



NATO SUPPORT AND PROCUREMENT AGENCY
AGENCE OTAN DE SOUTIEN ET D'ACQUISITION



PATRICK FESQUET
DIRECTOR OF PROCUREMENT
DIRECTEUR DES ACHATS

Ref: PP-SOC-N/2017/IC ICB/

24 January 2017

TO : Ambassade de Grèce au
Luxembourg
À l'attention de l'Attaché
Commercial
27, rue Marie Adelaïde
L-2128 LUXEMBOURG
Tel.: 44 51 93
Fax.: 45 01 64

INFO : Greek Delegation to NATO
Attn.: Advisor for Infrastructure
Blvd Leopold III
B-1110 BRUSSELS
Tel.: 0032 2 707 6734
Fax.: 0032 2 726 8030

Ministry of National Defence
General Directorate for Defence
Armaments & Investments
Defence Investments & Technical
Research Division
Defence Industry Section
Tel.: 0030 210 746 6289
Tel.: 0030 210 746 6416
Fax: 0030 210 746 6178

PURPOSE : **NOTIFICATION OF INTENT TO INVITE BIDS**

REFERENCES : 1. Procedure for International Competitive Bidding for NATO
Infrastructure Works, AC/4-D/2261 (1996 Edition);
2. IC Decision Sheet AC/4-DS(2014)0020, dated 09 December 2014;
3. First Stage Authorization and Authority to Issue the Invitation for Bids
and to Commit NATO Funds, Report by the International Staff,
AC/4(PP)D27219-REV1-ADD1, dated 12 May 2016.

ANNEXES : A. Summary description and cost estimate of present Notification.
B. Specimen of declaration of eligibility.
C. List of potential sources.

Madame, Monsieur,

1. The NATO Support and Procurement Agency (NSPA) has been designated by NATO Investment Committee (IC) as the Host Nation for the implementation of Project OHQ03033, entitled **Provide NRF (NATO Response Force) Deployable Non-CIS Equipment**. This

equipment, programmed under Capability Package (CP) 0A0149 Addendum 1, is required to provide NATO Signal Battalions (NSB) with logistics support capability during NATO Response Force operations, exercises and routine barracks activities.

2. The International Competitive Bidding (ICB) will be conducted in accordance with reference 1, which stipulates that the Host Nation, at the earliest possible moment, issues a Notification of Intent (NOI) to Invite Bids to the diplomatic representative of the participating countries in the capital of the country of the designated Host Nation. This letter is issued following approval of the project by the IC in accordance with references 2 and 3.

3. This letter constitutes a NOI to Invite Bids for the acquisition of the following equipment within the IC ICB process:

- 3.1 Sixteen (16) trailer mounted 35 kW Power Generating Sets (PGS) plus twelve (12) trailer mounted 35 kW PGSs in OPTION, as described in Annex A;
- 3.2 Twenty four (24) trailer mounted 10 kW PGSs plus six (6) trailer mounted 10 kW PGSs 10 kW in OPTION, as described in Annex A;
- 3.3 Eight (8) trailer mounted PGS Power Distribution Units (PDU) plus six (6) trailer mounted PGS Power PDUs in OPTION, as described in Annex A;
- 3.4 Forty eight (48) Camouflage Concealment and Deception (CCD) sets plus twenty four (24) CCDs in OPTION, as described in Annex A.

4. NSPA as the Host Nation for this project hereby invites you to:

- 4.1 nominate firms located in your nation, which may wish to participate in the ICB;
- 4.2 provide for each nominated firm a "Declaration of Eligibility" on the model of the specimen provided at Annex B.

5. Further to the companies that you choose to nominate, and in accordance with Reference 2, NSPA has been authorized to suggest companies from the NSPA Source File. At Annex C, a list of potential sources that NSPA has identified in your country is enclosed for your review and modification if required. If no objection is received, the companies identified in this list will be invited to the forthcoming ICB.

6. **The requested information should be addressed to:**

NSPA – PP/SOC North
CP 0A0149 – Declaration of Eligibility
L- 8302 CAPELLEN
G. D. Luxembourg
E-mail: procurement@nspa.nato.int
Fax : +352 3063 4300

and should reach NSPA not later than **24 February 2017** (No late DOE will be accepted after the bid closing date mentioned in the forthcoming IFB package).

7. In case any further information is required, please contact:

Josée BRICHART
PPBS Buyer
Phone: +352.30.63.6044
E-mail: josee.brichart@nspa.nato.int

Yours sincerely,



Patrick FESQUET
Director of Procurement

This letter was also transmitted via e-mail to:
director_dit@gdaee.mil.gr
lsanioti@ggb.gr
helo@nspa.nato.int

SUMMARY DESCRIPTION AND COST ESTIMATE OF PRESENT NOTIFICATION**A. GENERAL**

NSPA has been designated as Host Nation for the acquisition of CP 0A0149 Addendum 1, Project 0HQ03033 "Provide NRF (NATO Response Force) Deployable Non-CIS Equipment". While in use by NATO Signal Battalions, the equipment will be operated and maintained by the user (NSBs) with support provided by NSPA acting as Logistics Support Authority and using Contractor logistics support (CLS) arrangements.

The following information contains excerpts from the Statements of Work that will be released during the International Competitive Bidding (ICB) process.

B. Project Objectives

The Contractor shall furnish NSPA with the following equipment:

1. Sixteen (16) trailer mounted 35 kW Power Generating Sets (PGS) plus twelve (12) trailer mounted 35 kW PGSs in OPTION,
2. Twenty four (24) trailer mounted 10 kW PGSs plus six (6) trailer mounted 10 kW PGSs 10 kW in OPTION,
3. Eight (8) trailer mounted PGS Power Distribution Units (PDU) plus six (6) trailer mounted PGS Power PDUs in OPTION,
4. Forty eight (48) Camouflage Concealment and Deception (CCD) sets plus twenty four (24) CCDs in OPTION,

in accordance with detailed technical requirements defined in applicable Statements of Work (SOW). These assets will be used to provide NATO Signal Battalions with transportation and power supply capabilities in support of NATO Response Force (NRF) operations and exercises. The equipment shall be used over a wide range of geographic environments and climatic conditions with operating temperatures ranging between -32°C and +49°C. Accordingly, NATO expects the equipment to be robust and of high quality.

C. Particular Technical Requirements

1. Trailer Mounted PGSs:

- 1.1 The trailers shall comply with European Union Traffic Regulations;
- 1.2 2-axle trailer configuration;
- 1.3 NATO 24V DC trailer electrical system;
- 1.4 Each PGS mounted on a single trailer shall include two independent Diesel Generators with capacity of 35 kW for Para B.1 each (2 x 35 kW) and 10 kW for B.2 each (2 x 10 kW);
- 1.5 Up to four PGSs shall be capable of working in a synchronised way while connected to a PDU;
- 1.6 Nominal voltage: 400V, three-phase, 5 wires;
- 1.7 Nominal frequency: 50Hz;
- 1.8 NATO towing attachments in accordance with STANAG 4101;
- 1.9 Transportable by road, railway, sea and air (C-130E or equivalent version). The trailer mounted bowsters shall be capable of C-130 Roll-On, Roll-Off (RORO) loading/off-loading.

2. Trailer Mounted PGS PDUs:
 - 1.1 The trailers shall comply with European Union Traffic Regulations;
 - 1.2 1-axle trailer configuration;
 - 1.3 Trailer payload: min. 2,000kg;
 - 1.4 NATO 24V DC trailer electrical system;
 - 1.5 Each trailer shall carry a PDU capable of accepting power from up to five (5) 35kW synchronized Diesel Generators and distributing it to multiple CIS asset sites operating within a deployed headquarters (HQ);
 - 1.6 NATO towing attachments in accordance with STANAG 4101;
 - 1.7 Transportable by road, railway, sea and air (C-130E or equivalent version). The trailer mounted bowsters shall be capable of C-130 Roll-On, Roll-Off (RORO) loading/off-loading.
3. CCD sets:
 - 3.1 CCD nets made of ultra-light weight material;
 - 3.2 Thermal pattern distorting capability;
 - 3.3 Radar radiation absorption;
 - 3.4 Woodland and desert camouflage patterns;
 - 3.5 Dimensions adjusted to trailers and Power Generating Sets listed at Paragraph B.

D. Logistic Support Elements

High quality documentation for spares, assembly and maintenance is required as well as barcoding of the deliverables.

E. SPECIFIC TERMS AND CONDITIONS

- a. DELIVERY
9 months to 12 months after contract award.
- b. PARTIAL BIDDING
No partial offers will be entertained.
- c. FOLLOW-ON SERVICES
Offers for follow-on services (maintenance) shall be provided by Bidders as an OPTION.
- d. REQUIREMENTS IN OPTION
Requests for requirements in OPTION are included.
- e. QUALITY ASSURANCE
Requirement for ISO and AQAP Quality Assurance is included.
- f. SECURITY LEVEL REQUIRED
NATO UNCLASSIFIED

g. **LANGUAGE**

- 1) "*Cahier des Charges*" and subsequent procurement contracts will be in English language.
- 2) Offers and any communication to be made by the Bidders, and any technical data or documentation to be furnished by the Contractors must be also in English.

h. **CURRENCY CONVERSION RATES**

N/A at this stage.

F. FINAL CONSIDERATIONS

a. NSPA intends to issue the Invitation for Bids (IFB) to interested firms at a date yet to be determined, but not before the **20th of February 2017**. The Bidders will be allowed not less than 42 calendar days to reply to the relevant IFB.

b. The bids to be received in response to the NSPA IFB mentioned above will be valid for a period of 180 calendar days.

c. The envisioned bidding method is the "One Step International Competitive Bidding Procedure".

d. The information to be provided to the Bidders will be up to NATO UNCLASSIFIED.

e. Please note that actual quantities to be included in the Invitation for Bid may vary slightly from those specified in this NOI. Some project deliverables may be included in IFBs as options to be acquired at later stages of the project implementation process.

f. ESTIMATED VALUE FOR ICB CONTRACT: EURO 5,800,000.00

DECLARATION OF ELIGIBILITY

FROM: (Originator)

TO: NSPA

SUBJECT: Expression of interest in ICBs for the implementation of CP 0A0149 Addendum 1, Project 0HQ03033 "**Provide NRF (NATO Response Force) Deployable Non-CIS Equipment (Power Generating Sets)**". The project deliverables will be used to provide NATO Signal Battalions with power supply capabilities in support of NATO Response Force (NRF) operations and exercises.

A. With reference to the IC ICB procedures described in Annex A to NSPA's NOI letter, the following (nationality of origin) firms have expressed an interest in receiving the bidding documents:

- "A" Co. Ltd
Security Level:
NATO Unclassified
Address,
Contact :
Tel.
Fax.
E-mail
Interested: Contract XX
Contract YY
- B" Co. Ltd
Security Level:
NATO Unclassified
Address,
Contact :
Tel.
Fax.
E-mail
Interested: Contract ZZ
Contract YY

B. I certify that these firms have the necessary financial, technical and professional competence to be admitted by the Government of(country of origin) as Bidders were it responsible for awarding a contract of this nature. All the firms above are security cleared to the level required for this project.

(Signed) Country of Origin

ANNEX C for GREECE

LIST OF POTENTIAL SOURCES

INTRACOM DEFENSE ELECTRONIC SYSTEMS MARKOPOLOU AVENUE 21 KM GR 19400 KOROPI-ATTICA 00302106678842 00302106645103 INFO@INTRACOMDEFENSE.COM	
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