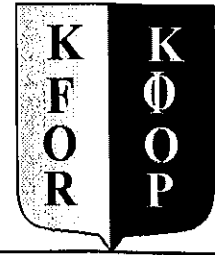




**HEADQUARTERS KOSOVO FORCE**

**Film City, 10000 Pristina, Kosovo**



**Our ref:** 5080 /KV J8A 106 /18

**Tel:** +389-2268-2806

**NCN:** 681+2806

**Date:** 09 March 2018

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**TO:** BC Distribution List for International Competitive Bidding

**SUBJECT:** Notification of Intent (NOI) to issue an Invitation for International Bidding (IFIB) for the procurement of twenty eight (28) vehicles of different categories and specifications for HQ KFOR and NATO Advisory & Liaison Team (NALT) located in Pristina, Kosovo.

**REFERENCE:** Bi-Sc Directive 60-70

1. In accordance with the stipulations of the Bi-SC procurement Directive 60-70, Annex C, the following information is provided on an Invitation For International Bidding (IFIB) that this Headquarters has the intention to release:

IFIB reference number: **ACO -KFOR-18-12**

**Title of IFIB:** Procurement of vehicles for replacement of HQ KFOR Fleet and cover NALT requirements as follows:  
Lot A: Twelve (12) medium size SUV, personnel vehicle rough terrain (4X4).  
Lot B: Four (4) normal size SUV, personnel vehicle rough terrain (4X4).  
Lot C: Four (4) compact size vehicles, wagon 5 doors, category AD.  
Lot D: Four (4) military purpose SUV's personnel vehicle rough terrain (4X4 category CB).  
LOT E: Four (4) normal size SUV, personnel vehicle rough terrain (4X4) for NALT

**Requirement:** HQ KFOR located in Camp Film City, Pristina, Kosovo requires the procurement of twenty eight (28) vehicles of different categories and specifications for replacement of HQ KFOR Fleet and cover NALT requirements. The following categories of vehicles are expected to be procured by KFOR HQ:

Lot A: Twelve (12) medium size SUV, personnel vehicle rough terrain (4X4).  
Lot B: Four (4) normal size SUV, personnel vehicle rough terrain (4X4).  
Lot C: Four (4) compact size vehicles wagon 5 doors, category AD.  
Lot D: Four (4) military purpose SUV's personnel vehicle rough terrain (4X4 category CB).  
LOT E: Four (4) normal size SUV, personnel vehicle rough terrain (4X4) for NALT

Type of Contract: Firm Fixed Price

Period of Performance: Lot A, B, C & D Fourteen (14) Calendar Weeks and Lot E Twenty Four (24) Calendar Weeks.

Bidding Procedure: Two Sealed Envelopes – lowest technically compliant bidder

Funding: 183 Military Budget.  
183.2018.735001.FE.O41.JA1.401.000.000.170.000  
Lots A+B+C+D: 183.2017.735001.FE.O41.JA1.401.000.000.170.000  
Estimated Cost € 700,000.00.

Lot E: ZNC  
Lot E: ZNC.2018.735001.GE.O81.JA1.401.000.000.170.000  
Estimated Cost € 160,000.00

**Total Estimate Cost € 860,000.00**

Classification: NATO UNCLASSIFIED.

Issue date: 18 April 2018

Bid closing date: 31 May 2018

Eligibility: Eligible sources are restricted to governmental or commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, which that provide the funding for ACO/ACT HQs and/or specific requirement and (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations. A waiver has been granted for local factory authorized car dealer shops.

Delivery location (s): KFOR HQ Film City at Pristina Kosovo.

Partial Bidding: Is Authorized per Lot.

Web site: [www.aco.nato.int/page136374522.aspx](http://www.aco.nato.int/page136374522.aspx)

2. KFOR J8 P&C will directly e-mail this IFIB to all potential bidders and SHAPE Finance and Acquisition Directorate -ACO Acquisition Management Branch- will post an abstract of the tender documents on the Web site above. Firms that have already been identified, at the moment, are listed below. Interested Companies shall contact their national delegation to NATO in order to be nominated. You are hereby invited to nominate, by facsimile or email and before **12 April 2018**, the name, full address, Point of Contact, telephone and facsimile number, of other potential bidders identified within your country and issue the appropriate Declaration of Eligibility for each nominated company. Your nomination should be addressed to: HQ KFOR J8 Film City, Pristina –Kosovo-, which is responsible for the preparation of the Bidders List, at the below address. This and any other correspondence hereto is to be addressed to:

**J8/BUDFIN – Purchasing & Contracting Branch  
HQ KFOR J8  
Film City, Pristina, Kosovo**

**Attn:**

**NIKOLAOS GOUNATIDIS**

**KPN/DSN: 606-681-2352**

**Commercial: (00389) 2268-2806 or 00381(0) 38 503 603 2806**

**Cell: 00386 (0) 49 750 249**

**Email: gounatidisn@hq.kfor.nato.int**

**C.C:**

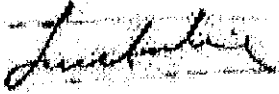
**Sqn Ldr (OF-3) GORDON BLACKLEY**

**Via Madonna del Pantano**

**80014 Giugliano in Campania, Italy**

**Tel: +39 081 721 3112 - Fax: ++39-081-7212315**

**E-mail: Gordon.BLACKLEY@jfcnp.nato.int**



**Nikolaos Gounatidis**

**NATO Civ,**

**Chief, Purchasing and Contracting**

List of Potential Bidders Already Identified by KFOR Headquarters.

A/A	BIDDER	ADDRESS	CAP	CITY	COUNTRY	TEL	FAX	Email
1	DELFIN AUTO SH.PK	LAPNASEL, GRACANICA R.KOSOVO	10500	GRACANICA A	KOSOVO	+381 (0) 38 600 755		<a href="mailto:lxhambazi@delfinauto-ks.com">lxhambazi@delfinauto-ks.com</a>
2	KOSOVA MOTORS J.S.C(FORD-LAND ROVER)	GRACANICE	10000	PRISTINA	KOSOVO	+381 (0) 45 515 007	+381 (0) 38 606 097	<a href="mailto:info@ford-ks.com">info@ford-ks.com</a> <a href="mailto:shluta@ford-ks.com">shluta@ford-ks.com</a>
3	AUTO SHEPTIA SIQANI (OPEL-CHEVROLET)	BRIGADA ERINISE P.N 109	10000	PRISTINA	KOSOVO	+381 (0) 38 610 003	+381 (0) 38 810 004	<a href="mailto:Edmond.siqani@sigani.com">Edmond.siqani@sigani.com</a> <a href="mailto:elod@sigani.com">elod@sigani.com</a>
4	BAKI AUTOMOBILE (LVOLKSWAGEN - SKODA)	KODRA ETRIMAVE PRISTINA	10000	PRISTINA	KOSOVO	+381 (0) 38 600041,042,043		<a href="mailto:avni.abdullahu@bakiautomobile.com">avni.abdullahu@bakiautomobile.com</a> <a href="mailto:info@bakiautomobile.com">info@bakiautomobile.com</a> <a href="mailto:fortesa.citaku@bakiautomobile.com">fortesa.citaku@bakiautomobile.com</a>
5	PORSCHE KOSOVA (VOLKSWAGEN -AUDI-SKODA)	Rr. MAGJISTRALJA PRISTINA-FERIZAJ KM 3	10000	PRISTINA	KOSOVO	+381 (0) 38 606 900 +377 445 79668		<a href="mailto:selim.berisha@porsche-kosova.com">selim.berisha@porsche-kosova.com</a> <a href="mailto:info@porsche-kosova.com">info@porsche-kosova.com</a> <a href="mailto:gent.abdullahu@porsche-kosova.com">gent.abdullahu@porsche-kosova.com</a>
6	ALLMAKES GLOBAL SERVICE (KIA MOTORS)	PARKU I BISNESIT DRENAS		DRENAS	KOSOVO	00381 (0) 38 534 517		<a href="mailto:agskosovo@gmail.com">agskosovo@gmail.com</a>
7	GUAVA INTERNATIONAL LIMITED ( LAND ROVER)	ASTOLAT BUSINESS PARK, PEASMARSH, GUILDFORD	GU3 1 NE	SURREY	UNITED KINGDOM	+662762 8500 ext 1785 +381 (0) 38 540 010	+66 2712 7050 +381 (0) 38 540 010	<a href="mailto:tenders@rmagroup.net">tenders@rmagroup.net</a>
8	AUTO MITA SH.PK (RENAULT)	MAGJISTRALJA PRISTINA-SKOPIE	10000	PRISTINA	KOSOVO	+381 (0) 38 520 025	+381 (0) 38 520 025	<a href="mailto:Jeton.mehmeti@automita.com">Jeton.mehmeti@automita.com</a> <a href="mailto:pleurat.hashami@automita.com">pleurat.hashami@automita.com</a>

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9	AUTO KACANDOLLI SHPK	ZONA INDUSTRIALE PN	10000	PRISTINA	KOSOVO	+381 (0) 38 601 600	+381 (0) 38 601 611	<a href="mailto:info@automita.com">info@automita.com</a>
10	AUDI AG (INTERNATIONAL COORDINATION UNIT)	KUNDEBETREUUNG DEUTSCHLAND POST FACH		INGOLSTADT	GERMANY	004984 18952818		<a href="mailto:zentrale@audi.de">zentrale@audi.de</a> <a href="mailto:audi@diplomaten.net">audi@diplomaten.net</a>
11	BMW GROUP (INTERNATIONAL COORDINATION UNIT)	PETUELRING 130	80788	MUNICH	GERMANY	0049893820		<a href="mailto:customer.service@bmw.com">customer.service@bmw.com</a> <a href="mailto:Stefka.Popova@bmw.de">Stefka.Popova@bmw.de</a> <a href="mailto:customer.care.icds@bmw.com">customer.care.icds@bmw.com</a> <a href="mailto:christian.brox@bmw.de">christian.brox@bmw.de</a>
12	SKODA AUTO A.S (VOLKSWAGEN GROUP) (INTERNATIONAL COORDINATION UNIT)	VACLAVA KLEMENTA 869	29360	MLADA BOLESLAV	CHECH REPUBLIC	+420 326 818 569 +495 312 365 195		<a href="mailto:axel.czora@volkswagen.de">axel.czora@volkswagen.de</a> <a href="mailto:jochen.schilling@scoda-auto.cz">jochen.schilling@scoda-auto.cz</a> <a href="mailto:info@skodainfo.cz">info@skodainfo.cz</a>
13	FORD MOTOR COMPANY (INTERNATIONAL COORDINATION UNIT)	1/665 EAGLE WAY (HENRY - FORD STR 1)	CM13 3BW (50735)	BRENTWOOD ESSEX (KOELN)	UNITED KINGDOM (GERMANY)	+4478509420188 (+49(0)221900)		<a href="mailto:bcrawsha@ford.com">bcrawsha@ford.com</a> <a href="mailto:amitch18@ford.com">amitch18@ford.com</a> <a href="mailto:taxfree@ford.com">taxfree@ford.com</a> <a href="mailto:flinform@ford.com">flinform@ford.com</a>
14	ADAM OPEL AG (INTERNATIONAL COORDINATION UNIT)	ADAM OPEL HOUSE C3-01 FRIEDRICH-LUTZMANN-RING	65423	RUSSELSHEIM	GERMANY	+496 142 769 018		<a href="mailto:ciprian.suta@opel.com">ciprian.suta@opel.com</a> <a href="mailto:beatrice.bitlan@opel.com">beatrice.bitlan@opel.com</a>
15	AUTOMOBILES PEUGEOT -	75 AVENUE DE LA GRANDE ARMEE	75116	PARIS	FRANCE	+331 5879 7718		<a href="mailto:stephane.chesnel@mps.com">stephane.chesnel@mps.com</a> Cristiano.esposti@mps.com

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16	CITROEN (INTERNATIONAL COORDINATION UNIT)	EPPLESTRASSE 225	70567	STUTTGART	GERMANY	+497 11170		<a href="mailto:fleetsales@daimler.com">fleetsales@daimler.com</a>
17	FIAT GROUP AUTOMOBILES S.P.A (INTERNATIONAL COORDINATION UNIT)	CORSO G AGNELLI 200	10135	TORINO	ITALY	00390110031219 (00390110030980)		<a href="mailto:nicola.pumilia@fiat.com">nicola.pumilia@fiat.com</a>
18	FIAT AUTOMOBILI VERTREBS GMBH	OLLENHAUERSTR ASSE 100	13403	BERLIN	GERMANY	0049 30 410 22- 230	004930 410 22 400	<a href="mailto:fiat@diplomaten.net">fiat@diplomaten.net</a>
19	RENAULT SAS (INTERNATIONAL COORDINATION UNIT)	13 AVENUE PAUL LANGEVIN	92359	LE PLESSIS ROBINSON CEDEX	FRANCE	00331 76830401 0033 6 75715229	0033 1 76890321	<a href="mailto:CorporateSales@renault.com">CorporateSales@renault.com</a> <a href="mailto:laurent.queinec@renault.com">laurent.queinec@renault.com</a> <a href="mailto:vincent.despres@renault.com">vincent.despres@renault.com</a> <a href="mailto:seatforbusiness@seat.es">seatforbusiness@seat.es</a>
20	SEAT S.A. (INTERNATIONAL COORDINATION UNIT)	AUTOVIA A-2 KM 585	08760	MANTORE LL BARCELO NA	SPAIN	+34937085636 (+34937085949)		<a href="mailto:giuseppe.tommaso@seat.es">giuseppe.tommaso@seat.es</a> <a href="mailto:romain.rodier@seat.es">romain.rodier@seat.es</a> <a href="mailto:iulia-simina.sterpu@seat.es">iulia-simina.sterpu@seat.es</a>
21	FORD-WERKE GMBH	HENRY-FORD- STRABE 1	D- 50725	KOLN	GERMANY	004922190-0	004922190328 69	<a href="mailto:kunden@ford.com">kunden@ford.com</a>
22	VOLSWAGEN AG	AM ALTEN BAHNHOF 7	D- 38122	BRAUNSC HWEIG	GERMANY	00495312365-120	00495312365-285	<a href="mailto:volswagen@diplomat.net">volswagen@diplomat.net</a> <a href="mailto:melanie.neugebauer@volkswagen.de">melanie.neugebauer@volkswagen.de</a>

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CHRYSLER GROUP INTERNATIONAL LLC (INTERNATIONAL COORDINATING UNIT)	GROPIUSPLATZ 10	70563	STUTTGART	GERMANY	+497111776715	+4971189309499	<a href="mailto:Threshin.Rama@chrysler.com">Threshin.Rama@chrysler.com</a> <a href="mailto:ralph.strempel@chrysler.com">ralph.strempel@chrysler.com</a>
23 LAND ROVER (INTERNATIONAL COORDINATING UNIT)	53G/25/1 BANBURY ROAD	CV35 0RR	GAYDON WARWICK SHIRE	UNITED KINGDOM	+44(0)1926649272 (+441926649111)	+441926649109	<a href="mailto:sdtransfi@jaguarlandrover.com">sdtransfi@jaguarlandrover.com</a> <a href="mailto:tcarter3@jaguarlandrover.com">tcarter3@jaguarlandrover.com</a>
24 AUTO HAUS CREMER GMBH	MAARSTRABE 42	D-53227	BONN	GERMANY	004922842160-0	004922842160-60	<a href="mailto:schatz@autohaus-cremer.de">schatz@autohaus-cremer.de</a>
25 ISS-INTERNATIONAL SUPPLY & SERVICE UG	JOHANNES-HOFFART-STRABE 14	D-68163	MANNHEIM	GERMANY	0049621813397	00496244317763	<a href="mailto:iss-international@gmx.de">iss-international@gmx.de</a>
26 PEUGEOT COMMERCE GMBH	NIEDERLASSUNG NIEDERRHEIN HOHERWEG 191	D-40233	DUSSELDORF	GERMANY	00492119860262	00492119860292	<a href="mailto:gido.greb@peugeot.com">gido.greb@peugeot.com</a> <a href="mailto:eli@kvg.com">eli@kvg.com</a> <a href="mailto:info@kvg.com">info@kvg.com</a>
28 KVG LLC	112 SOUTH MARKET STREET	PA 17022	ELIZABETHTOWN	USA	+1717-689-4956	+1800-856-3504	<a href="mailto:puetting@t-online.de">puetting@t-online.de</a> <a href="mailto:einkauf-puetting@t-online.de">einkauf-puetting@t-online.de</a>
29 ELMAR PUTTING	FAHRZEUG-UND MASCHINENBAUD EICHSTRABE 20	D-46459	REESHAFFEN	GERMANY	+49 28572670	+4928577162	<a href="mailto:vl.hajdari@autotrade-ks.com">vl.hajdari@autotrade-ks.com</a>
30 AUTOTRADE SH.PK	MAGJISTRALJA PRISTINA-FERIZAJ P/N	10510	PRISTINA (HAJVALI) FT. LAUDERDALE	KOSOVO	+381 38 542 343		<a href="mailto:mcm@bukkehave.com">mcm@bukkehave.com</a> <a href="mailto:olu.akinremi@ngvu.co.uk">olu.akinremi@ngvu.co.uk</a>
31 BUKKEHAVE, INC	1850 ELLER DRIVE, SUITE 402	FL 33316		USA	+1 954-525-9788 / +1954-377-4573	+1 954-525-9785	
32 TOAKINREMI ENTERPRISE (UK) LTD	157 GLENISTER PARK ROAD	SW16 5DY		UK	07956124715		
33 JANDS TRADING LIMITED	EGERTON ROAD WEYBRIDGE	KT13 0PW	SURREY	UK	+447780717717		<a href="mailto:perviz@jandstrading.com">perviz@jandstrading.com</a>

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34	RAINBO SUPPLIES & SERVICES LIMITED	LINK 10 NAPIER WAY CRAWLEY	RG10 9RA	WEST SUSSEX	UK	07590434145		<a href="mailto:perviz@icsens.com">perviz@icsens.com</a>
35	IVECO SUD- WEST NUTZFAHRZEUG E GMBH	FLOBWORTHSTRAB E 52-56	D-68199	MANNHEIM	GERMANY	+496218443184	+496218443210	<a href="mailto:stefan.hagenhoff@iveco.com">stefan.hagenhoff@iveco.com</a>
36	SUBARU BENELUX NV	LEUVENSESTEENW EG 555 BUS 1	B-1930	ZAVENTEM	BELGIUM	+32(0)22547502 +32(0)475361610		<a href="mailto:Didier.parmentier@subaru.be">Didier.parmentier@subaru.be</a>
37	TEKNE SRL	CONTRADA SAN MATTEO 42	66030	POGGIOFIO RITO (CH)	ITALY	+3936666610887		<a href="mailto:v.volpetti@tekne.it">v.volpetti@tekne.it</a>