



**NATO SUPPORT AND PROCUREMENT AGENCY**  
**AGENCE OTAN DE SOUTIEN ET D'ACQUISITION**



**PATRICK FESQUET**  
DIRECTOR OF PROCUREMENT  
DIRECTEUR DES ACHATS

Date 30 May 2016

**TO** : Ambassade de Grèce  
À l'attention de l'Attaché  
Commercial  
27, rue Marie Adelaïde  
L-2128 LUXEMBOURG  
Tel.: 44 51 93  
Fax.: 45 01 64

**INFO** : Greek Delegation to NATO  
Attn.: Advisor for Infrastructure  
Blvd Leopold III  
B-1110 BRUSSELS  
Tel.: 0032 2 707 6734

**PURPOSE** : NOTIFICATION OF INTENT TO INVITE BIDS

**REFERENCES** : 1. Procedure for International Competitive Bidding for NATO  
Infrastructure Works, AC/4-D/2261 (1996 Edition)  
2. AC/4-(PP)D/27580 dated 16 March 2016

**ANNEXES** : A. Summary description and cost estimate of present Notification  
B. Specimen of Declaration of Eligibility (DOE)

*Madame, Monsieur,*

1. The NATO Support and Procurement Agency (NSPA) has been designated by the NATO Investment Committee as Host Nation for the implementation of Minor Works Projects 5HQ27022-M and 5HQ27023-M. One portion of these projects is for the provision of 20-ft ISO containers for the Small and Medium HQs Camps, which are part of the Capability Package (CP) 5A0156 "NATO Deployable HQ Assets".

2. The International Competitive Bidding (ICB) will be conducted in accordance with reference 1, which stipulates that the host nation, at the earliest possible moment, issues a Notification of Intent (NOI) to Invite Bids to the diplomatic representative of the participating countries in the capital of the host nation. This letter is issued following approval of the project by the Infrastructure Committee (IC) at reference 2.

3. This letter constitutes a NOI to Invite Bids for provision of **20-ft ISO containers for NATO Small and Medium HQs Camps** as further described in Annex A.



4. NSPA as host nation for this project hereby invites you to:

4.1 nominate firms located in your nation, which may wish to participate in the ICB;

4.2 provide for each nominated firm a "Declaration of Eligibility (DOE)" on the model of the specimen provided at Annex B.

**The requested information should be addressed to:**

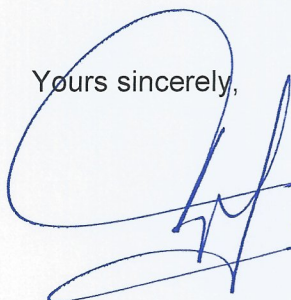
NSPA – PP/SOC-N  
CP 5A0156 – Declaration of Eligibility  
L- 8302 CAPELLEN  
G. D. Luxembourg  
E-mail: [procurement@nspa.nato.int](mailto:procurement@nspa.nato.int)  
Fax : +352 3063 4300

and should reach NSPA not later than **27 June 2016**.

5. In case any further information is required, please contact:

Francis DURIMEL  
PP/SOC-N Procurement Officer  
Phone: +352.30.63.6321  
E-mail: [francis.durimel@nspa.nato.int](mailto:francis.durimel@nspa.nato.int)

Yours sincerely,



Patrick FESQUET  
NSPA Director of Procurement

**SUMMARY DESCRIPTION AND COST ESTIMATE OF PRESENT NOTIFICATION**

**A) GENERAL**

NSPA has been designated Host Nation for the acquisition and follow-on support of CP 5A0156 "NATO Deployable HQ Assets".

The following information contains excerpts from the Statement of Work that will be released during the ICB.

**1.1. Project Objectives**

**1.1.1** The Contractor shall furnish to NSPA, standard 20 ft ISO containers required for the storage and transportation of the Deployable HQ assets for rapidly deployable NATO military forces. The timely provision of the ISO containers is a key to economical transport of the material procured.

**1.1.2** The containers shall be designed to support operations of the deployable assets under the following circumstances:

- a. Stored outdoor until needed;
- b. Deployed on operations/exercises requiring rapid loading and unloading;
- c. Transported by sea, land or air, including by C-130 aircraft; and
- d. Deployed on operations where the condition of the container will need to satisfy the safe and secure operation of equipment transport for up to 2 years without significant maintenance or repair, and without damage to its contents.

**1.1.3** The quantity of new ISO containers 6,058 x 2,438 x 2,438 mm /20 x 8 x 8 ft (Length x Width x Height) required has been estimated based on the volume of materiel to be stored inside and is **up to 300 ea**.

**1.1.4 Configurations.** The containers shall meet one of the following specifications:

- 20 ft ISO containers with opening at one end;
- 20 ft ISO containers with openings at both ends;
- 20 ft ISO containers with opening at one end plus "full" opening at one side.

**1.1.5** The delivery of containers will be staggered for two years, 2016 and 2017, through an Outline Agreement, to match the delivery of the material to be stored in them.

**ESTIMATED VALUE FOR THIS CONTRACT: 1,400,000 EUR**

B) SPECIFIC TERMS AND CONDITIONS

a. DELIVERY

First batch of containers: 3 months after contract award.

b. PARTIAL BIDDING

No partial offers will be accepted.

c. FOLLOW-ON SERVICES

No follow on services are envisioned at this stage.

d. OPTIONAL REQUIREMENTS

No optional requirements at this stage.

e. QUALITY ASSURANCE

Requirement for Quality Assurance is included.

f. SECURITY LEVEL REQUIRED

NATO UNCLASSIFIED

g. LANGUAGE

1) "Cahier des Charges" and subsequent procurement contracts will be in English language.

2) Offers and any communication to be made by the bidders, and any technical data or documentation to be furnished by the contractors must be also in English.

h. CURRENCY CONVERSION RATES

N/A at this stage.

C) FINAL CONSIDERATIONS

a. NSPA intends to issue the Invitation for Bids (IFB) to interested firms at a date yet to be determined, but not before **27 June 2016**. The bidders will be allowed not less than 42 calendar days to reply to the relevant IFB.

b. The bids to be submitted in response to the NSPA IFB mentioned above must be valid for a period of 180 days.

c. The envisioned bidding method is the "One Step International Competitive Bidding Procedure".

d. The information to be provided to the bidders will be up to NATO UNCLASSIFIED.

e. Please note that actual quantities to be included in the Invitation for Bid may vary slightly from those specified in this NOI.

**DECLARATION OF ELIGIBILITY**

**FROM:** (Originator)

**TO:** NSPA

**SUBJECT:** Expression of Interest for the Implementation of the Minor Works Projects 5HQ27022-M and 5HQ27023-M entitled '**Provision of 20-ft ISO Containers for NATO Small and Medium HQs Camps**'

1. With reference to the above quoted ICB exercise, the following (***nationality of origin***) firms have expressed an interest in receiving the bidding documents:

- "A" Co. Ltd  
Security Level:  
Address:  
Contact:  
Tel.:  
Fax.:  
E-mail:  
Interested: Contract XX  
Contract YY
- "B" Co. Ltd  
Security Level:  
Address:  
Contact:  
Tel.:  
Fax.:  
E-mail:  
Interested: Contract ZZ  
Contract YY

2. I certify that these firms have the necessary financial, technical and professional competence to be admitted by the Government of ..... (***country of origin***) as bidders were it responsible for awarding a contract of this nature. All the firms above are security cleared to the level required for this project.

(Signed) (Country of Origin)