

NCIA/ACQ/2018/867

14 May 2018

To: All Nominated Prospective Bidders

Subject: **INVITATION FOR BID (IFB)**

**Provision of New-NATO Messaging System (NNMS) - IFB-CO-14252-NNMS**

Reference: A. AC/4-D/2261 (1996 Edition)  
B. AC/4-D(2008)0002-REV2 and AC/4-D(2009)0002  
C. NSIP Project Serial 2014/0IS03090  
D. AC/4-D(2008)0002  
E. AC/4-(PP)D/27343-ADD1 and BC-D(2016)0047  
F. AC/4-DS(2016)0009  
G. AC/4(PP)D/27343-ADD3-REV1 and BC-D(2016)0047-ADD1-REV1  
H. AC/4-DS(2017)0019 and BC-DS(2017)0041  
I. NCI Agency NOI NCIA/ACQ/2017/2045 dated 6 October 2017

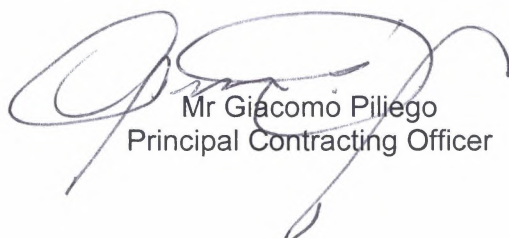
Dear Madam/Sir,

1. Your company is hereby invited to participate in an International Competitive Bid under the Best Value procedures set forth in References A and B for the provision of the New NATO Messaging System (NNMS).
2. The full requirements of the project are described in the Prospective Contract (Book II), part of the Invitation for Bid (IFB) package.
3. The NCI Agency intends to place one contract to cover the entire scope of the project. No partial bidding will be allowed.
4. Contract will be based on the proposal evaluated as the Best Values in accordance with the selection criteria set forth in the Bidding Instructions (Book I) which follow the procedures for International Competitive Bidding set forth in References A and B.
5. The reference for this IFB is **IFB-CO-14252-NNMS**. All correspondence related to this IFB shall reference this number.
6. **THE CLOSING TIME FOR SUBMISSION OF BIDS IN RESPONSE TO THIS IFB**

**IS 15:00 HOURS (BRUSSELS TIMES) ON 6 AUGUST 2018.**

7. This IFB consists of the Bidding Instructions, including Administrative Certificates and Bidding Sheets (Book I) and the Prospective Contract (Book II). The Prospective Contract contains the Schedule of Supplies and Services (Part I), Contract Special Provisions (Part II), Contract General Provisions (Part III), as well as the Statement of Work (Part IV) and the Annexes thereto set forth detailed specifications governing the performance requirements of the Contract.
8. The overall security classification of this IFB is "NATO UNCLASSIFIED". This IFB remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
9. The successful Bidder will be required to handle and store classified information up to the level of "NATO SECRET". In addition, Contractors' personnel working on NATO sites will be required to hold "NATO SECRET" individual security clearances, and Contractors' personnel who need System Administrator privileges or access when working on NATO SECRET systems will be required to hold "NATO CTS" (Cosmic Top Secret) clearance. Contractor personnel will be required to work unescorted in Class II and Class I Security areas and therefore access can only be permitted to cleared individuals. Only companies maintaining such cleared industrial facilities and the appropriate personnel clearances will be able to perform the resulting Contract.
10. Recipients are requested to complete and return the enclosed "Acknowledgement of Receipt" at Attachment A within 14 days of receipt of this IFB, informing the NCI Agency of their intention to bid or not to bid. Companies are not bound by their initial decision, and should a firm decide to reverse its stated intention at a later date, it is requested to advise the NCI Agency by separate letter.
11. Bidders are advised that the NCI Agency reserves the right to cancel this IFB at any time in its entirety and bears no liability for bid preparation costs incurred by firms or any other collateral costs if bid cancellation occurs.
12. The Contracting Officer responsible for this solicitation is Mr. Philip Chulick, all Correspondence regarding this IFB should solely be addressed to Mr. Radu Munteanu, [IFB-CO-14252-NNMS.Clarifications@ncia.nato.int](mailto:IFB-CO-14252-NNMS.Clarifications@ncia.nato.int).

FOR THE DIRECTOR OF ACQUISITION



Mr Giacomo Piliego  
Principal Contracting Officer



**Attachment(s):**

- A. Acknowledgement of Receipt of IFB-CO-14252-NNMS
- B. Distribution List of IFB-CO-14252-NNMS
- C. Final Bidders List for IFB-CO-14252-NNMS
- D. Invitation for Bid IFB-CO-14252-NNMS

**ATTACHMENT A**

**ACKNOWLEDGEMENT OF RECEIPT OF INVITATION FOR BIDS  
IFB-CO-14252-NNMS**

*Please complete, sign and return by email (scanned to pdf) within 14 days to [IFB-CO-14252-NNMS.Clarifications@ncia.nato.int](mailto:IFB-CO-14252-NNMS.Clarifications@ncia.nato.int)*

We hereby advise that we have received Invitation For Bids IFB-CO-14252-NNMS on ....., together with all enclosures listed in its Table of Contents.

**PLEASE CHECK ONE**

- As of this date and without commitment on our part we **do intend** to submit a bid.
- We **do not intend** to submit a bid
- We are reviewing the requirements of the IFB and will notify you of our decision as soon as possible.

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

POC: \_\_\_\_\_

Tel.: \_\_\_\_\_

E-mail: \_\_\_\_\_

**ATTACHMENT B**  
**Distribution List of IFB-CO-14252-NNMS**

**All Nominated Prospective Bidders**

**NATO Delegations and Embassies**

**NCI Agency – All NATEXs**

**NATO HQ:**

NATO Office of Resources

Management and Implementation Branch – Attn: Deputy Branch Chief

Director, NATO HQ C3 Staff

Attn: Executive Co-ordinator

SACTREPEUR

Attn.: Infrastructure Assistant

Strategic Commands

Major General Walter Huhn, ACO/DCOS CIS & Cyber Defence

Lieutenant General Jeffery Lofgren, ACT/DCOS Capability Development

**NCI Agency:**

ACQ Director of Acquisition (Mr Peter Scaruppe)

ACQ Deputy Director of Acquisition (Mrs Agata Szydelko)

ACQ Contract Award Board Administrator (Ms Marie-Louise Le Bourlot)

ACQ Chief of Contracts (Mr Alain Courtois)

ACQ Principal Contracting Officer (Mr Philip Chulick)

DIS/CES - Chief (Mr Angelo Talarico)

DIS/CES - Project Manager (Mr Thomas Castle)

DIS/CES - Head, Project Management Branch (Mr Cedric Salson)

NLO (Mr Xavier Desfougeres)

ILS (Mr Carlo Oroni)

Cost Analyst (Mrs Katharine Mann)

Finance (Mr Mariano Ippolito)

Legal (Ms Simona Rocchi)

Registry

**ATTACHMENT C**  
**Final Bidders List for IFB-CO-14252-NNMS**

	Country	Vendors
1	<b>BELGIUM</b>	SOPRASTERIA
2		ATOS
3		IBM
4		MICROSOFT
5		PROXIMUS
6		SECURITAS
7		VITROCISSET BELGIUM
8		Cisco Systems Limited
9	<b>BULGARIA</b>	LIREX BG Ltd.
10	<b>CANADA</b>	MDA Systems Ltd.
11		MDOS Consulting Inc.
12	<b>CROATIA</b>	Insig 2 d.o.o
13	<b>DENMARK</b>	Saab Denmark A/S
14		Systematic A/S
15	<b>GERMANY</b>	Airbus Defense and Space GmbH
16		CGI (Germany) GmbH & Co.KG
17		Rohde & Schwarz GmbH & Co KG
18		IBM Deutschland GmbH
19	<b>GREECE</b>	Intracom Defense Electronics
20	<b>ITALY</b>	Almaviva SpA
21		VITROCISSET SpA
22		ENGINEERING INGEGNERIA INFORMATICA S.p.A.
23		TELECOM ITALIA SpA
24		SIRTI SpA
25		A-ICE Srl
26	<b>NORWAY</b>	Thales Norway AS
27	<b>POLAND</b>	Pentacomp Systemy Informatyczne
28		Comarch Spółka Akcyjna
29	<b>PORTUGAL</b>	Empresa de Investigacao e Desenvolvimento de Electronica
30	<b>ROMANIA</b>	SC SIEMENS CONVERGENCE CREATORS SRL

31	<b>SPAIN</b>	GMV
32		EVERIS
33		INDRA SISTEMAS, S.A.
34	<b>NETHERLANDS</b>	UNI Business Centre B.V.
35	<b>TURKEY</b>	ATOS BILIS
36		MILSOFT YAZILIM
37		AYDIN YAZILIM
38		HAVELSAN HAVA ELEKTRONIK
39		ANTENSAN ELEKTRONIK SANAYI
40		E4E ELEKTRONIK MOHENDISLIK YAZILIM
41		TUBITAK BILISIM VE
42		SAVRONIK ELEKTRONIK SANAYI
43		C TECH BILISIM TEKNOLOJILERI SANAYI
44		BILKGIKENT BILISIM TEKNOLOJILER
45	<b>UK</b>	Boldon James Ltd
46		Isode Limited
47	<b>USA</b>	Telos Corporation