spaces, dining halls, dormitories, maintenance military structures, etc, and has successfully completed major projects of high requirements.

Glassart is an official nato supplier.





<sup>\*</sup>See list of abbreviations & acronyms, page 1

# **GRANTEX S.A.**



## ID

Name: GRANTEX S.A. Founded: 1958 Location: Attiki, GR Web: www.grantex.gr Member:\* SEKPY

## Size

Turnover (2018): 13.036.847,46 € Employees (2019): 127 Facilities (m²): 5.000

### Contact

Telephone: +30 210 3465942 Fax: +30 210 3472185 E-mail: info@grantex.gr

Address: 50, Agias Annis Str, 12241, Aegaleo, Greece

# **Activity**

### Sector:

Ground Vehicles, Vetronics & Related Systems/Services

### Capability:

Manufacturing

### Level (Position on the value chain):

Components

## **Customers**

Greek Army Greek Electricity Company Athens Bus Company

# Quality

ISO 9001

ISO 14001

ECE R-90 E1 KBA (German Ministry of Transport)

ECE R-90 E9 (Spanish Ministry of Industry, Tourism and

ECE R-90 E11 VCA (UK Vehicle Approval Authority)

# **GRANTEX**®



## **PROFILE**

Defense Material Association (SEKPY) and is registered in the Directory of the Greek Manufacturers of Defense Material. The latter being managed by the Greek Ministry of Defense-Defense Industries technology and Research Dept. Our advanced and updated laboratory is in close cooperation with approved foreign laboratories and we have been applying quality assurance system according to the standards of ISO 9001. Last but not least, we have to state that we are ready to collaborate with any vehicle manufacturer, supplying them with our products, in the terms of OFFSET BENEFIT programs, enabling them to fulfil their relative commitments, deriving from contracts with the Greek Ministry of Defense. We are the sole manufacturer in Greece producing friction materials such as Brake Linings, Brake Pads and brakes spare parts. We are currently producing 16.000 Brake Lining references and 500 Disc Brake Pad references suitable for the majority of trucks, buses and passenger cars. Since 1976 all our products have been available in Non Asbestos quality. Based on experience of 30 and more years, we have developed our own know-how in the manufacturing of our products. It is worth mentioning the numerous customers not only within the local market but also throughout the globe. Public organizations such as the Greek Railway Organization, the Public Power Corporation are being supplied with our products. We would also like to stress that since 1980, we have been appointed as suppliers for numerous public contracts (production & provision) related to the demands of the Hellenic Armed Forces concerning their needs for Friction Materials for all "M" series vehicle types, STEYR and other advanced technology vehicles.

GRANTEX S.A. is member of the Hellenic Manufacturers of



# **ACTIVITIES & PRODUCTS**

Production and trade of Friction Materials (Brake Linings and Disc Brake Pads for trucks/buses) and brake spare parts









<sup>\*</sup>See list of abbreviations & acronyms, page 1

# HAFCA Hellenic Armed Forces Calibration Agency



## Size

ID

Name: HAFCA
Hellenic Armed Forces
Calibration Agency
Founded: 1959
Location: Attiki, GR
Web: www.haf.gr/en/structure/
hafsc/calibration-service/
Member:\* NATO CAGE CODE:
G2632

Turnover (2018): -Employees (2019): 55 Facilities (m²): 550

### Contact

Telephone: +30 210 979 5001

Fax: +30 210 979 5318

E-mail: qa.yphd@haf.gr

Address: Saketa Military Camp, 16233, Athens, Greece

# **Activity**

### Sector:

- Electronics, Communications & IT Systems/Services
- Labs, Calibration

### Capability:

■ Test & Evaluation

### Level (Position on the value chain):

Services

## **Customers**

Hellenic Air-Force - Army - Navy Hellenic Police Civil Aviation Authority Intracom Defence Electronics

# Quality

ISO/IEC 17025: 2005





## **PROFILE**

The Hellenic Armed Forces Calibration Agency (HAFCA) was established in 1959 to provide metrology services, mainly but not limited to the Greek Armed Forces.

Its main mission is the calibration and repair of Test, Measurement and Diagnostic Equipment (TMDE).

HAFCA is accredited by the Hellenic Accreditation System (E.SY.D.) in accordance with ISO/IEC 17025:2005 for delivering calibration services in the fields of electrical resistance, mass, temperature and length, according to certificate No 966-2, Annex F2/4.

Its laboratory reference standards are traceable to the National standards of the Hellenic Institute of Metrology Institute (EIM) and its reliability is strengthened by successfully participating in laboratory comparison projects organized by EIM.





## **ACTIVITIES & PRODUCTS**

The laboratories are equipped with high precision equipment, calibration devices and reference standards. This equipment provides HAFCA with the capability to measure almost all parameters of the Electronics field as well as the most significant parameters of the Dimensions and Electromechanics fields.

HAFCA operates three standalone laboratories which perform calibration on the following fields:

- Low Frequency (multimeters digital & analog, differential voltmeters, null detectors, dividers DC & AC, calibrators, resistances, ohm meters, DC loads, capacitors, inductors, RLC meters, phase meters, synhcro resolver standard & meters, high voltage standards & probes, power meters)
- Microwave Devices (power meters, thermistor mount, spectrum analyzer, power sensor, RF comms test set, audio analyzer, directional coupler, variable attenuator)
- Generators Analyzers (Signal generators, synthesized function generators, arbitrary waveform generators, pulse generators, oscilloscope calibrators, distortion analyzers, modulators)
- Oscilloscopes
- Time Frequency counters
- IFF ATC Navigation systems
- Dimensional (gauge blocks, linescales, step gauges, setting rings, plugs, high masters, dial gauges, measuring microscopes, optical flat standards, coordinate measuring machines, laser scan micrometers, calipers, micrometers)
- Temperature (gas resistance thermometer, thermocouplers, cryogenic radiometer)
- Mass measurement (mass standards, standard balances)
- Force (loadsets, force testing machines)
- Pressure (pressure balances, capacitance manometer, pitot & static test sets)
- Torque (moment & torque converters)



<sup>\*</sup>See list of abbreviations & acronyms, page 1







## ID

Name: Hellenic Aerospace Industry S.A. Founded: 1975 Location: Attiki, GR Web: www.haircop.com Member:\* SEKPY, RMDM HASDIG

## Size

Turnover (2018): 67,236,331.56 € Employees (2019): 1.453 Facilities (m²): Total Area: 1,684,000, Covered Area: 170,000

# **Activity**

### Sector:

- Aerospace, Avionics & Related Systems/Services
- Electronics, Communications & IT Systems/Services
- Unmanned Systems/Services
- Electronic Components,
   Assemblies & Harnesses
- Consulting, Engineering & Training
- Labs, Calibration

### Capability:

- Research & Technology
- Conception/Development
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Components
- Services

# Contact

Telephone: +30 210 7799622
Fax: +30 210 7797670
E-mail: marketing@haicorp.com

Address: 2-4 Mesogeion Avenue, 11527 Athens, Greece

## **Customers**

Hellenic MoD
Lockheed Martin Aero
Hellenic Coast Guard
Dassault Aviation
Royal Saudi Arabia Air Force
SAFRAN
UAE Presidential Guard Command
USAFE

# Quality

ISO 9001:2015
EN/AS 9100:2016
ISO 14001:2015
ISO 17025:2005
NADCAP NDT- FPI
EASA PART 21G-145-147
Facility Security Clearance Certificate



# **PROFILE**

HAI was established in 1975 having as its major mission to **deliver services and products to the Armed Forces of the Hellenic State.** On May 16<sup>th</sup> 1975, Law 43/75 is published in the State Gazette, pertaining to the founding of the "National Industry of Air Materiel".

On September 21<sup>st</sup> 1977, Law 696/77 is published in the State Gazette, amending and completing Law 43/77. The "National Industry of Air Materiel" is renamed to "Hellenic Aerospace Industry SA".

By implementing an extrovert strategy during recent years, HAI has achieved to **expand its customer base** and to establish itself as a reliable partner of the leading aerospace industries globally. Operating with **state-of-the-art production processes** and **highly qualified personnel**, HAI offers high performance products and quality services.

HAI's vision is:

**To be** a technologically advanced manufacturer and a financially strong organization pursuing continuous development. **To pursue cooperation** and coordination with the leading aeronautical and defense industry of Europe and maintain a dominant place in the major area of eastern Mediterranean.

Hellenic Aerospace Industry S.A headquarters are located in Athens, while plants, production areas and supporting units, a total area of 1,684,000 m² with Covered Surface of 170.000 m², are situated in Schimatari - Viotia, Greece.



## **ACTIVITIES & PRODUCTS**

HELLENIC AEROSPACE INDUSTRY S.A is the leading Aerospace and Defense Company in Greece, having as a mission to deliver defense and aerospace services and products to the Hellenic State, as well as to a wide range of domestic and international customers of both military and civil markets. Operating an integrated, one stop industrial facility, the Hellenic Aerospace Industry is geared to deliver high performance products and services and meet customer expectations. Our Diversified Scope of Activities include:

- Aircraft Maintenance and Upgrade.
- Engines Maintenance, Repair and Overhaul (MRO).
- Aerostructures.
- Electronics and Communications.
- Research and Development.
- Satellite Applications.
- Civil Aviation Support.
- Technical Training.













<sup>\*</sup>See list of abbreviations & acronyms, page 1

# **HARLAS**



#### Size ID

TRANSPORT S.A. Founded: 1969 Location: PIRAEUS, GREECE Web: www.harlas.gr Member:\* IATA, FIATA, IELA, PPL, AOP, GFFG, WFP Turnover (2018): 5.539.552,18 € Employees (2019): 27 Facilities (m<sup>2</sup>): WAREHOUSE LOGISTICS 8.000

#### Contact

Telephone: +30 210 9648771-5 Fax: +30 210 9648731 E-mail: info@harlas.gr; president@harlas.gr Address: 39 GOUNARI STR., P.C. 18531, PIRAEUS, GREECE

# **Activity**

#### Sector:

Field Infrastructure, Logistics & Services

#### Capability:

Support & Services

#### Level (Position on the value chain):

Services

## **Customers**

Hellenic Aerospace Industry S.A. Hellenic Air Force Hellenic Navy Intracom Defense S.A. Enterprise Greece S.A. Navarino S.A. Elfon Ltd 3rd Tyl Military Unit

## Quality

ISO 9001:2015 EFQM 3 STARS EKBA ISO 27001:2013 AEO





# **PROFILE**

HARLAS INTERNATIONAL TRANSPORT S.A. was born in 1969 and our name have been synonymous with accountability, consistency and effectiveness in freight forwarding world. The continuous evolvement of the global network (440 agents worldwide), the 5 decades "know how" and the successional certifications, have been fairly brought the company to the forefront of the domestic transit market. The air, sea and road transport departments will serve you in any cargo transportation anywhere, anytime.

Our vision is to stand side by side to the customer, to commit the standard for excellence, having built up a strong relationship to reach together our exceptional intentions. We are qualified for deliver quality. Our branch in the Athens International Airport "El. Venizelos" constitutes a strategic asset for the company, which enables us to handle the either imported or exported freights of our clients in no time and with continual overall supervision of the services. The supervision exercised by our specialized staff that forms our airport team.

Thanks to our perfect cooperation with the top shipping companies, we provide efficiently import and export cargo to all major seaports around the world. We create for you a detailed service plan, regarding your specific needs, with persistent updates, during the transport process.

- LCL, FCL and Break Bulk
- IMO Goods forwarding
- Issue of all required customs documents.
- Premium Insurance of your shipment

Quick and effective road delivery across Europe. in short times and with dedicated vehicles. We offer total services, even for a little or partial quantity of goods.

- standard/frigo/combi trailer services
- full and part loads
- Door-to-door forwarding programs
- ADR goods handling
- 3LP Logistics services



### **ACTIVITIES & PRODUCTS**

- International air, ship and truck cargo transportation services management
- Customs services management
- Supply chain and logistics services provision
- Management transportation of classified & non-classified military materials
- Trade exhibitions services management, conferences, & artistic
- Packaging, storage and transportation of art works, libraries, archives and valuable objects
- Management transportation of dangerous goods & perishables
- Management of special transportations
- International and domestic packaging, storage and household transportation
- Management transportation of live animals











<sup>\*</sup>See list of abbreviations & acronyms, page 1







### ID Size

Name: Hellenic Defence Vehicle Systems Single Member S.A. (HDVS) Founded: 2001 Location: Magnesia, GR Web: www.hdvs.gr Member:\* HASDIG, SEKPY Turnover (2018): 8.006.622 € Employees (2019): 53 Facilities (m²): 4.200

### Contact

Telephone: +30 24210 78620 Fax: +30 24210 78645 E-mail: info@hdvs.gr

Address: Road C-6 1st Industrial Area of Volos, P.O. BOX 91, 38500, Volos, Greece

# **Activity**

#### Sector:

- Ground Vehicles, Vetronics & Related Systems/Services
- Machinery, Mechanical Components, Materials & Structures

#### Capability:

- Manufacturing
- Assembly/Integration/Validation

#### Level (Position on the value chain):

- Subsystems or equipment
- Components
- Services

### **Customers**

Krauss - Maffei Wegmann Gmbh & Co. kg Kingdom Logistic Services Llc (Kls) Greek Army Rheinmetall Landsysteme Gmbh

### Quality

ISO9001:2015
EN ISO 3834-2
DIN 2303 /Q2 /BK1
DIN 2303 /Q3 /BK1
Registry of Defense Material Manufacturers of Hmod



### **PROFILE**

HDVS S.A. founded 2001 as a wholly owned Greek subsidiary of Krauss-Maffei Wegmann & Co. KG.

KMW, Europe's leading supplier for military vehicles, has expanded on its own commitment in Greece while paving the way for a successful conclusion of LEO2HEL project, while Greek Army ordered 170 LEOPARD 2HEL vehicles.

Turning to advantage the Know-how and the experience from the co-operation in LEO 2HEL project and the state-of-the-art infrastructure we supply a wide range of services.

After the LEO 2HEL project the company has been involved in many other foreign KMW programs, with component and component groups for vehicles as FENNEK, DINGO, BOXER, PzH and PUMA.

Last years HDVS was participated LEO 2A7 + project for QATAR and will participate upgrading programs for LEO 2A4 and 2A5 to LEO 2A7 for the German and Danish armies.

HDVS is certified for Special Processes from RAYTHEON (USA) and is manufacturing various parts for PATRIOT missile systems. HDVS is:

- Certified for Facilities Security Clearance from the Hellenic MoD to a NATO-SECRET degree
- Registered in the Registry of Domestic Defense Material Manufacturers of the Hellenic MoD
- a member of:

Hellenic Aerospace & Defense Industries Group (HASDIG) Hellenic Defense Material and Security Association (SEKPY) Greek-German Chamber

Arab-Hellenic Chamber of Commerce and Development



### **ACTIVITIES & PRODUCTS**

- Manufacturing and assembly of components, component groups and Special Tools for General Industrial and Defense Applications
- Precise mechanical machining, Welding of Special Steels, Painting
- Manufacturing and assembly of Protection Kits, Assembly of Electromechanical Subsystems
- Refurbishment of Components and Component Groups
- Field Customer Service and Spare Parts supply for Military Vehicles and Defense Systems, with:
- Engine maintenance.
- Maintenance and repair of wheel arm elbows and Hydraulic units
- Maintenance, repair and upgrade of critical chassis subassemblies
- Replenishment and maintenance of firefighting bottles.









<sup>\*</sup>See list of abbreviations & acronyms, page 1

# HELLENIC INSTRUMENTS P.C.



### ID

Name: HELLENIC INSTRUMENTS P.C. Founded: 2016 Location: Attiki, GR Web: www. hellenicinstruments.com Member:\* HASDIG RMDM

### Size

Turnover (2018): 347.043,76 € Employees (2019): 14 Facilities (m²): 335

#### Contact

Telephone: +30 210 6021630

Fax: +30 210 6620514

E-mail: bdev@hellenicinstruments.com

Address: Meteoron Street, 19400 Koropi

# **Activity**

#### Sector:

- Electronics, Communications & IT Systems/Services
- Electronic Components,
   Assemblies & Harnesses
- Consulting, Engineering & Training

#### Capability:

- Research & Technology
- Conception/Development
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Subsystems or equipment
- Services

### **Customers**

Hellenic Army
Hellenic Police
Miltech Hellas S.A.
Tata Power Company Limited
Mativision Ltd
Bharat Electronics
Exicom Power Solutions
Rapac Communication & Infrastructure Ltd

# Quality

ISO 9001:2015 Facility Security Clearance Certificate

# HELLENIC INSTRUMENTS



# **PROFILE**

HELLENIC INSTRUMENTS is a Greek based high technology company, specializing in the design, development and manufacturing of advanced military, security and industrial electronic systems and software.

It is located in the industrial area of Koropi, near Athens International Airport, in modern facilities fully equipped with state-of-the-art electronic equipment and software development tools.

Our values and policies combine Quality, Corporate Social Responsibility, Security, Ethics and Environmental Protection. The Quality Management System is certified according to ISO 9001: 2015. We can handle National-NATO-EU Classified Information and our N-CAGE Code is G2310. In December 2017 we have been awarded the 1st Prize for New-enterprise Productive Excellence at "Made in Greece Awards 2017". On July 12, 2018 we are evaluated by National Documentation Center, in the framework of program IMP³rove of the European Innovation Management Academy, with an overall score of 68% on innovation management performance. This score must be compared with the scores of the Growth Champions (57%) and of the average (52%) for our benchmarking class (6348 companies).



# A

### **ACTIVITIES & PRODUCTS**

Development and Production in the following areas:

- a. Monitoring & Control Systems (Data Acquisition, Management and Analytics)
- Telecommunication Systems and IOT Smart Sensor Devices
- c. Security & Surveillance Integrated Systems Stabilized Pan-tilt Systems
- d. Ammunition Subsystems and Fuzes
- e. Communication Jamming & Data Collection systems

We believe in innovative ideas and values which are the key components of our corporate culture, aiming for new concepts and methods of design and production that add value to our range of activities. Operating with state-of-the-art processes, highly qualified personnel and a strong team of engineers with extended experience in research projects, we offer the following high-performance services and capabilities:

- a. Design, production and support of electronic and mechanical systems.
- b. Design, development and installation of integrated hardware, software and specialized applications.
- c. Design and development of data services, to leverage the potential hidden in customers' big data.







<sup>\*</sup>See list of abbreviations & acronyms, page 1





### ID

Name: INTRACOM DEFENSE SINGLE MEMBER S.A. Founded: 2001 Location: Attiki, GR Web: www.intracomdefense.com

Member:\* HASDIG, STRATEGIS, RMDM

Turnover (2018): 59.770.105 € Employees (2019): 410 Facilities (m²): 31.384

Size

# **Activity**

#### Sector:

- Ground Vehicles, Vetronics & Related Systems/Services
- Naval Platforms & Related Systems/Services
- Electronics, Communications & IT Systems/Services
- Unmanned Systems/Services
- Electronic Components,
   Assemblies & Harnesses
- Energy & Power Systems
- Consulting, Engineering & Training
- Labs, Calibration

#### Capability:

- Research & Technology
- Conception/Development
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Components
- Services

### Contact

Telephone: +30 210 6678000

Fax: +30 210-6678001

E-mail: info@intracomdefense.com

Address: 21st klm Markopoulou Ave, 19441 Koropi, Attika, Greece

### **Customers**

Raytheon Co Boeing DIEHL Defence Northrop Grumman Overseas Corp Krauss-Maffei Wegmann BAE Systems Thales

International Ministries of Defense & NATO

# Quality

ISO 9001:2015 Quality Management

EN 9100:2018/AS 9100D Quality Management for Aviation, Space and Defense Organizations

ISO 14001:2015 Environmental Management

ISO 45001:2018 Occupational Health and Safety Management ISO 27001:2013 Information Security Management

ISO 17025:2005 Accreditation of IDE Calibration Laboratory

ISO 26000:2010 Social Responsibility Guidance

Authorized Economic Operator (AEO)

Facility Security Clearance (by Hellenic MoD, General Directorate for Defence Armaments & Investments)





#### **PROFILE**

#### Overview:

IDE is a leading international Defense and Security company, designing and manufacturing high quality electronic products, integrated systems and applications, strategically positioned as a high performance, flexible volume, cost efficient manufacturer and services provider.

#### The company

- Focuses primarily on the armament programs of Greek/Foreign defense ministries and NATO
- Participates in a series of important international defense programs since 1992
- Collaborates with world-class companies across the globe
- Demonstrates significant international activity with 98% of annual turnover exports
- Dedicated to solid values and commitment to innovation, creativity, customer respect

#### Vision:

Building on established foundations IDE sets new targets as it approaches new challenges, with a development strategy based on three principles:

- Further expansion of the international business activities
- Continuous development of its exceptional personnel
- Leveraging strategic alliances with leading defense and security companies



### **ACTIVITIES & PRODUCTS**

#### **Command & Control Solutions**

IDE provides solutions in tactical command control and communication systems in land and naval platforms for short, medium, long range, fixed or mobile applications. Products family consists of Wideband Radios, Intercommunication Systems and Satellite Communications.

#### **Hybrid Power Systems**

IDEs' systems combine conventional and renewable energy sources with advanced energy storage banks, under the supervision of smart Power Management System. Our systems address the shortcomings of conventional power generation systems, offering superior performance, fuel savings and low life-cycle costs.

#### **Homeland Security**

IDE provides state-of-the-art integrated systems towards critical infrastructure protection and border surveillance, as well as wide area surveillance solutions over land and sea through the use of tactical unmanned aerial and surface systems.

#### **Data Links and Telemetries**

IDE innovates in Data Link and telemetry systems design, development, qualification and production, based in field-proven knowledge and expertise by implementing modern waveforms and protocols in the extended embedded software control.

#### **International Programs**

IDE has established a strong industrial partnership and know-how achieving high levels of local added value in the coproduction of Air Defense systems, Airborne Land Electronic Systems, Missile Systems, Naval Systems.









<sup>\*</sup>See list of abbreviations & acronyms, page 1





### ID

Name: iKnowHow Informatics S.A. Founded: 2002 Location: Attiki, Greece Web: www.iknowhow.com Member:\* SEKPY Turnover (2018): 3.951.000 € Employees (2019): 67 Facilities (m²): 1,500

Size

### Contact

Telephone: +30 210 6041425 Fax: +30 210 6041675 E-mail: info@iknowhow.com

Address: 116, Kifissias Avenue & 1, Davaki Str.

# **Activity**

#### Sector:

- Electronics, Communications & IT Systems/Services
- Consulting, Engineering & Training

#### Capability:

- Research & Technology
- Conception/Development
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Subsystems or equipment
- Components
- Services

### **Customers**

Ministry of Defense
North Atlantic Treaty Organization (NATO)
Court of Auditors
European Commission
Directorate General for Informatics (DGIT)
Ministry of Health
Ministry of Protection of Citizens
Grant Thornton
Interamerican
IBM
Time to Act Group

The Welding Institute of UK (TWI)

### Quality

ISO 14001:2015 Environmental Management System
ISO 9001:2015 Project Management Information Technology
ISO 27001: 2013 Information Security Management System
ISO 15288 System Life Cycle Processes
ISO 13485:2016 Medical Devices – Quality management systems
EKBA Certificate (Industrial Safety)
Certificate of Coding of Materials (NCAGE Code)





# **PROFILE**

iKnowHow is one of the largest ICT and Robotics Integrators in Greece offering a comprehensive range of software development solutions in Robotics and Automation. It also provides consulting services in the field of Information, Communications Technology & Robotics.

The company was founded in 2002 and has since grown rapidly holding nowadays a significant market share both in Greece and in Europe, with offices in Athens and Luxembourg (responsible for soliciting work from EU institutions and NATO).

Our tailor-made services culminate in cyber-physical systems where the physical and computational elements are intertwined to augment human capabilities. Our robotics team can design and manufacture cyber-physical systems to augment human capabilities. We create value by tackling large-scale projects and by taking a citizen-centric approach to helping public and private organizations innovate, grow, and streamline existing processes.







### **ACTIVITIES & PRODUCTS**

IKH is organized into three units: Global Services, Healthcare, and Innovation.

Our GLS department offers full-cycle custom software development services and enterprise applications for web, mobile and desktop, leveraging both open source technologies as well as longstanding partnerships with large technology firms such as IBM. Our solutions have brought value to numerous national and European organizations both in private and public sector, covering the fields of Enterprise Content Management, Enterprise Portals, Business Intelligence, eCommerce, Digital Process Automation & Robotic Process Automation.

Our Innovation team is a world-class team of electrical, mechanical, and software engineers with deep expertise in mechanical design and control, data-driven intelligence, and in embedded systems. We design and engineer robotic solutions and our machines can sense, act, and adapt to demanding environments. We collaborate with our clients' team, we ideate, we prototype and if need we solicit funding from public or private sources.

Digital Health team deals with evorad<sup>™</sup>, our comprehensive eHealth suite designed to cover a radiology department's needs from the moment patients walk in until the moment they walk out with their examination and their digital diagnostic report in hand. evorad<sup>™</sup> has become the premier PACS solution of Greek public hospitals, used not only to process thousands of examinations per day, but also as the main teaching tools in medical schools and university hospitals.





<sup>\*</sup>See list of abbreviations & acronyms, page 1



# INTRACOM TELECOM Intracom S.A. Telecom Solutions



### Size

ID

Name: Intracom S.A.
Telecom Solutions
INTRACOM TELECOM
Founded: 1994
Location: Attiki, GR
Web: www.intracomtelecom.com
Member:\* HETIA

Turnover (2018): 136.635.712,75 € Employees (2019): 1773 Facilities (m²): 16.438

# **Activity**

#### Sector:

- Electronics, Communications & IT Systems/Services
- Electronic Components,
   Assemblies & Harnesses
- Consulting, Engineering & Training

#### Capability:

- Research & Technology
- Conception/Development
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Components
- Services

# Contact

Telephone: +30 210 667 1000 Fax: +30 210 667 1001

E-mail: info@intracom-telecom.com

Address: 19.7 km Markopoulou Ave., Peania, Athens, GR 19002

### **Customers**

Hellenic Police, Center for Security Studies, Ministry of Public Order & Citizens Protection Athens International Airport (AIA)

Hellenic Electricity Distribution Network Operator (HEDNO)
Hellenic Gas Transmission System Operator (DESFA)
Hellenic Telecommunications Organization (OTE)
Cosmote Telecommunications Operator
Vodafone Telecommunications Operator
Wind Hellas Telecommunications Operator

## Quality

ISO 9001:2015 EN ISO 27001:2013 ISO 14001:2015 OHSAS 18001:2007 ISO 22301:2012 Facility Security Clearance

#### \*See list of abbreviations & acronyms, page



# **PROFILE**

Intracom Telecom is a global telecommunication systems and solutions vendor operating for over 40 years in the market. The company was derived from Intracom, a company that began operating in 1977 manufacturing and assembling telecommunication equipment to address domestic needs. In 2005, Intracom was transformed into a holding company and the telecommunications business unit became a company under the name Intracom Telecom.

During its four decades of history, the company has successfully participated in major ICT projects worldwide and has received awards and distinctions for its technologies and work environment. Today, Intracom Telecom employs more than 1,700 professionals while its subsidiaries span across Europe, Russia & the CIS, the Middle East & Africa, Asia and North America.

Dedication to R&D and commitment to technology innovation is at the foundation of the company's business strategy. The company operates its own R&D centers and production facilities in the European Union. Intracom Telecom has a strong participation in the European Union's (EU) flagship initiative for 5G and a significant involvement in the EU Horizon 2020 research framework. The company maintains strategic R&D partnerships with major technology vendors and leading academic institutions globally, jointly conducting research and development of new products and services.



## **ACTIVITIES & PRODUCTS**

Intracom Telecom has extensive know-how and a proven track record in the telecommunications market, serving more than 100 renowned customers in over 70 countries. The company develops and provides products, solutions and professional services primarily for fixed and mobile telecom operators, public authorities, and large public and private enterprises. The company's core business offerings include:

- Security & Integrated Systems for Critical Infrastructure & Border Surveillance
- Wireless Access & Transmission Systems
- Telco Software Solutions
- ICT Services & Solutions
- Smart City Solutions
- Energy Solutions













### ID

Name: INTRASOFT International S.A. Founded: – Location: Attiki, GR Web: www.intrasoft-intl.com Member:\* –

### Size

Turnover (2018): 82.482.508 € Employees (2019): 1087 Facilities (m²): 9328

### Contact

Telephone: +30 210 687 6415

Fax: +30 210 667 9001

E-mail: Katerina.Tsoupinaki@intrasoft-intl.com

Address: 19<sup>th</sup> km Markopoulou-Peanias Avenue,

Peania Attiki, GR19002

# **Activity**

#### Sector:

- Electronics, Communications & IT Systems/Services
- Consulting, Engineering & Training

#### Capability:

Support & Services

Level (Position on the value chain):

Services

### **Customers**

Ministry of Justice, Transparency and Human rights Information Society S.A.

Road Transport SA (OSY SA)

Ministry of Labor, Social Security and Welfare -Labor Inspectorate (SEPE)

Ministry of Economy, Development & Tourism General Secretary of Commerce and Consumer Protection

Ministry of National Defense

OPEKEPE (Community Guidance and Guarantee Payments and Control Agency)

Holy Archdiocese of Athens

## Quality

ISO 9001:2015 ISO 14001:2015 OHSAS 18001:2007 ISO 27001:2013 ISO 22301:2012

Facilities Security Clearance NATO/EU





## **PROFILE**

INTRASOFT International is a leading European IT Solutions and Services Group with strong international presence and expertise, offering innovative and added-value solutions of the highest quality to a wide range of international and national public and private organizations.

The company employs more than 2,000 highly-skilled professionals, representing over 20 different nationalities and mastering more than 18 languages.

More than 500 organizations in over 70 countries worldwide (Institutions and Agencies of the European Union, National Government Organizations, Public Agencies, Financial Institutions, Telecommunication Organizations, and Private Enterprises) have chosen the company's services and solutions to fulfill their business needs





# **ACTIVITIES & PRODUCTS**

- Business Study, Analysis, Design, Development, Integration, Testing, Installation, Deployment, Purchase, Supply and Maintenance of Information Systems and Products
- Design, Installation, Parameterization and Maintenance of Networks
- Operations of Information systems (Service Desk, System Administration, User Support, Technical Support, Training, Acceptance Testing)
- Project & Product Management
- Hosting of Information Systems / Services
- Outsourcing Services
- Communication, Content & Media Services including Publications, Campaigns & Promotions, Editorial, Translations and Web Design
- Business consulting and Provision of Supporting Services under the field of the ICT
- Contact Center and Customer Services
- Multimedia Material and Services
- Security Management Services



<sup>\*</sup>See list of abbreviations & acronyms, page 1

# ISD S.A. INTEGRATED SYSTEMS DEVELOPMENT S.A.



### D

Name: ISD S.A.
Integrated Systems
Development S.A.
Founded: 1998
Location: Attiki, GR
Web: www.isd.gr
Member:\* –

### Size

Turnover (2018): 2,733,543.23 € Employees (2019): 28 Facilities (m²): 370

# **Activity**

#### Sector:

- Aerospace, Avionics & Related Systems/Services
- Electronics, Communications & IT Systems/Services
- Unmanned Systems/Services
- Consulting, Engineering & Training
- Field Infrastructure, Logistics & Services

#### Capability:

- Research & Technology
- Conception/Development
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Subsystems or equipment
- Components
- Services

# Contact

Telephone: +30 210 68 95 115 - 211 0 130 258

Fax: +30 210 68 95 412

E-mail: info@isd.gr

Address: 32 Kifissias Avenue, 15125 Maroussi, Greece 73 Lavriou Avenue, 15354 Glyka Nera, Greece

### **Customers**

Airbus Defence and Space (France, Germany, UK)
Thales Alenia Space (France, Italy, Switzerland)

Dassault Aviation (France)

Leonardo (ex. Alenia Aeronautica)

# Quality

EN ISO 9001: 2015

Security Clearance by the Hellenic MoD
Certificate of IPC Trainer IPC-A-610
Acceptability of Electronic Assemblies
Certificate of IPC Trainer IPC/WHMA-A-620
Application Specialist Training



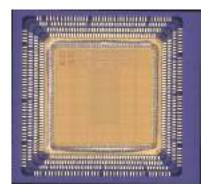


# **PROFILE**

Integrated Systems Development S.A. (ISD) is an independent SME established in 1998, active in the domain of Integrated Systems of guaranteed quality and performance. It is an R&D organization working with system houses, software houses and integrated circuit manufacturers. Actually, ISD acts as an original electronic equipment developer and integrator, providing services ranging from software development for embedded and general-purpose platforms, to digital and analogue/RF integrated circuit design, memory design, to digital signal processing for embedded/stand-alone applications and PCB design. Moreover, ISD has extended PCB and harness manufacturing and testing capabilities.

In conclusion ISD is a turn-key solution provider handling all aspects of product definition, design, development, documentation, production and support.







### **ACTIVITIES & PRODUCTS**

ISD's key activities include:

- System design (requirements analysis, system specification, s/w h/w partitioning).
- ASIC design (digital analogue and mixed signal for commercial and rad hard technologies).
- FPGA design (Intel FPGA design partner).
- SW and Embedded SW development (consumer and avionic).
- Prototyping (using FPGAs/accelerators).
- PCB design (commercial, avionic and space).
- SW validation (consumer, avionic and space).
- System validation (EVKs, test campaigns).
- Assembly, Integration and Testing Support for avionic and space equipment.
- High end PCB population and testing
- Harness manufacturing for avionic and space applications

#### ISD's key products include:

- Structural health monitoring avionic platforms.
- Flight simulator subsystems.
- Radiation hardened mixed signal ASICs.
- Evaluation kits, PCBs and subsystems for space applications





<sup>\*</sup>See list of abbreviations & acronyms, page



# KLEEMANN HELLAS S.A.



### ID

Name: KLEEMANN HELLAS S.A.
Founded: 1983
Location: Kilkis, GR
Web: www.kleemannlifts.com
Member:\* HASDIG,
HEMEXPO, WIMA,
NAEC, ELCA

Turnover (2018): 126.783.515,79€ Employees (2019): 1400 Facilities (m²): 170.000

Size

### Contact

Telephone: +30 23410 38100 Fax: +30 23410 38200

E-mail: headoffice@kleemannlifts.com

Address: Kilkis Industrial Area, 61100, P.O. BOX 25, Kilkis, Greece

# **Activity**

#### Sector:

- Machinery, Mechanical Components, Materials & Structures
- Electronic Components, Assemblies & Harnesses

#### Capability:

- Manufacturing
- Assembly/Integration/Validation
- Support & Services

#### Level (Position on the value chain):

Subsystems or equipment

# **Customers**

# Quality

ISO 9001:2015 LIFT DIRECTIVE 2014/33/EU, ANNEX XI, MODULE H1 ISO 14001:2015 OHSAS 18001:2007 ISO 14006:2011 EN 1090-1:2009 +A1:2011



### **PROFILE**

KLEEMANN is a Greek multinational company manufacturing and trading mechanical constructions and one of the leading elevator manufacturers in the European and global market. The company specializes on unique constructions, platforms, mechanical equipment and parts, with a wide experience in high demanding projects in terms of load, durability and specifications.

With production facilities in Greece, Serbia and in China and two assembly centers in Turkey and in Russia, KLEEMANN responds to the needs of the global market providing the KLEEMANN products to more than 100 countries. Its wide sales network is further reinforced with local presence in key markets such as Germany, the UK, Australia, Romania and France among others. Dedicated to providing reliable and quality certified products and services, KLEEMANN has been one of the first companies in Greece to develop a quality management system. Every step of the production procedures is being controlled by a thorough system that safeguards quality and high performance of KLEEMANN products.









# **ACTIVITIES & PRODUCTS**

Among the KLEEMANN most popular product solutions are special mechanical constructions and parts, heavy load platforms, vandal resistant lifts, firefighter's lifts, earthquake lifts, super sized hydraulic (up to 20 th rated load) and traction lifts, car lifts, rotated platforms, scissor lifts, explosion proof and high enduring extra protective lifting equipment. KLEEMANN products are designed and manufactured to apply in any special project specifications giving solutions for extreme weather and temperature conditions, heavy loads, challenging terrains and space restrictions.



<sup>\*</sup>See list of abbreviations & acronyms, page 1

# **METKA**EPC RUSINESS UNIT OF MYTILINEOS HOLDINGS S A



### Size

Name: METKA
Founded: 1962 (METKA),
1990 (MYTILINEOS)
Location: Magnesia, GR
Web: www.metka.com
Member:\* SEKPY

Turnover (2018): 1,526.5 Million € Employees (2019): 2859 (MYTILINEOS) Facilities (m²): 30,000 (METKA covered), 80,000 (METKA total)

### Contact

Telephone: +30 24210 60461, +30 210 2709 231

Fax: +30 24210 66 582, +30 210 2714 259

E-mail: George.lkonomu@metka.com

Address: Mytilinis 15 & Ethnikon Agonon, GR-38446,

Nea Ionia, Volos

# **Activity**

#### Sector:

- Ground Vehicles, Vetronics & Related Systems/Services
- Naval Platforms & Related Systems/Services
- Machinery, Mechanical Components, Materials & Structures
- Energy & Power Systems

#### Capability:

- Conception/Development
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Components
- Services

### **Customers**

Raytheon Systems Co., USA
Lockheed Martin Corp., USA
HDW, Germany
Krauss Maffei Wegmann, Germany
Rheinmetall Landsysteme, Germany
Rheinmetall Waffen Munition, Germany

### Quality

Certificate of approval /Raytheon, IAW MIS-20007 Grades 1 & 2, MIL-DTL-64159 CARC topcoat

Certificate of approval /Raytheon, ASTM E1417, Type II Method C Penetrant Testing, ASTM E94 (P/N 11670085) and ASTM E1444, Portable Yoke Wet Fluorescent Magnetic Particle Testing (P/Ns: 11477704, 11480871 & 8750050)

Certificate /Bundeswehr Technical Center for Weapons and Ammunition - in accordance to DIN 2303 /Q3-BK1-062-2012 Certificate /DNV - GL - in accordance to DIN 2303 DIN 2303 / Q2-BK1-132-2012

Certificate /TÜV NORD, Management System as per EN ISO 9001:2015

Certificate, TÜV AUSTRIA, Management System as per ISO 14001:2015

HMoD, General Directorate for Defence Investments & Armaments, HELDIC, 2020





### **PROFILE**

METKA, is a global leader in the EPC and Industrial Manufacturing whose industrial activities focus on the manufacturing for high-value added heavy and/or complex steel fabrications for energy, infrastructure and Defense applications, involving the use of the company's computer controlled machining equipment and high-quality fabrication capabilities. Several major contracts have been undertaken by **METKA** in the Defense sector, including the co-production of the Leopard Main Battle Tank and manufacture of pressure hulls for the latest generation of submarines. The company is currently carrying out numerous separate contracts to manufacture and export vehicles, launchers and major assemblies of Patriot defense systems for international customers. Within the energy sector, **METKA** manufactures major parts of power generation plants, and within the infrastructure sector it has manufacturing experience on projects such as bridges, sports facilities, ports, mines, industrial plants, and petrochemical facilities.

METKA employs 300 persons at its two Plants in Central Greece, occupying an area of 19 hectares. Production of steel equipment, sections' structure engineering, sand blasting and painting, cutting, formation and tracing of plates, machining, welding, assembly and testing belong to METKA's main activities. Combining long manufacturing experience, well qualified personnel and highly accurate automated machinery, the plants meet demanding tolerance standards and the highest quality levels. METKA's manufacturing plant is one of the leading facilities of its kind in Europe. METKA, is a member of MYTILINEOS S.A., one of Greece's leading industrial companies, with activities in Metallurgy, EPC, Industrial Manufacturing, Electric Power and Gas Trading.



# **ACTIVITIES & PRODUCTS**

The company has extended manufacturing experience in the areas of land defense systems and submarines, i.e.:

- Main Battle Tanks hulls, turrets and ancillary mechanical equipment
- Armored Tracked Vehicles hulls and ancillary mechanical equipment
- **Submarines** pressure hulls and penetrations
- **Submarines** weapon loading systems
- Missile air defense systems semi trailers and launcher platforms









<sup>\*</sup>See list of abbreviations & acronyms, page 1

# MEVACO S.A.



### ID

Name: MEVACO S.A. Founded: 1993 Location: Attiki, GR Web: www.mevaco.gr Member:\* HASDIG, SEKPY

#### Turnover (2018): 10.421.546 € Employees (2019): 118 Facilities (m²): 27,000

Size

### Contact

Telephone: +30 210 5596623-31 Fax: +30 210 5596632-3 E-mail: info@mevaco.gr

Address: NATO Ave, 19300 Aspropirgos, Greece

#### Sector:

**Activity** 

 Machinery, Mechanical Components, Materials & Structures

#### Capability:

- Manufacturing
- Assembly/Integration/Validation

#### Level (Position on the value chain):

- Subsystems or equipment
- Components

### **Customers**

SONAC

INTRACOM DEFENSE ELECTRONICS

EAB

TEMMA

### Quality

EN ISO-9001:2015 EN ISO-14001:2015 BS OSHAS 18001:2007 EN-ISO-27000:2013 EN-ISO-3834-2 EN-1090-1:2009+A1:2011

# MEVACO SA



### **PROFILE**

Member of the Athens stock exchange

State-of-the-art technology for metal fabrication and metal construction.

Abundant industrial floor space

Experience over 50 years sheet metal fabrication processes (carbon steel, stainless steel or aluminum).

Manufacturing flexibility, strictly based on the customers quality and quantity requirements.

Investment in sophisticated fabrication technologies and up-to-date machinery and well educated and trained staff



# A

### **ACTIVITIES & PRODUCTS**

- Sheet metalwork fabrications to customer specification (cutting services, laser cutting services, punching services, forming services, bending services, roll forming services, welding services, painting services, screen printing services) for household electric appliances, beverage coolers, central heating boilers, indoor and outdoor advertising, promotion racks and stands, vehicles, electric and electronic boards, telecommunication boards, banking services, etc.
- Structural light and medium weight metal fabrications to customer specification for tunnels, bus stations, tram stations, prefabricated buildings as well as a big variety of welded metal fabrications.
- Electronic boards for sports fields.
- Structural supports for photovoltaic installations and truckers.
- Architectural building façades.
- Military hardware welded applications built to print. The
  Defense Department of Mevaco is considered an upmost
  specialized unit dealing with products which require
  both strict specifications and quality standards (Military
  standards). Some of the qualifications approvals granted by
  Raytheon Company to Mevaco for the execution of defense
  related products are for the following processes:
- ✓ Fusion Welding per AWS D17.1 & WS33739 & AWS D1.2 & WS33739 Appx.2
- ✓ Spot Welding approval according to AWS D17.2
- ✓ Penetrant Inspection approval according to ASTM-E-1417, Type I, method C
- ✓ Magnetic Particle Inspection approval according to ASTM-E-1444
- Painting (CARC- Chemical Agent Resistance Coating) according to MIS-20007
- ✓ Conductive Painting according to MIS-41252

For abovementioned processes, Mevaco is included in the Approved Source catalogue of Raytheon Company.







<sup>\*</sup>See list of abbreviations & acronyms, page 1

# MILTECH HELLAS S.A.



### ID

Name: MILTECH HELLAS S.A.
Founded: 1997
Location: Attiki, GR
Web: www.miltech.gr
Member:\* RMDM, HASDIG

#### Size

Turnover (2018): 2,400,000 € Employees (2019): 68 Facilities (m²): 10,000

# **Activity**

#### Sector:

- Aerospace, Avionics & Related Systems/Services
- Electronics, Communications & IT Systems/Services
- EO & RF Sensors
- Electronic Components,
   Assemblies & Harnesses

#### Capability:

- Research & Technology
- Conception/Development
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Components
- Services

## Contact

Telephone: +30 210 664 7320

Fax: +30 210 664 7322

E-mail: miltech@miltech.gr

Address: 90 I. Metaxa Str, 19441 Koropi, Attiki,
Greece

### **Customers**

Dassault Aviation Thales Group Simmel Difesa SpA Raytheon Company Hellenic Air Force Hellenic Navy

# Quality

ISO 9001:2015
AS 9100D/EN 9100:2018
Facility Security Clearance Certificate





# **PROFILE**

MILTECH HELLAS S.A. is one of the leading Hellenic companies in the defense sector specializing in design and manufacture of high quality cost effective electronic products for defense applications.

The company was established in 1997 and since then it has collaborated with both local and foreign companies in technology upgrade and exchange, programs, along with co-production of defense equipment and systems, either directly or through offset obligations for the Hellenic Armed Forces.

Our area of expertise includes design, development and production of leading edge technology aerospace electronics, communication and avionic products, thermal surveillance systems, equipment and harnesses.

MILTECH HELLAS S.A. is certified for ISO 9001:2008 and EN 9100: 2009, is a member of the registry of the defense materiel manufacturers of the Hellenic MoD and also holds security clearances for its personnel and installations.

We are located 20 km east of Athens and housed in two buildings, which total 10.000m<sup>2</sup>.





### **ACTIVITIES & PRODUCTS**

The main activities of MILTECH HELLAS S.A. cover:

- Design and development of technology edge electronic products and systems in-house or using specialized design tools.
- Production. Automatic PCB assembly discrete components and SMD technology, Aircraft Harnesses (Laser-marking, Over braiding, Testing) Soldering, using robotic SMD assembly line, wave jet, Production and Final integration of electro-mechanical and electro-optical products.
- Testing. Environmental testing according to International standards and conformance testing to customer or special product requirements.

The company has an active research and development department on which many military products have been developed and are used today in armies around the world.

The products that the company is manufacturing are electronic systems, electrical harnesses and avionics, air defense system harnesses, field telephones, hand cranked generators, radio supplies, converters and radio accessories, thermal weapon sights and thermal surveillance cameras, aircraft countermeasures systems, power supplies and converters for antiaircraft systems and navy ships.





<sup>\*</sup>See list of abbreviations & acronyms, page 1

# NanoPhos S.A.



#### ID

Name: NanoPhos S.A.
Founded: 2005
Location: Lavrio, GR
Web: www.NanoPhosMarine.com
Member: \* SEKPY

### Size

Turnover (2018): 3.928.000 € Employees (2019): 38 Facilities (m²): 760

**Customers** 

Hellenic Navy

### Contact

Telephone: +30 22920 69312 Fax: +30 22920 69303 E-mail: info@nanophos.com

Address: PO Box 519, Technological & Science Park of Lavrio, 1st km Lavrio-Athens Ave,

# **Activity**

#### Sector:

 Naval Platforms & Related Systems/Services

#### Capability:

- Research & Technology
- Conception/Development
- Manufacturing

#### Level (Position on the value chain):

Components

# Quality

ISO 9001 - 2015 ISO 14001 - 2015 OHSAS 18001 - 2007





### **PROFILE**

NanoPhos SA invents clever materials that solve every day problems.

We research, develop, produce and trade coatings (paint formulations) that exhibit functionality and a tangible benefit to the end user of defence equipment. By harnessing nanotechnology, we seek to create a more silent, durable and high-performance operating environment.

At NanoPhos, we craft coatings that effectively solve common problems in an innovative way. Our vision is clear: "Tune the nanoworld to serve the macroworld" – in simple terms make nanoparticles serve the needs of defense industry.

Essentially, we develop novel products that, after identifying a technical challenge, they deliver a solution by the tool of nanotechnology.







# A | ACTIVITIES & PRODUCTS

NanoPhos has developed a wide range of self-polishing coating formulations for the needs of slow- or fast-moving Navy vessels.

Special fouling-release coatings that reduce friction, fuel consumption and enhance range are also readily available. HelixPro is a propeller coating that promotes sound reduction and alteration. Abrasion and/or corrosion resistant coatings are readily available.

As per NanoPhos proprietary technology, special coatings for suppressing or enhancing InfraRed signature have been developed, in order to promote night vision camouflage or deception patterns. Super-hydrophilic lens coatings eliminate fogging.



<sup>\*</sup>See list of abbreviations & acronyms, page



# ONEX TS&BS



### ID

Name: ONEX Technology Systems & Business Solutions S.A. Founded: 2004 Location: Attiki, GR Web: www.onexcompany.com Member:\* SEKPY, SEV, SEPE, AMCHAM

### Size

Turnover (2018): -Employees (2019): -Facilities (m²): -

#### Contact

Telephone: +30 210 6083465

Fax: +30 210 4310875

E-mail: info@onexcompany.com

Address: 87 Kon. Paleologou Str, 15232 Chalandri,
Athens, Greece

# **Activity**

#### Sector:

- Naval Platforms & Related Systems/Services
- Electronics, Communications & IT Systems/Services

#### Capability:

- Research & Technology
- Conception/Development
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Components
- Services

### **Customers**

Hellenic Air Force
Hellenic Navy
Center for Security Studies - KEMEA
Hellenic Coast Guard
Hellenic Aerospace Industry
Hellenic Defense Systems
Guardia Civil - Spain
Politia De Frontiera Romana

# Quality

ISO 9001: 2008
ISO 9001: 2015
ELOT ISO/IEC 27001: 2013
ISO 14001: 2001
NATIONAL SECRET - NATO SECRET - EU SECRET
[Certification/Accreditation 6]



### **PROFILE**

ONEX Technology Systems & Business Solutions S.A. (ONEX TS&BS - former ONEX S.A.) based in Athens, is a well-established organization that has been in business since 2004 originally under the name Defencom S.A. Since then the company experienced significant growth and expansion of its business, products and services, in Greece and the world. ONEX SA was created in 2012 and in 2013 ONEX Technologies was established in the US.

ONEX TS&BS has a proven track record of stability, performance and growth even during the most difficult market environments. It is a modern and dynamic organization and its primary goal is to respond efficiently and promptly to the constant changes of market conditions.

ONEX TS&BS gives emphasis to a customer-oriented development of innovative products and services that correspond to our customers' special needs and requirements.



## **ACTIVITIES & PRODUCTS**

ONEX TS&BS invests in strategic business sectors of high added value, such as: Defense and Security, Aviation Support, Shipbuilding, ICT, Energy, Nanotechnology, Outsourcing Services. ONEX's major customers are the Hellenic Air Force, the Hellenic Navy, the Hellenic Aerospace Industry, the Hellenic Army, the Hellenic Coast Guard and the Hellenic Police. In addition, along with ONEX SYROS SHIPYARDS SA provides the essential infrastructure for constructing, repairing and upgrading all NATO Naval Platforms in order to fulfill the continuous needs of the Hellenic Navy Fleet and the United States Fleet while operating in the Eastern Mediterranean. Specifically, ONEX SYROS SHIPYARDS is capable of military standards constructions and can accommodate at the Neorion Shipyards:

- Guide Missile Cruisers
- Missile Destroyers
- Fast Attack Crafts
- Frigates
- Patrol Ships
- Mine Countermeasure Vessels
- Submarines
- Aluminum Haul Vessels & Unmanned Vessels







<sup>\*</sup>See list of abbreviations & acronyms, page

# Orphee Beinoglou International Forwarders SA



#### ID

Name: Orphee Beinoglou International Forwarders SA Founded: 1923 Location: Athens Greece Web: www.beinoglou.gr

### Size

Turnover (2018): 71.699.588€ € Employees (2019): 506 Greece /1010 Group Facilities (m<sup>2</sup>): 85.000

#### Contact

Telephone: +30 210 9466100

Fax: -

E-mail: info@beinoglou.gr

Address: 27 klm Old Nat. Road Athens - Korinthos, Elefsina - Greece

Member:\*-

# **Activity**

#### Sector:

■ Field Infrastructure, Logistics & Services

#### Capability:

Support & Services

#### Level (Position on the value chain):

Services

### Customers

NIKE European Operation Netherlands Vodafone Πάναφον ΑΕΕΤ LG electronics Hellas SA Goodyear Dunlop Operations SA Samsung SDS Europe LTD Linde Hellas SA Nespresso Hellas A.E. Hellenic Navy (Contract 1/16)

### Quality

ISO 22000:2005 OHSAS 18001:2007 TAPA ISO 9001:2008

ISO 14001:2004

AEO (Authorized Economic Operator) certificate



### **PROFILE**

Orphee Beinoglou was founded in 1923 and has steadily become the undisputed leader in moving, freight forwarding and logistics activities in Greece, with a dominant presence in the NE European region. Using best in class infrastructure of more than 100.000 sqm of covered warehouse space, with a team of highly skilled and experienced managers, we can create customized supply chain solutions that add value and help you stand out.

Using our worldwide network of partners in Europe and worldwide, the aim of Orphee Beinoglou is to provide exceptional freight forwarding services and support all business models and industries.

With a footprint in seven countries, a turnover of more than 90 million euro and a planned investment to reach 200.000 sqm of covered logistics facilities within the next three years, we plan to establish an even stronger presence in the region.

Besides its expertise in Supply chain and logistics Orphee Beinoglou is highly experienced in military transportation, in international and national household removals, in office moves and relocation services. Special packaging, transportation of oversized items, ship spares, cars and other items are safe with us.

Last but not least, Orphee Beinoglou is the best choice when it comes to Fine Art moving and storage.



### **ACTIVITIES & PRODUCTS**

Hubs in all major cities and dedicated Facilities to cover all other major areas. We also have exclusive sub-contractors to extend our footprint in all areas. We support all modes of distribution (B2B, B2C, home deliveries) and we can support omni channel networks. Have extensive experience in Reverse logistics, as well as express deliveries IT and systems relocation and removals requires special skills. Orphee Beinoglou provides experienced staff to work with your own IT department and handle the move of your IT hardware to ensure there are no glitches or down time. Official Forwarder of the most prestigious events! We offer an integrated service, designed to meet any demanding need and request. OB is the sole IELA's member in Greece. Organized department for Extraordinary Transport, using custom made modes to perform near impossible transportation under difficult conditions. Special infrastructure fully equipped with all necessary machinery and equipment. Working closely with authorities to deal with any issues and solve any complexities that might arise, adhering to the safety rules and standards of local and international legislation.

Certificate of Safeguarding Capability and Security Clearance

- FMS (Foreign Military Sales) US
- Military classified stuff handling worldwide freight services
- Listed in US MAPAD
- Aircraft parts, weapons, Electronic parts, Vehicles
- Hellenic Ministry of Defense contractors (Navy Army Airforces)





<sup>\*</sup>See list of abbreviations & acronyms, page



# **OTE GROUP**



#### ID

Name: OTE GROUP Founded: 1949 Location: Attiki, GR Website: www.cosmote.gr Member:

# Size

Turnover (2018): 3798,7 million € Employees (2019): 12.274 Facilities (m2): -

### Contact

Telephone: +30 210 6116138 Fax: +30 210 6118585 E-mail: ipapadimitr@ote.gr Address: 99 Kifisias Av., 15124 Maroussi, Athens, Greece

# **Activity**

#### Sector:

Electronics, Communications & IT Systems/Services

#### Capability:

Support & Services

#### Level (Position on the value chain):

Services

## **Customers**

Mytilineos S.A., COCA COLA LTD, Hellenic Petroleum.S.A., Viohalco Group National Bank of Greece, Eurobank, Alpha Bank Ministry of National Defence- Hellenic Armed Forces Ministry of Hellenic Coast Guard, Ministry of Citizen Protection Ministry of Finance Information Society Athens International Airport AIA, FRAPORT EUROPOL, FRONTEX, UN Refugee Agency Greece

### Quality

ISO 9001:2015/Quality Management Systems PAS99:2012 Intergrated Management Systems ISO 31000:2018/Risk Management- Principles & guidelines OHSAS 18001:2007/Occupational Health & Safety Management Systems ISO 14001:2015/Environmental Management Systems ISO 22301:2012/Societal security-Business Continuity Management Systems ISO 27001:2013/Information Security Management ISO 50001:2011/Energy Management Systems Y.A. 1348 /Supply & Distribution of Medical Devices ISO 19600:2014/International Standard for Compliance Management ISO 37001:2016/Anti Bribery Management Systems Standard



## **PROFILE**

OTE Group is the largest technology company in Greece. It is one of the top three listed companies with respect to capitalization, in the Athens Stock Exchange and is also listed in the London Stock Exchange. Deutsche Telekom holds 46% of OTE's share capital and the Greek State holds 5.5%. OTE Group employs approximately 12,500 people in Greece and approximately 20,000 people in total.

OTE Group invests heavily in New Generation Networks, creating infrastructure which will boost the Greek economy and create growth potential. It is the largest investor in new technologies and infrastructure in Greece, having invested over €2bn over the past six years. OTE Group implements a €2 bn. investment plan until 2022, to offer even higher speeds and wider coverage in fixed and mobile telephony.

COSMOTE is the unified commercial brand for all the products and services of the Group and its key message is "a better world, for all". Its mission is to bring technological capabilities to all, so that everyone can live and enjoy at the fullest all possibilities offered now, while also building on them for a better tomorrow.









# **ACTIVITIES & PRODUCTS**

OTE Group offers the full range of telecommunications services: from fixed-line and mobile telephony, broadband services, to pay television and integrated ICT solutions. In addition to its core telecommunications activities, the Group in Greece is also involved in maritime communications and realestate. Abroad, the Group operates in the telecommunications market of Romania, where it offers fixed-line and mobile communications, as well as television services.

<sup>\*</sup>See list of abbreviations & acronyms, page



### **PASS DEFENCE LTD**



### ID Size

Name: PASS DEFENCE LTD Founded: 1999 Location: ATTIKH GREECE Website: www.defence.gr Member: SEKPY Turnover (2018): 534.017,94 € Employees (2019): 5 Facilities (m²): 125

### Contact

Telephone: + 30 210 4532134 Fax: +30 210 4517128 E-mail: info@defence.gr

Address: 316 Akti Themistokleous, Piraeus, 18539, Greece

# **Activity**

#### Sector:

 Field Infrastructure, Logistics & Services

#### Capability:

Support & Services

#### Level (Position on the value chain):

- Components
- Services

### **Customers**

NSPA (NATO Support & Procurement Agency)

NAMFI (NATO Missile Firing Installation)

NMIOTC (NATO Maritime Interdiction Operational Training

Centre)

Hellenic Armed Forces

Hellenic Police

# Quality

ISO 9001: 2015
Facility Security Clearance Certificate
TRACE (anti-bribery business organization)



# **PROFILE**

PASS DEFENCE Ltd. is a 100% Hellenic company, exclusive representative in Greece of many manufacturing companies of defense, security and NBC materials. The staff of PASS DEFENCE is fully trained to provide accurate training about the operation, application and support of their products.

Having long term experience on the qualitative design and support of products and services, PASS DEFENCE Ltd. offers to the NATO, Hellenic & Cyprus Armed Forces, Police, Security services, Embassies and Private organizations the following: Defence systems.

Demining - Ammunition collection and disposal.

Security systems for personnel and facilities.

Consulting services concerning defence and security.

Space control assuring secure communication.

NBC detection and protection material.

The main condition for fulfilling the goals of PASS DEFENCE Ltd. is the professionalism and excellence that characterize every one separately and all together in PASS DEFENCE Ltd. For supporting this effort and respond to the evolutions of modern technology, our company continuously trains its employees in Greece and abroad.





### **ACTIVITIES & PRODUCTS**

PASS DEFENCE covers a wide range of provided technology, products and services activities by developing the human potential, the experience and the know-how, we have received after the successful completion of more than 600 contracts. We offer integrated solutions, high technology services, research elaborations, material and system sales, certified training and full after sales support. In our capabilities are included:

- Radar spares
- Military & obsolete systems spares
- Aviation support equipment & services
- NBC protection equipment
- Color marking training ammunition
- Military training equipment
- EOD/IEDD equipment, including ROVs
- Security search equipment
- Diagnostic solutions for electronics
- Secure communications equipment
- Repair Services





<sup>\*</sup>See list of abbreviations & acronyms, page 1





### ID :

Name: Prisma Electronics S.A.
Founded: 1991
Location: Alexandroupolis, GR
Web: www.prismaelectronics.eu
Member:\* SEKPY, H-ASI,
HETIA, HEMEXPO, mi-Cluster,
si-Cluster

#### Size

Turnover (2018): 3.03M€ Employees (2019): 85 Facilities (m²): 875 m2

# Activity

#### Sector:

- Naval Platforms & Related Systems/Services
- Electronics, Communications & IT Systems/Services
- Electronic Components,
   Assemblies & Harnesses

#### Capability:

- Research & Technology
- Conception/Development
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Subsystems or equipment
- Components
- Services
- Integrated Platforms

# Contact

Telephone: +30 2551035013 Fax: +30 2551034916

E-mail: space@prismael.com

E-mail: space@prismaei.com

Address: 87, Demokratias Avenue, Alexandroupolis, 68132, Greece

### **Customers**

AIRBUS Defence & Space SAS (FR)
AIRBUS Defence & Space Ltd (UK)
CFRN

European Space Agency (ESA)

**ATOS Convergence Creators** 

General Directorate for Defense Investments & Armaments,
Ministry of National Defense, Eastern Macedonia & Thrace
Institute of Technology
AEROTECH TELUB
HAI, Hellenic Aerospace Industry

### Quality

ISO 9001:2015 Quality Management System
ISO 27001:2005 Information Security Management
ESA ECSS Standards
IPC Standards





# **PROFILE**

Prisma Electronics SA is a hi-tech Company established in 1991 in Alexandroupolis, NEastern Greece.

The core business activities are:

- Electronic Manufacturing Services
- R&D
- ICT

The Company delivers quality-oriented electronic manufacturing services for a wide range of applications: Commercial, Industrial, Medical, Defense and Space. Up to this day, it is the only Greek Company, honoured by CERN (Geneva) with the 'Gold Industry Award' for the Electronics Manufacturing Services delivered with an outstanding defect rate of 0.02%, for the CMS Preshower.

Today, the company employs over 80 people to its facilities in Alexandroupolis, Athens, London and New York.

The customer base includes prestigious names such as:

#### CERN, ESA and AIRBUS DS.

The Company's hard evolvement and creative effort has been awarded by:

- CERN, Geneva, Gold Award for Industry of the year 2009
- Lloyd's List, Technical Achievement Award of the year 2015
- Greek R&D center DEMOKRITOS, Distinction in R&D Cooperation.



### **ACTIVITIES & PRODUCTS**

Over the last 20 years, Prisma Electronics has been involved in numerous Defense and Space electronics projects, both in R&D & Manufacturing, either as a Prime contractor or a subcontractor. The Company delivers the following services:

- PCB design & assembly,
- Cables harnessing including military specs cables,
- Integrated solutions for electronic devices
- Tech support.

Since 1997, the Company has successfully participated in over 45 R&D projects, both EU and National, cooperating with some of the most distinguished partners all over the world, such as ESA and CERN. The heavy involvement of R&D in Remote Monitoring (Sensing) and IoT projects has led to the development of strong know-how and expertise, especially in Maritime, with the product **LAROS**. LAROS (Lloyd's award for Technical achievement) is a comprehensive Wireless Remote Monitoring & Performance Analysis system, based on innovative hardware and sophisticated software, developed by Prisma Electronics. Today, the system is deployed in over than 300 vessels (bulk carriers, tankers, cargo ships) worldwide, increasing fleet efficiency and performance.









<sup>\*</sup>See list of abbreviations & acronyms, page



# SCYTALYS S.A.



### ID

Name: SCYTALYS S.A.
Founded: 1993
Location: Attiki, GR
Web: www.scytalys.com
Member:\* SEKPY, si-CLUSTER

# **Size**Turnover (2018): 7,822,000 €

7,822,000 € Employees (2019): 60 Facilities (m²): 1674,49

### Contact

Telephone: +30 210 9647756 Fax: +30 210 9634892 E-mail: iinfo@scytalys.com

Address: Kitis & Gravias 12, Argyroupoli, 16451 - Greece

# **Activity**

#### Sector:

- Electronics, Communications & IT Systems/Services
- Consulting, Engineering & Training

#### Capability:

- Conception/Development
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Integrated Platforms
- Services

### **Customers**

Raytheon
US Navy SPAWAR
Northrop Grumman
Rafael/mPrest Systems
Lockheed Martin Aeronautics

### Quality

Development Process and Quality Assurance are certified according to ISO 9001:2015

Information Security Management System ISO 27001:2018
Facilities and personnel hold security clearances for handling Hellenic, NATO and EU SECRET classified material
Develops and integrates h/w and s/w in accordance to procedures conforming to DoD MIL-STD-498
Registered in the Hellenic's Ministry of National Defense (HMoND) Registry of Defense Material Manufacturers



# **PROFILE**

SCYTALYS is a leading software development and system integration company that specializes in the specification, design, development, integration, installation, testing and follow-on support of:

Mission/C2 Systems

- Multi Mission Integration & Management System M2IMS
- Air Defense Command & Control System NARS

Interoperability Solutions

Tactical Data Links

- NATO/U.S. Standard (Link1, Link 11, Link 16, JREAP, Link 22)
- National and customized solutions according to end user requirements
- Planning & Networking tools

Mission & ISR Solutions

With a client-centric mentality it excels in providing customized solutions to its customers, adopting a holistic approach which includes:

- System Engineering (analysis, design, development, documentation)
- System Integration, Testing and Evaluation at all levels
- Customer Training tailored to customer's needs
- Follow-on Maintenance and Support



### **ACTIVITIES & PRODUCTS**

Over the past 26 years SCYTALYS has accrued a significant amount of experience in the development of solutions involving a range of systems that include, standard & customized Data Links, Mission and Tactical C2, Simulation, Testing and Training tools, available as COTS products. These products play a fundamental role in the rapid development of customer specific systems by allowing customization, integration and interoperability with other systems to be achieved effectively and with minimal development effort and cost.

Data Links & Interoperability Solutions

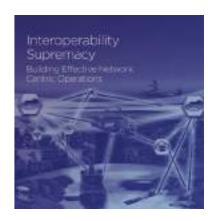
- Multi Data Link Processor Engine ULS
- National Datalink Λ Link
- Multi Tactical Data Link Planning tool MTPS

#### Mission & C2 Systems

- Multi Mission Integration & Management System M2IMS
- Air Defense Command & Control System NARS

#### Mission & ISR Solutions

- Situational Awareness, C2 and Data Links ULS Chameleon
- Maritime Surveillance M2IMS Air
- Maritime Surveillance M2IMS Patrol
- Correlation Engine R 1.0
- Portable Reconnaissance Image Screening PRISS





<sup>\*</sup>See list of abbreviations & acronyms, page





### ID

Name: SGL Engineering Ltd Founded: 2008 Location: 35, MEGALOU ALEXANDROU AV. 122 44 Aigaleo Web: www.sgleng.gr

Member:\* SEKPY, ECOMASYN

### Size

Turnover (2018): 46.380 € Employees (2019): 4 Facilities (m²): 106

### Contact

Telephone: +30 210 5311461

Fax: +30 210 5311468

E-mail: info@sgleng.gr, sleloudas@gmail.com,

gs.leloudas@gmail.com

Address: 35 Megalou Alexandrou Ave, 12244 Aigaleo,

# **Activity**

#### Sector:

- Naval Platforms & Related Systems/Services
- Consulting, Engineering & Training

#### Capability:

- Research & Technology
- Test & Evaluation
- Conception/Development
- Support & Services
- Manufacturing
- Assembly/Integration/Validation

#### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Components
- Services

### **Customers**

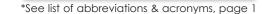
Hellenic Navy

Hellenic Shipyards of Skaramanga S.A. & Elefsis Sea World Management & Trading Inc Yangzhou Dayang Shipbuilding Co. Ltd (China) Kimi ABEE ONEX Syros Shipyards S.A.

ONEX Syros Shipyards S.A. World Wide Green Tankers Ltd Valla Yacht Ltd Bermuda Aegean Speed Lines NE Sea Jet NE

# Quality

ISO 9001: 2015







### **PROFILE**

SGL Engineering Ltd with its accumulative experience, the experienced personnel and its associates (NASDIS & FEAC) is a Company specializing amongst others in Metrology, Design Finite Element Analysis and Management.

The Company was founded by George S. Leloudas and Spyros G. Leloudas in 2008

Both are having a lengthy Marine and Industrial experience. George S. Leloudas is an Electrical Engineer and was:

- for 35 years in Hellenic Shipyards of Skaramanga in various positions, including Yard Manager, Electronic and Weapon Manager and New Building Manager.
- for eight (8) years Technical Advisor in Elefsis Shipyards. Spyros G. Leloudas is a Mechanical Engineer (an expertise in Marine and Industrial metrology amongst others) and was (16) years:
- Head of Mechanical Department of Weapon & Electronic Systems in Hellenic Shipyards of Skaramanga (three (3) HN MEKO200 Frigates & eight (8) HN Gun Boats) responsible for
  - the alignment of the ship sections during erection
  - the assembly, installation, alignment of Weapon Systems
  - FAT, HAT and SAT of Weapon Systems
  - Supervisor Engineer in Neorion & Elefsis Shipyards for (3) years.







### **ACTIVITIES & PRODUCTS**

#### 3D Scanning Technolog

- to any construction and process plants for the production of 3D Intelligent Model, incorporating most or all the information required for Reverse Engineering, such as
- Material, Specifications & Standards, Technical and Operational Documentation, Operational Characteristics (pressure, temperature etc), Maintenance Instructions.

#### 3D Alignment Measurements

- of New Building Ship Sections during erection.
- Hull Deformation Measurements (Hogging, Sagging & Twisting)
- Main Engine, Auxiliary Machinery, Propulsion Shaft System (bearings) and Rudder Shaft System
- of Weapon Systems and their Foundations, including Bench-Marks

#### **Sound Level Measurements**

Vibration Measurements - Analysis

3D Industrial Measurements & - Geodesy FAT, HAT and SAT

System application for Naval Ship Hull behavior study during rough weather conditions

Project Management to the above Activities





# SIAMIDIS S.A.



#### ID

Name: SIAMIDIS S.A. Founded: 1961 Location: Inofita Viotia, GR Web: www.siamidis.eu Member:\* SEKPY

### Size

Turnover (2018): 8.013.751 € Employees (2019): 36 Facilities (m²): 4,200

### Contact

Telephone: +30 22620 32992 Fax: +30 22620 32991 E-mail: info@siamidis.gr

Address: Industrial Zone Inofita Tanagra Viotia, 32011, Greece

### **Customers**

NATO Support and Procurement Agency (NSPA)

Hellenic Ministry of Defence

Hellenic Fire Brigade

Hellenic Police

Norwegian Armed Forces

Danish Defence (DALO)

UK Royal Air Force

Norwegian Police

# **Activity**

#### Sector:

■ CBRN Protection & Personal Gear

#### Capability:

- Conception/Development
- Manufacturing

# Quality

ISO 9001:2015 ISO 14001:2015





# **PROFILE**

Founded in 1961, SIAMIDIS is a family-owned company specialized in advanced textiles and technical garments. Our operation leans on our accumulated expertise, the vertically integrated production structure, and our long-time international partnerships.

As a DuPont™ partner for DuPont™ Kevlar®, DuPont™ Nomex®, DuPont™ Tensylon™ technologies and a W.L. Gore licensed partner for GORE-TEX®, GORE® PYRAD®, GORE® WINDSTOPPER® textile technologies, we engineer and manufacture innovative products that reliably ensure advanced capabilities and protection to military, law enforcement and fire & rescue professionals.

Manufacturing is conducted in-house at our owned vertically integrated manufacturing facilities in Europe that are NATO/ NSPA approved. All products are "made in EU", with over 82% of our production being exported to demanding customers, including NATO/NSPA.





# **ACTIVITIES & PRODUCTS**

#### SIAMIDIS DIVISIONS /PRODUCTS:

**SIGMA® ARMOR** Body Armor Systems

- DuPont<sup>™</sup> Kevlar® Bulletproof Vests
- DuPont<sup>™</sup> Tensylon<sup>™</sup> Ballistic Plates
- DuPont™ Kevlar® Ballistic Helmets

**ARCTOS**® Advanced Garment Layering Systems

- Heat & Flame Protective Combat Uniforms
- GORE® WINDSTOPPER® Insulation Uniforms for C1/C2 climate zones
- GORE-TEX® Rainwear
- GORE-TEX® PYRAD® Heat & Flame Protective Rain Suits IFESTOS® Fire and Rescue Apparel
- DuPont<sup>™</sup> Nomex® Firefighting Gear
- DuPont™ Nomex® Fire & Arc Protective Workwear RESEARCH ACTIVITIES:

With 58 years of experience in textiles, we participate in EU funded Research Projects while we also run in-house R&D projects in collaboration with our partners and end users(\*).





<sup>\*</sup>See list of abbreviations & acronyms, page 1



# SIELMAN S.A.



### ID

Name: SIELMAN S.A. Founded: 1982 Location: Magnesia, GR Web: www.sielman.com Member:\* SEKPY, HASDIG, RMDM

### Size

Turnover (2018): 12.130.628,71 € Employees (2019): 115 Facilities (m²): 30.000

### Contact

Telephone: +30 24210 95118 Fax: +30 24210 95083 E-mail: info@sielman.com

Address: 1st Industrial Area Road C6, 38500 Volos, Greece

# **Activity**

#### Sector:

- Ground Vehicles, Vetronics & Related Systems/Services
- Machinery, Mechanical Components, Materials & Structures
- Electronic Components, Assemblies & Harnesses

#### Capability:

- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Services

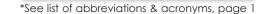
# **Customers**

NSPA US Government/DLA US Government/AMCOM

# Quality

ISO 9001:2015

Facility Security Clearance Certificate





# **PROFILE**

SIELMAN was founded by Mr. Theofilos Efraimidis in 1982, is a 100% Hellenic, private company, acting exclusively in the Defense industry with 95% exports.

SIELMAN facilities are located in Volos, in a private area of 96,000 sq.m. and our contracts are monitored by local Government Quality Assurance (GQAR) team.





# A ACTIVITIES & PRODUCTS

Factory maintenance, On-Site maintenance and Technical Support of military equipment, land vehicles, ground to air missile systems.

Design and manufacture of electrical and electronic assemblies for military equipment.









### SIGNAAL HELLAS S.A.



### ID

Name: SIGNAAL HELLAS S.A.
Founded: 1999
Location: ATTIKI, GR
Web: www.signaal-hellas.gr
Member:\* SEKPY

### Size

Turnover (2018): 210.000,00 € Employees (2019): 6 Facilities (m²): 274

### Contact

Telephone: +30 210 5516900 Fax: +30 210 5516941 E-mail: info@signaal-hellas.gr

Address: Thesi Vathi Pigadi, 19600 Mandra Attikis

# **Activity**

#### Sector:

- Naval Platforms & Related Systems/Services
- Electronics, Communications & IT Systems/Services

#### Capability:

- Conception/Development
- Support & Services
- Assembly/Integration/Validation

#### Level (Position on the value chain):

- Subsystems or equipment
- Services

### **Customers**

Thales Nederland B.V.

ISI HELLAS

Dutch Ministry of Defence, Directorate of Projects & Procurement, Naval Systems Procurement Section (NSPO - Europe)

Hellenic Navy

PT Len Industri (Persero)

# Quality

ISO 9001: 2015 AQAP 2110 Edition D Version 1



# **PROFILE**

SIGNAAL HELLAS S.A. is a uniquely structured state-of-theart compay, focused in software production for real-time environments for the defence as well as the broader civilian markets



# A

### **ACTIVITIES & PRODUCTS**

Signaal Hellas provides complete software solutions, undertaking all phases of production from System Architecture and System Design up to and including Provision of Training, Maintenance and Support.

The main Software Development Activities are: Software Systems Engineering

Signaal Hellas is a highly specialized company with proven capability to design, produce, maintain and upgrade Software deployed in the extremely complex environment typical of Mission Critical Real Time Systems. Such systems include surveillance and/or tracking sensor systems (radar, electro-optical, resm), hard kill and/or soft kill weapon systems (gun, missile, decoy, recm), control and monitoring systems, combat/mission management systems, data link systems, information networks and simulators.

Integration, Verification & Evaluation

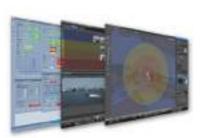
Signaal Hellas has recognized Integration, Verification and Evaluation capabilities at all system levels. A highly skilled pool of test engineers is independently tasked to plan, develop, execute test procedures and finally verify and validate the system behavior against the corresponding requirements. Test levels include but are not limited to:

- Hardware and Software Integration
- Factory Acceptance
- On-Site Acceptance
- Sea Acceptance Tests and Trials
- Maintenance & Follow-on Support

Signaal Hellas has established and maintains a highly automated infrastructure to assure the proper and uninterrupted operation of all our deployed Software Systems. Throughout the System's warranty and life-cycle periods, the following services are routinely offered:

- Modifications, Redesign and Upgrades
- Corrective Maintenance
- Preventive Maintenance
- Help Desk







<sup>\*</sup>See list of abbreviations & acronyms, page 1





# **Activity**

#### Sector:

- Electronics, Communications & IT Systems/Services
- Consulting, Engineering & Training
- Field Infrastructure, Logistics & Services

#### Capability:

- Research & Technology
- Conception/Development
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Services

#### ID

Name: SPACE HELLAS S.A.
Founded: 1985
Location: Attiki, GR
Web: www.space.com
Member:\* RMDM, SEKPY,
HASI, si- Cluster

#### Size

Turnover (2018): 66,1 € Employees (2019): 360 Facilities (m²): 6.500 τμ

#### Contact

Telephone: +30 2106504100 Fax: +30 2106516712 E-mail: info@space.gr

Address: 312 Mesogeion Ave, 15341 Ag. Paraskevi, Greece

### **Customers**

Hellenic Police
Hellenic Coast Guard
Ministry of Foreign Affairs
Hellenic Civil Aviation Authority
Hellenic Air Force
Cyprus Police

## Quality

ISO 9001: 2015 ISO/IEC 27001: 2013 ISO 14001: 2015 OHSAS 18001: 2007 ISO 20000





### **PROFILE**

Space Hellas, since 1985, has been a leading system integrator and value-added solutions provider, in the areas of Telecommunications, Information Technology, Telematics and Physical Security for the enterprise, government and military sectors. Space Hellas has proved a very reliable company capable to successfully deliver on time high quality turnkey solutions. The know-how and productivity advantages of Space Hellas are based on the deep and state-of the-art knowledge of key areas of technology complemented by the active participation in EU and national R&D projects.

Space Hellas Headquarters are situated in Athens, with branches in Athens, Cyprus, Thessaloniki, Patra, Heraklion Crete, Ioannina and Farsala. International presence, with subsidiaries in Cyprus, Romania, Serbia, Malta, Jordan and with activities in Albania and the Middle East.



### **ACTIVITIES & PRODUCTS**

**Communications & Networks:** Communication and Data Networks, Network Management

**Telecom Services:** IP - MPLS - VPN, Satellite Communications, Node Housing

IT: Virtualization Platforms, Cloud Computing, Application Delivery, Storage Consolidation & Unification, Data Management, Backup, High Availability and Disaster Recovery/BCP, IT Intelligence & Monitoring, Service Level Management, BSS/OSS

**Information & IT Security:** Network Security, Information Security and Compliance, IT Security, OSINT solutions.

Integrated Security Systems: CCTV/IP HD Surveillance

Video Analytics, Biometrics, Access Control Systems, Intrusion Detection

Data Centre Infrastructure

**Applications:** Fleet/Asset Tracking & Management, Simulation and training, Command & Control Systems, Technical military bibliography

Research & Development: Applications Development,

Co-funded R&D Projects, Defense Projects.

**Services:** Nationwide Technical Support Center 24/7 through a State-of-the-art, ITILv3 process compliant 3 in 1 (Network Operation, Security Operation, Service Desk)

Installation, Maintenance, SLA Compliance, Managed Services (Cloud, System, Communication, Security and Support)

**Products:** SPACE HELLAS GUARDIAN™ Surveillance

Platform: is an innovative high-tech unit developed entirely by Space Hellas for confronting malicious attacks, which may occur in natural environments.

Pulse IT<sup>™</sup> Intelligence suite: offering fast, secure, stable and real-time monitoring for optimizing the health and the performance of the IT infrastructure and applications.

<sup>\*</sup>See list of abbreviations & acronyms, page

# SSA S.A.



#### ID

Name: SSA S.A. Founded: 1990 Location: Attiki, GR Web: www.ssa.gr Member:\* RMDM, SEKPY, ACCI, TCG

# Size

Turnover (2018): 1.903.858,93 € Employees (2019): 21 Facilities (m<sup>2</sup>): 266

#### Contact

Telephone: +30 2106725106 Fax: +30 2106726682 E-mail: ssa@ssa.gr

Address: 84 Ethnikis Antistaseos Str, 15231 Halandri, Greece

# **Activity**

#### Sector:

- Electronics, Communications & IT Systems/Services
- Field Infrastructure, Logistics & Services

#### Capability:

- Research & Technology
- Conception/Development
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Components
- Services

### **Customers**

Hellenic Navy Hellenic Air Force Nato Support and Procurement Agency (NSPA) **HN-NATO FORACS** Hellenic Aviation Authority Safran Electronics and Defense Hagenuk Marinekommunikation Thales-Raytheon Systems

# Quality

EN ISO 9001:2015 ISO 14001:2015





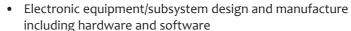
### **PROFILE**

SSA is a private company, mainly acting in the Hellenic market as a TURN-KEY contractor (developer and system integrator) or as a subcontractor of services and products in the field of specialised electronic applications for the Armed Forces, the Hellenic Civil Aviation Authority (HCAA) and other selected customers.



### **ACTIVITIES & PRODUCTS**

SSA has extensive experience and capabilities in the implementation of contracts as prime contractor or subcontractor for the delivery of Hardware, Software and Services in the field of specialised electronics applications. SSA can undertake the responsibility for the provision to its principals of the following products and services:



- Identification, Procurement and Supply of the most suitable, project specific, equipment/modules/services available in the world market (hardware and software)
- System design, implementation and delivery of TURN-KEY solutions using Commercial Off-The-Shelf (COTS) or built-toorder equipment, including configuration management and logistics support



- Preparation of documentation, including detailed specifications (SSS/DFS), contracts, conformance statements, software and hardware configuration item lists, technical drawings, wiring lists, technical manuals, acceptance documents (FAT, STW, HAT/OAT/SAT) and user documentation.
- Training services, including the preparation of training courses and materials, engineer and user training and certification
- Technical Assistance during equipment delivery and
- Technical support and warranty implementation, including maintenance and post-acceptance customer personnel training
- Assistance in the implementation of offset contracts







<sup>\*</sup>See list of abbreviations & acronyms, page 1



# SSMART S.A.



#### Size ID

Name: SSMART S.A. Founded: 1994 Location: ATTIKI, GR Web: www.ssmart.gr Member:\* SEKPY, HASDIG, SEV, HERRCO, HRA Turnover (2018): 1.100.417,15 € Employees (2019): 16 Facilities (m<sup>2</sup>): 2.500

### Contact

Telephone: +30 210 5516900 Fax: +30 210 5516941 E-mail: info@ssmart.gr

Address: Thesi Vathi Pigadi, 19600 Mandra Attikis

# **Activity**

#### Sector:

- Naval Platforms & Related Systems/Services
- Consulting, Engineering & Training

#### Capability:

- Conception/Development
- Assembly/Integration/Validation

#### Level (Position on the value chain):

- Subsystems or equipment
- Services

## **Customers**

Thales Nederland B.V. Hellenic Ministry of National Defence

Hellenic Navy

Elefsis Shipyards

Dutch Ministry of Defence, Directorate of Projects & Procurement, Naval Systems Procurement Section (NSPO - Europe)

# Quality

ISO 9001:2015 AQAP 2110 Edition D Version 1



### **PROFILE**

SSMART S.A. is a uniquely structured state-of-the-art company, focused in specialised defence hardware production and services, primarily for naval applications for the defence as well as the broader civilian markets.



### **ACTIVITIES & PRODUCTS**

SSMART S.A.'s activities to date have been very much focused on Navy projects and specifically in the field of radar and electro-optical sensors, combat management systems and control and monitoring systems. Our expertise is split into four main areas:

(1) Onsite/Onboard activities

Our particular area of expertise is in the integration of radar, electrooptical sensors and electronic support systems (ESM) with combat management systems

(2) Overhaul/Upgrade activities

Our complete overhaul/upgrade activities consist of the following:

- Removal & Transportation of the system
- · Incoming Inspection
- Equipment Disassembly
- Surface Treatment
- Execution of Repairs/Modifications Application
- Insertion loss and voltage standing wave ratio (VSWR) Measurements
- Factory Acceptance Tests
- Transportation & Installation
- (3) ILS (Integrated Logistic Support) services

The following services are being provided concerning Thales Nederland's TACTICOS Combat Management System

- Repair/Warranty
- Spare Parts
- Maintenance

as well as maintenance for RH Marine Netherlands B.V. (former Imtech Marine and Offshore) Integrated Platform Management System

- (4) Production of systems/units.
  - Combat Management Training System (CMTS)
- Emergency Gun Control Units (EGCUs)
- Land Based Training System (LBTS)
- Integrated Platform Management System (IPMS)
- Hardware and Software Upgrade of RAM mode 3 for its integration to the TACTICOS CMS on board H.N. Super Vita ships
- AThLOS (Autonomous Thermal Lightweight Optronics System)
- DAES (Sensors' & Weapons' Dynamic Alignment System)









<sup>\*</sup>See list of abbreviations & acronyms, page 1



#### STAVROS KASSIDIARIS S.A.



### ID

Name: STAVROS KASSIDIARIS S.A. Founded: 1978 Location: Attiki, GR Web: www.kassidiaris.gr Member:\* SEKPY

### Size

Turnover (2018): 4.504.228,00€ Employees (2019): 60 Facilities (m²): 1300

#### Contact

Telephone: +302104636000 Fax: +302104624471 E-mail: info@kassidiaris.gr

Address: 97 Agchialou & Aegaleo Str., 185 44 Piraeus, GREECE

# **Activity**

#### Sector:

- Naval Platforms & Related Systems/Services
- EO & RF Sensors

#### Capability:

- Conception/Development
- Assembly/Integration/Validation

#### Level (Position on the value chain):

- Subsystems or equipment
- Services

### **Customers**

Hellenic Navy
Cyprus Navy
Technomar Shipping Inc
Sea World Management and Trading Inc
Minerva Marine Inc
Springfield Shipping Co Sa
Enterprises Shipping & Trading S.A.
Golden Yachts Ltd

# Quality

ISO 9001:2015 ISO 14001:2015 OHSAS 18001:2007 GR AEOC 004019 15418 MEEP 24352 NATO CONSTRACTOR LICENSE No. 4981



### **PROFILE**

C&A Stavros Kassidiaris S.A., leader in Marine Automation and Process sector, was established in 1978. Today is housed in private facilities at Piraeus, employs 60 persons as permanent staff and leads a group of 3 companies in Greece and also 3 companies abroad.

Our company covers full range of study - design - manufacture for Electronic - Electrical -Pneumatic Automation Systems. In our company's client list are included the total of the Marine companies in Greece, great companies of abroad, shipyards, refineries, chemical and food industries and also public organizations.

The company's philosophy is the maximum customer's satisfaction and for this reason our staff is constantly training, offering services at all ports throughout the world and has a warehouse with large stock of goods.





# A

# **ACTIVITIES & PRODUCTS**

In the activities of the group are included the following:

- Installation & service of electric & pneumatic automation systems
- Construction of power distribution and automation panels
- Construction of engine monitoring systems, boilers' control panel and tank ullages measuring systems
- Calibration services & Certificates
- Recondition of marine equipment
- Represents more than 50 international makers of marine equipment
- Supply of Electrical Hydraulic & Pneumatic components and instruments
- Construction of special pressure/level transmitters

  Our service engineers are available 24hours for attending all over the world.





<sup>\*</sup>See list of abbreviations & acronyms, page 1



#### SYSTEMS SUNLIGHT S.A.



### ID Size

Name: SYSTEMS SUNLIGHT S.A.
Founded: 1994
Location: Attiki, GR
Web: www.systems-sunlight.com
Member:\* RMDM (MKAY),
SEKPY

Turnover (2018): 108.500.000,00 € Employees (2019): 1045 Facilities (m²): 78000

### Contact

Telephone: +30 210 6245400 Fax: +30 2106245549 E-mail: info@sunlight.gr

Address: 2 Ermou & Nikis Str, Syntagma Square, 10563 Athens, Greece

# **Activity**

#### Sector:

- Electronic Components, Assemblies & Harnesses
- Energy & Power Systems

#### Capability:

- Conception/Development
- Manufacturing
- Assembly/Integration/Validation
- Support & Services

#### Level (Position on the value chain):

- Subsystems or equipment
- Components
- Services

### **Customers**

ITALIAN NAVY
BUNDESAMT (GERMANY)
FRANCE (NAVAL GROUP, ex DCNS)
NETHERLANDS NAVY

### Quality

ISO 9001: 2015 ISO 14001: 2015 ISO 18001: 2007 ISO 19600: 2014 ISO 37001: 2016

# P

# **PROFILE**

SYSTEMS SUNLIGHT S.A. is a global player in the field of integrated energy solutions, specializing in the development, production and marketing of batteries and energy storage systems for advanced technology and industrial applications. In its 3rd decade of sustained growth, the company today ranks among the world's top providers of energy storage solutions. At the core of the company's growth lies its state-ofthe-art manufacturing plant in Northern Greece. The company has consistently invested in developing one of the most advanced industrial plants in Europe, running highly specialized production and assembly lines. The plant is fully compliant with the strictest international standards and is certified for Quality, Occupational Health & Safety and Environmental management systems. Respect towards the environment is an integral part of SUNLIGHT's corporate philosophy and culture. This principle inspires the company's strategy and is reflected in its daily operations and practices. Headquartered in Greece, SUNLIGHT has developed a robust worldwide sales and partners network. The company's consistent global outlook has made it a major international player in the energy storage sector with 98% of its production exported to more than 100 countries. Based on its customer-oriented approach, manufacturing excellence, competitive and reliable solutions and extensive partners' network, SUNLIGHT will continue to grow and strengthen its leading position as the preferred provider of energy storage systems worldwide.



# **ACTIVITIES & PRODUCTS**

SUNLIGHT's products and services have gained international recognition by ensuring uninterrupted and reliable operations in a wide range of critical applications for a broad spectrum of industries, including Material Handling and Logistics, Leisure & Mobility, Transportation, IT, Telecommunications, Renewable Energy, Power Production and Distribution, Oil & Gas, Infrastructure, Defense as well as Consumer products



<sup>\*</sup>See list of abbreviations & acronyms, page

# TELETEL Telecommunications & Information Technology S.A.



#### ID

Name: TELETEL
Telecommunications & Information
Technology S.A.
Founded: 1995
Location: Attiki, GR
Web: www.teletel.eu
Member:\* SEKPY,
si-CLUSTER

Turnover (2018): 1.833.835 € Employees (2019): 33 Facilities (m²): 460

Size

### Contact

Telephone: +30 210-6983393

Fax: +30 2106983391

E-mail: V.Velentzas@teletel.eu

Address: Kifissias 124, 11526, Athens, GR

# **Activity**

#### Sector:

- Aerospace, Avionics & Related Systems/Services
- Armament, Ammunition, Explosives & Related Systems/ Services

#### Capability:

- Research & Technology
- Conception/Development
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Subsystems or equipment
- Services

### **Customers**

EUROPEAN SPACE AGENCY (ESA)
AIRBUS DEFENCE & SPACE (France, UK)
THALES ALENIA SPACE (France, Italy, Spain)
SYDERAL (Switzerland)
SPACEBEL (Belgium)
TERMA (Denmark)
OIP Sensor Systems (Belgium)
NORCATEC (USA)
KOREA AEROSPACE INDUSTRIES (S.Korea)

### Quality

ISO9001: 2015 CERTIF. REG. NO.: 209164122/TUV HELLAS S.A. ESYD MS CERTIFICATE NO. 185

# teletel



### **PROFILE**

TELETEL, founded in 1995, is a private Greek software & hardware, design and development company actively working in the areas of aerospace, defence and telecommunications. We work very close with the European industry having provided software & hardware solutions to AIRBUS DEFENCE & SPACE, THALES ALENIA SPACE, EUROPEAN SPACE AGENCY (ESA), THALES AIR DEFENCE, DASSAULT, SYDERAL, SPACEBEL, TERMA, OIP SENSOR SYSTEMS, KOREA AEROSPACE INDUSTRIES, NORCATEC, NEC SPACE and many other reference companies. Our Software & Systems Engineering Departments are "Approved Development Houses" for THALES AIR DEFENCE (France), AIRBUS DEFENCE & SPACE (France), EUROPEAN SPACE AGENCY (ESA), SPACEBEL (Belgium) and SYDERAL (Switzerland) for software & microelectronic subsystems, integrated solutions and end products. TELETEL is also involved in various R&D programs funded by EU, ESA, EDA, NATO and industrial consortia. TELETEL is certified according to the ISO 9001:2015 Quality Standard and can handle graded material according to NATO C-M (55) 15 FINAL Security System. The company is also registered in the Registry of Defence Material Manufacturers of the Hellenic Ministry of Defence for the activities of "Software Development for Defence systems".



### **ACTIVITIES & PRODUCTS**

Our main competence is the provision of system, software & hardware solutions for Defence and Aerospace systems. TELETEL's engineering teams specialize in the design, development and testing of leading edge technology electronic systems and high reliability embedded software. TELETEL provides:

- SW development services including on-board SW for avionics and space missions, ground software for aerospace and defence applications, real-time SW for Radar systems, Command & Control applications, network communication protocols and Simulation SW
- Electronics development services including FPGAs, RadHard design, VHDL coding, PCB design, behavioral testbenches for IP Core verification
- Test Benches (EGSE/SCOE) and Automated Test Equipment (ATE) for Instruments, mechanism drive electronics, Digital/ Analogue/Hybrid electronic subsystems, interface boards
- The iSAFT product line for aerospace on-board data networks validation including SpaceWire, 1553, CAN, TTEthernet, SpaceFibre, other









<sup>\*</sup>See list of abbreviations & acronyms, page



PRECISION ENGINEERING AND MANUFACTURING

# TEMMA S.A.



#### ID

Name: TEMMA S.A. Founded: 1961 Location: Attiki, GR Web: www.temma.gr Member:\* HASDIG, SEKPY

### Size

Turnover (2018): 1.560.000,00 € Employees (2019): 25 Facilities (m²): 2.500

### Contact

Telephone: +30 210 5148153

Fax: +30 210 5141512

E-mail: info@temma.gr

Address: 52 Polykratous street, 10442 Athens,

Greece

# **Activity**

#### Sector:

 Machinery, Mechanical Components, Materials & Structures

#### Capability:

- Conception/Development
- Manufacturing
- Assembly/Integration/Validation

#### Level (Position on the value chain):

- Subsystems or equipment
- Components

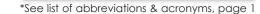
### **Customers**

DASSAULT
European Space Agency (ESA)

EAS
Hellenic Aerospace Industry
Intracom Defense Electronics
MYTILINEOS S.A. - METKA
MOOG Ltd - Ireland
THALES

# Quality

EN ISO 9001: 2015





### **PROFILE**

TEMMA was founded in 1961 and has been specializing in the manufacturing and sub-assembling Precision Machine Parts and Mechanical Parts for Genelal Industrial, Defense, Aviation and Aerospace use.

The continuous investment in state of the art technology, new production systems and its excellent know-how has distinguished TEMMA as a leading force within the Greek industry and allow it to carry out the most demanding projects, in strict compliance with the international standards and norms. Quality is integrated in the philosophy of TEMMA as a primary objective, as we believe in the achievement of continually satisfaction of our customers' ever increasing requirements and the company has already been certified to DIN EN ISO 9001:2015 by TUV NORD.

Purpose: To be a leading force of the Greek industry by providing top quality products, enhanced services, reliability and mutually profitable co-operations.

Vision: To provide quality products that exceed the expectations of our valued customers within the Greek as well as the International Market.

Mission statement: To build long term relationship with our customers and provide exceptional products by pursuing business through innovation and advanced technology.

Goals: The company's goal has always been to satisfy the needs and requirements of its customers.







# **ACTIVITIES & PRODUCTS**

TEMMA's manufacturing is on request, with quantities and delivery dates that are agreed upon with the client. The company can also take up single-piece projects (prototypes), small and large batches. This flexibility is due to its machinery architecture (pallets, towers, etc) and the possibility of two extra shifts daily.

The list of prestigious and demanding projects assigned to TEMMA includes the manufacture of the Cargo Door Frames for the Airbus

A320, the PzH 2000/GR01, the ESSM and the IRIS-T MISSILES, the SUBSYSTEMS RADAR MIRAGE and RAFALE, the PATRIOT-ACTUATORS, the LEOPARD II and lately the TRANSPORT CONTAINER FOR EXOMARS ROVER and many more.







### TERRA SPATIUM S.A.



### ID

Name: TERRA SPATIUM S.A.
Founded: 1989
Location: Koropi, Attica, GR
Web: www.terraspatium.gr
Member:\* RMDM, HASDIG,
EARSC, HASI, Si-CLUSTER

### Size

Turnover (2018): 790.014,00 € Employees (2019): 23 Facilities (m²): 250

#### Contact

Telephone: +30 210 67 48 540
Fax: +30 210 67 53 780
E-mail: info@terraspatium.gr
Address: 90 I. Metaxa str., Greece

# **Activity**

#### Sector:

- Electronics, Communications & IT Systems/Services
- Field Infrastructure, Logistics & Services

#### Capability:

- Research & Technology
- Conception/Development

#### Level (Position on the value chain):

- Integrated Platforms
- Services

### **Customers**

Hellenic Ministry of Defence
Hellenic Coastguard
Airbus D&S
EYDAP
ESA - European Space Agency
EU - European Commission
Construction Companies

# Quality

ISO 9001: 2015 ISO 14001: 2015

Classification Level: NATIONAL-EU-NATO Secret

Registry of Defence Materiel Manufacturer of the Hellenic MoD - Software Development for Defence Systems

# P

### **PROFILE**

TERRA SPATIUM is a Greek SME, with 30 years of experience and wide range of capabilities in the fields of Geo-information; such as environmental and physical surface management, monitoring and management of utility networks, border control, maritime monitoring, agriculture, defence and critical infrastructure protection. We start from our proven capacity to provide dedicated imagery data and tailored geo-information products and build-up towards the establishment of spatial knowledge management systems and user oriented geo-services.

TERRA SPATIUM creates added value, through application

TERRA SPATIUM is able to design, implement and support rigorous geospatial systems and customized applications. From system architecture & operational concept to software & hardware integration, including Geo-Data Base, Image Server, GIS projects and their respective Web application.

specific processing, production and dissemination of all-source



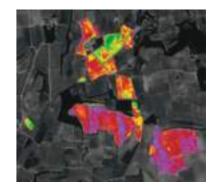
### **ACTIVITIES & PRODUCTS**

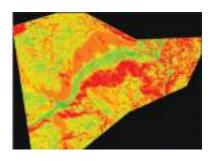
geospatial data and Geo-information.

- SAR, Search & Rescue Informational System
  Terra Spatium SA successfully delivered a new
  Informational System for Search & Rescue Operations
  in Hellenic Coastguard. O|SAR platform is an in-house
  developed, modern system providing rapid and near to
  perfected predictions on the movement of drifting objects
  and missing persons at sea.
  Features
- Web based tool
- Use of weather data that can accurately forecast and are meant to be integrated as automatic input for the software's algorithms.
- Engage the closest vessels to an incident's optimal search plan area allowing to perform a reconnaissance routing.
- ACRITAS

ACRITAS uses our Permeability Intelligence component which aims to locate the vulnerable areas of the border line, essentially taking into account the distribution of population, the ease of walking or driving, the facility to hide and of course the distance to ground surveillance infrastructure. Such analysis is done at different scales, according to the type of user. The vulnerable areas identified, help to choose the areas which have to be monitored or mapped at larger scale.









<sup>\*</sup>See list of abbreviations & acronyms, page

### THALES HELLAS S.A.



#### ID

Name: THALES HELLAS S.A. Founded: 2000 Location: Attiki, GR Web: www.thalesgroup.com Member:\* RMDM, SEKPY, Turnover (2018): 7.692.169.70 € Employees (2019): 45 Facilities (m<sup>2</sup>): 1,267

Size

### Contact

Telephone: +30 210 66 84 222 Fax: +30 210 66 84 333 E-mail: central.gr@thalesgroup.com Address: 48 Konstantinoupoleos Str, 194 41 Koropi, Greece

# **Activity**

#### Sector:

Electronics, Communications & IT Systems/Services

#### Capability:

- Research & Technology
- Manufacturing
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Services
- Integrated Platforms

### **Customers**

Ministry of Defense Ministry of Citizen Protection Ministry of Infrastructure and Transportation Hellenic Civil Aviation Authority Hellenic Aerospace Industry THALES Group Ministry of Communications & Works (CYPRUS) Civil Aviation (CYPRUS) Ministry of Defense CYPRUS E.U. (European Projects)

# Quality

ISO 9001:2015 ISO/IEC 27001:2013 Facility Security Clearance Certificate

# THALES



## **PROFILE**

Thales is a global organization focused on delivering innovative solutions that help civil and military customers make the right decisions at the right time and act accordingly. With 80.000 employees in 68 countries, Thales plays a key role in keeping the public safe and secure, guarding vital infrastructure and protecting national security interests.

Thales has been active in Greece for more than 30 years, supplying a number of major systems to the Hellenic Armed Forces. In civil markets, Thales has supplied much of the country's air traffic control systems, signaling systems for themainline rail network, supervision and communication systems for the Athens metro as well.



### **ACTIVITIES & PRODUCTS**

#### **SERVING THE ARMED FORCES**

Thales is a long-standing partner of the Hellenic Air Force, Hellenic Navy and Hellenic Army.

- The Mirage 2000 and Mirage 2000-5 combat aircraft in service with the Hellenic Air Force are equipped with Thales avionics systems. Thales has also supplied Crotale air defence systems to the Air Force and participated in Erieye Airborne Early Warning & Control program.
- In the Naval domain, surface vessels in service are equipped with Thales combat management systems, radars, self-defence and communication systems.
- In the Land domain, Thales has provided PR4G tactical radios, surveillance radars and optronic systems to the Army.

#### MEETING THE NEEDS OF THE AIR TRANSPORT SECTOR

Thales Air Traffic Management system is in operation since 2000 to manage all air traffic movements in Greek airspace. In 2015, Thales was selected to upgrade this ATM system in a contract that includes hardware replacement as well as the supply and integration of the Multi Sensor Tracking System (MSTS) and other enhancements. Since the 1990's, Thales has supplied numerous systems to the Greek civil aviation authorities, including primary radars secondary surveillance radars, communication and navigational aids (navaids) systems.

#### LEADING THE WAY IN GROUND TRANSPORTATION

In 2014, Thales won a contract to supply signaling and telecommunication systems for the new rail line between Kiato and Rododafni. Thales ETCS Level I signaling systems also equip the rail line from Athens to Promachonas (Bulgarian border).

In addition, Thales provided the passenger information system and train supervision system for Line I of the Athens metro.

#### SUPPORTING CRITICAL SPACE PROJECTS

Electrical Ground Support Equipment's (EGSE) **Engineering Services** 

Development and manufacturing of electronic test modules







<sup>\*</sup>See list of abbreviations & acronyms, page 1







### ID

Name: THEON SENSORS S.A.
Founded: 1997
Location: Attiki, GR
Web: www.theon.com
Member:\* RMDM. SEKPY,
HASDIG, si - CLUSTER

### Size

Turnover (2018): 28.319.268 € Employees (2019): 111 Facilities (m²): 1,850

### Contact

Telephone: +30 210 6641420
Fax: +30 210 6644093
E-mail: info@theon.com
Address: 57 I. Metaxa Str, 19441 Koropi,
Greece

# **Activity**

#### Sector:

■ EO & RF Sensors

#### Capability:

- Research & Technology
- Conception/Development
- Assembly/Integration/Validation
- Test & Evaluation
- Support & Services

#### Level (Position on the value chain):

- Subsystems or equipment
- Components
- Services

### **Customers**

Canada Armed Forces Latvian Armed Forces German Special Forces KSK

Danish Ministry of Defence Acquisition and Logistics Organization

Japanese National Police Agency

Dutch Ministry of Defence Defence Materiel Organization Projects procurements Division Forsvarets Materielverk Swedish Armed Forces

# Quality

ISO 9001: 2015 ISO 14001: 2015



### **PROFILE**

With production facilities and head office in Athens, as well as offices in Abu Dhabi and Singapore and with more than 70.000 systems in service or under contract in 40 countries around the world, Theon Sensors is today one of the Market Leaders in man portable Night Vision and Thermal Systems for military and security applications.

The manufacturing facilities and the company personnel have NATO security clearance for defense related projects.

Theon Sensors is recognised as one of the most innovative and fast responding developer and manufacturer of night vision systems in the world, with its products being in service with many Armed and Special Forces around the world.

With ca. 100 employees, the development and manufacturing of products is performed in-house at the company's privately-owned facility in Koropi, close to the Athens International Airport. The company is to 100% in private ownership.

#### THEON SENSORS S.A HISTORY:

Theon Sensors was founded in 1997 and has consequently increased its export business worldwide with the result that today more than 90% of its business activities being export oriented.

Theon Sensors products are designed in house using the most advanced optical, mechanical and electronic design tools available. In fact Theon Sensors owns all of its technologies and thus is in full control of the complete design, testing and manufacturing process.



### **ACTIVITIES & PRODUCTS**

#### Night Vision

- 1. Night Vision Monoculars and Binoculars
- 1.1 ARGUS Night Vision Monocular
- 1.2 ARGUS PANOPTES Modular Binocular
- 1.3 NYX Dedicated Night Vision Binocular
- 2. Night vision weapon sights and Clip-on Afocal night sights
- 2.1 ARTEMIS SR, MR or LR
- 2.2 DAMΩN Family Of Clip-On Sights MR,LR
- 3 Driver Viewer Enhancer (DVE)
- 3.1 TITANS Night Vision Periscope
- 3.2 URANIA Vehicle Day Night Camera
- Thermal Imaging Equipment
- 3.1 THERMÍS Family Of Clip-On Sights
- 3.2 THERMÍS Family Of Sights
- 3.3 THERMON Thermal Periscope











<sup>\*</sup>See list of abbreviations & acronyms, page



# Ulysses Aviation Services PC



# es Aviation

Name: Ulysses Aviation Services PC Founded: 2017 Location: Attika, GR Web: www.ulyssesaviation.com Member:\* NCAGE (NATO Commercial and Government Entity)

### Size

Turnover (2018): 6.754.875,10 € Employees (2019): 2 Facilities (m²): -

### Contact

Telephone: +302104617999

Fax: +302104633413

E-mail: info@ulyssesaviation.com

Address: 41 Agiou Dimitriou Str, 18546, Piraeus,
Greece

# **Activity**

#### Sector:

 Field Infrastructure, Logistics & Services

#### Capability:

Support & Services

#### Level (Position on the value chain):

Services

### **Customers**

NSPA - NATO Support and Procurement Agency

# Quality

ISO 9001:2015



# **PROFILE**

Ulysses Aviation is a Greece-based company that offers services in the sectors of a) Aerial Forest Firefighting, b) Air Cargo Transportation, c) Aircraft Maintenance and Airworthiness Consulting. Ulysses is a registered provider of services with the NSPA (NATO Support and Procurement agency) and holds an ISO 9001:2015 certificate.







# **ACTIVITIES & PRODUCTS**

Ulysses Aviation provides aerial forest firefighting services by leasing helicopters that satisfy the requirements set by the NSPA and the Hellenic Fire Corps with regards to the forest firefighting operations, air cargo transportation services as well as aircraft maintenance and airworthiness consulting services. Ulysses Aviation was awarded with the tender RFP FAN18008 by the NSPA for the lease of 9 'Medium-lift' forest firefighting helicopters in Greece during the 2018 firefighting period (120 days in total). The budget of this tender was of amount circa €6.7 million.



<sup>\*</sup>See list of abbreviations & acronyms, page 1

# VALPAK S.A.



#### ID

Name: VALPAK S.A. Founded: 1990 Location: Attiki, GR Web: www.valpak.gr Member:\* RMDM, SEKPY

# Size

Turnover (2018): 1,600,000.00€ Employees (2019): 12 Facilities (m²): 2.500

### Contact

Telephone: +30 210 3232538

Fax: +30 210 3252153

E-mail: info@valpak.gr

Address: 7 P. P. GERMANOU Str, 105 61 Athens,

Greece

# **Activity**

#### Sector:

- CBRN Protection & Personal Gear
- Field Infrastructure, Logistics & Services

#### Capability:

Manufacturing

#### Level (Position on the value chain):

- Subsystems or equipment
- Services

### **Customers**

ISO 9001: 2015 Facility Security Clearance Certificate

# Quality

ISO 9001: 2008 Facility Security Clearance Certificate





### **PROFILE**

Valpak is a major producer of sophisticated military camouflage systems and coated fabrics and provides technical and operational services to a broad range of governmental agencies. Valpak is also a global supplier of advance military items related to special vinyl coatings such as rapid deployment tactical shelters, infrared camouflage military covers and insulated thermal over boots.

Since every project might have different objectives, we always initiate cooperation with clients by consulting and analyzing products requirements and their applications in order to respond appropriately in diverse contexts where individual approach might be required.

- "Tailor Made" solutions for specific needs related to geospatial, cost effectiveness and competition issues
- Project Management Advice analyzed to assistance in identifying user requirements, assistance in preparation of technical specifications and products evaluation, feasibility studies related to local resources for manufacturing, offsets programs or technology transfer
  - Coating Strategy development
- Assistance in the upgrade of existing equipment and follow on for products to be purchased
- Training courses in Products, Applications, Technology
- Operational (in situ) know-how

Valpak is staffed with scientific experienced and skilled personnel who have decades of experience in the respective fields of special purposes chemical coatings.

Therefore, the company since 1999 has invested and succeeded in developing and acquiring various products and technologies. Thanks to a private NATO and ISO 9001 certified laboratory and the flexibility of our company to collaborate with other independent laboratories Valpak is able to satisfy any market request or demand with products and services of the highest quality. Subject to the foregoing technology developments our R&D segment is able to carry out and suggest products of updated technology.











# **ACTIVITIES & PRODUCTS**

Design, Manufacturing, Marketing and Product Servicing Military Camouflage Nets, High Technology Camouflage Tarpaulins, Trade of Military materials

<sup>\*</sup>See list of abbreviations & acronyms, page 1

# VIKING NORSAFE LIFE-SAVING EQUIPMENT HELLAS S.A.



### ID

Name: VIKING NORSAFE
LIFE-SAVING EQUIPMENT HELLAS S.A.
Founded: 1974
Location: Viotia, GR
Web: https://www.vikinglife.com/en/defence
Member:\* SEKPY, SBTKE

Turnover (2018): 8.698.623,06 € Employees (2019): 85 Facilities (m²): 4.500

Size

### Contact

Telephone: +30 22620 22441 Cellular: +30 6979 808960 Fax: +30 22620 29075

E-mail: norsafe.hellas@viking-life.com

Address: 7th Kilometre Old National Road Thebes to Chalkis,

32200 Thebes - Beotia • GR

# **Activity**

#### Sector:

 Naval Platforms & Related Systems/Services

#### Capability:

- Test & Evaluation
- Support & Services
- Manufacturing
- Assembly/Integration/Validation

#### Level (Position on the value chain):

- Integrated Platforms
- Subsystems or equipment
- Components
- Services

### **Customers**

Hellenic Coast Guard
Hellenic Navy
Hellenic Army
U.S. Navy
Swedish Coast Guard
Norwegian Police
Australian Border Protection
Dubai Police

# Quality

ISO 9001:2015 ISO 14001:2015





### **PROFILE**

The company was founded in 1974 with the co-operation of Watercraft Ltd. U.K. and in 2006 was acquired by the Norwegian Norsafe AS. Since then Norsafe Hellas S.A. experienced strong growth and in 2011 the Defense Sector have been established. In 2019, the Danish group VIKING Life-Saving Equipment A/S acquired the entire production facilities, service stations, training centers and other operations of Norsafe around the globe. Currently, the Greek subsidiary, consisting of a modern shipyard, training facilities and service hub, employs 85 specialists, dedicated in the design & construction of professional and military boats, up to 19 meter in length, service & training. Viking - Norsafe's boats are world renown for superb seaworthiness, maneuverability, durability and speed. The product range consist of multi-purpose workboats, rescue and high speed patrol boats, fast attack and offshore powerboats. In our state of the art facilities, we are also able to produce specialized boats such as, pilot boats, landing crafts and passenger/personnel transport boats. All our productsn meet or exceeds highest quality and safety standards, in accordance with the latest EC, IMO & SOLAS directives and are duly certified by the leading Classification Societies. Our company, as a shipyard, conforms to the Quality Management System ISO 9001: 2015, cerified by DNV-GL. Today, Viking Norsafe Life-Saving Equipment Hellas S.A., can be considered one of the leading manufacturers of commercial and military boats from composite materials in Greece and the Eastern Mediterranean, due to the vast experience that has been acquired over the past 35 years and the advance technology implemented by VIKING Group.







# **ACTIVITIES & PRODUCTS**

Military and Professional boats, Fast Rescue Boats and Daughter Crafts, Conventional and Freefall Lifeboats, Davit systems, Hooks, Fast evacuation systems, Liferafts, Immersion suits, Special suits for pilots and fire brigades, LSA - STCW Maritime Academy, Worldwide Aftersales Service.



<sup>\*</sup>See list of abbreviations & acronyms, page



# **VIMKA LTD**



### ID

Name: VIMKA LTD
Founded: 1987
Location: Neoktista Aspropirgou,
P.C. 19300, Aspropirgos Attikis
Web: www.vimkaepe.gr
Member:\* SEKPY

### Size

Turnover (2018): 2.929.860,81 € Employees (2019): 20 Facilities (m²): 15.000

### Contact

Telephone: +30 210 55 90 870 - + 30 210 55 90 759 Fax: +30 210 55 90 891 - + 30 210 55 90 832 E-mail: vimka@otenet.gr Address: Neoktista Aspropirgou Attikis

# **Activity**

#### Sector:

 Field Infrastructure, Logistics & Services

#### Capability:

- Manufacturing
- Support & Services

#### Level (Position on the value chain):

- Components
- Services

### **Customers**

HEDNO SA

Greek Municipalities and Regions Hellenic Police School Buildings Organization SA DRC Hellenic Air Force

Hellenic Telecommunications Organization (OTE)

Civil Aviation Service

# Quality

ISO 9001: 2015 ISO 14001: 2015 OHSAS 18001 : 2007 ISO 15614.01: 2017



# **PROFILE**

Vimka Itd was established in 1987 in order to cover the needs of Public Power Company SA, in low and medium voltage network equipment. Vimka with its well experienced personnel together with the factory's machinery equipment and proprietary facilities of 15 acres (production unit, offices, warehouses) can undertake and satisfy customers, with high demanding technical descriptions and national standards.







# **ACTIVITIES & PRODUCTS**

Vimka throughout the years, is developing the field of its activities and keeps making new products such as constructions of modular prefabricated units, for multiple usage, houses, bullet proof guard rooms, classrooms, shops, toilets, warehouses, working kiosks, ets., as well as metal boxes and other network equipment for OTE and Hellenic Distribution Natural Gas Companies. The rapid growth of Migration in the last few years, has prompt us to turn to the international market, by undertaking relative works in refugees sites, such as construction, transportation, installation of prefabricated units and fences, house repairs, maintenance etc



<sup>\*</sup>See list of abbreviations & acronyms, page 1