



To :0032 2 726 8030

Date :11/11/15

Company :

Total number of pages :16

Department :

From :BRICHART Josee

Fax number :0032 2 726 8030

~~Company :NSPA~~

Subject:Greece - Notifications of Intent JBR15010 and JBR15011 - People NRF (NATO Response Force) Deploy

Classification: NATO UNCLASSIFIED

Classification: NATO UNCLASSIFIED

Dear Sir, dear Madam,

Please find attached two Notifications of Intent to Invite Bids for:

-NOI JBR15010 - Provision of Medium Load Cargo Trucks, Cargo Trailers, Trailers mounted Water Bowsers and Camouflage nets.

-NOI PGS JBR15011 - Provision of Trailers Mounted Power Generating Sets, Trailers mounted PGS Power distribution Units and Camouflage nets.

This equipment is required to provide NATO Signal Battalions with logistics support capability during Nato Response Force Operations and is part of the Capability Package (CP) 0A0149 Addendum 1.

Sincerely,

JOSEE BRICHART

Buyer

Procurement Division

LB (General and Cooperative Services Programme) CP (Acquisition & Follow-On Support Branch)

NATO Support and Procurement Agency

11, rue de la Gare

L-8302 Capellen

Tel: (+352) 3063-6044

Fax:(+352) 3063-4300

email: Josee.Brichart@nspa.nato.int

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NATO UNCLASSIFIED

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NATO Unclassified

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NATO SUPPORT AND PROCUREMENT AGENCY
AGENCE OTAN DE SOUTIEN ET D'ACQUISITION



PATRICK FESQUET
DIRECTOR OF PROCUREMENT
DIRECTEUR DES ACHATS

Ref: PP-LB/2015/ICB/

10 November 2015

TO : Ambassade de Grèce
À l'attention de l'Attaché Commercial
27, rue Marie Adelaïde
L-2128 LUXEMBOURG

Tel.: 44 51 93
Fax.: 45 01 64

INFO : Greek Delegation to NATO
Attn.: Advisor for Infrastructure
Blvd Leopold III
B-1110 BRUSSELS

Tel.: 0032 2 707 6734
Fax.: 0032 2 726 8030

MINISTRY OF NATIONAL DEFENCE
GENERAL DIRECTORATE FOR DEFENCE
ARMAMENTS & INVESTMENTS
DEFENCE INVESTMENTS & TECHNICAL
RESEARCH DIVISION
DEFENCE INDUSTRY SECTION

Tel.: 0030 210 746 6289
Tel.: 0030 210 746 6416
Fax: 0030 210 746 6178

PURPOSE : **NOTIFICATION OF INTENT TO INVITE BIDS**

REFERENCES : 1. Procedure for International Competitive Bidding for NATO
Infrastructure Works, AC/4-D/2261 (1996 Edition)
2. IC Decision Sheet AC/4-DS(2014)0020 dated 09 December 2014.

ANNEXES : A. Summary description and cost estimate of present Notification.
B. Specimen of declaration of eligibility.
C. List of potential sources.

Madame, Monsieur,

1. The NATO Support and Procurement Agency (NSPA) has been designated by NATO Investment Committee (IC) as the Host Nation for the implementation of Project 0HQ03033, entitled **Provide NRF (NATO Response Force) Deployable Non-CIS Equipment**. This equipment, programmed under Capability Package (CP) 0A0149 Addendum 1, is required to provide NATO Signal Battalions (NSB) with logistics support capability during NATO Response Force operations, exercises and routine barracks activities.

2. The International Competitive Bidding (ICB) will be conducted in accordance with reference 1, which stipulates that the Host Nation, at the earliest possible moment, issues a Notification of Intent (NOI) to Invite Bids to the diplomatic representative of the participating countries in the capital of the Host Nation. This letter is issued following approval of the project by the IC at reference 2.

3. This letter constitutes a NOI to Invite Bids for the acquisition of the following equipment within the ICB process:

- 3.1. One hundred and eight (108) 5t 4x4 Medium Load Cargo Trucks as described in Annex A;
- 3.2. Fourteen (14) 2t 1-axle Cargo Trailers as described in Annex A;
- 3.3. Fourteen (14) 11t low bed cargo trailers as described in Annex A;
- 3.4. Two (2) trailer mounted 1,000 l water bowzers as described in Annex A;
- 3.5. Four (4) trailer mounted 2,000 l water bowzers as described in Annex A;
- 3.6. Two (2) trailer mounted 4,500 l water bowser as described in Annex A;
- 3.7. One hundred and forty four (144) Camouflage, Concealment and Deception (CCD) sets as described in Annex A.

4. NSPA as the Host Nation for this project hereby invites you to:

- 4.1 nominate firms located in your nation, which may wish to participate in the ICB;
- 4.2 provide for each nominated firm a "Declaration of Eligibility" on the model of the specimen provided at Annex B.

5. Further to the companies that you choose to nominate, and in accordance with Reference 2, NSPA has been authorized to suggest companies from the NSPA Source File. At Annex C, a list of potential sources that NSPA has identified in your country is enclosed for your review and modification if required. If no objection is received, the companies identified in this list will be invited to the forthcoming ICB.

6. **The requested information should be addressed to:**

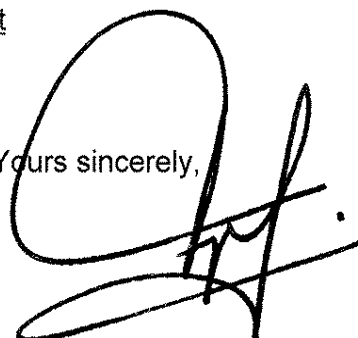
NSPA – PP/LB Programme
CP 0A0149 – Declaration of Eligibility
L- 8302 CAPELLEN
G. D. Luxembourg
E-mail: procurement@nspa.nato.int
Fax : +352 3063 4300

and should reach NSPA not later than **10 December 2015**.

7. In case any further information is required, please contact:

Josée BRICHART
PP/LB-MMC Buyer
Phone: +352.30.63.6044
E-mail: josee.brichart@nspa.nato.int

Yours sincerely,



Patrick FESQUET
Director of Procurement

This letter was also transmitted via e-mail to:
director_dit@gdaee.mil.gr
lsanioti@ggb.gr
helo@nspa.nato.int

ANNEX C for GREECE

LIST OF POTENTIAL SOURCES

HELLENIC VEHICLE INDUSTRY SA INDUSTRIAL AREA THESSALONIKI GR 57022 SINDOS 00302310717150 00302310798426 TKARELLOS@ELVO.GR	
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SUMMARY DESCRIPTION AND COST ESTIMATE OF PRESENT NOTIFICATION

A. GENERAL

NSPA has been designated as Host Nation for the acquisition of CP 0A0149 Addendum 1, Project 0HQ03033 "Provide NRF (NATO Response Force) Deployable Non-CIS Equipment". While in use by NATO Signal Battalions, the equipment will be operated and maintained by the user (NSBs) with support provided by NSPA acting as Logistics Support Authority and using contractor logistics support (CLS) arrangements.

The following information contains excerpts from the Statements of Work that will be released during the International Competitive Bidding (ICB) process.

B. Project Objectives

The contractor shall furnish NSPA with the following equipment:

1. One hundred and eight (108) 5t 4x4 medium load cargo trucks;
2. Fourteen (14) 2t 1-axle cargo trailers;
3. Fourteen (14) 11t low bed cargo trailers;
4. Two (2) trailer mounted 1,000 l water bowzers;
5. Four (4) trailer mounted 2,000 l water bowzers;
6. Two (2) trailer mounted 4,500 l water bowser;
7. One hundred and forty four (144) Camouflage Concealment and Deception (CCD).

in accordance with detailed technical requirements defined in applicable Statements of Work (SOW). These assets will be used to provide NATO Signal Battalions with transportation capabilities in support of NATO Response Force (NRF) operations and exercises. The equipment shall be used over a wide range of geographic environments and climatic conditions with operating temperatures ranging between -32°C and +49°C. Accordingly, NATO expects the equipment to be robust and of high quality.

C. Particular Technical Requirements

1. 5t 4x4 Medium Load Cargo Trucks:
 - 1.1 The vehicles shall comply with European Union Traffic Regulations;
 - 1.2 Capable of rough terrain operations with fording capability of 800mm;
 - 1.3 Payload - min. 5,000kg;
 - 1.4 Load space – designed for carrying transit cases with CIS (Communications and Information System) equipment, with bows and tarp cover;
 - 1.5 Equipped with Diesel engine, complying with EURO V or higher requirements;
 - 1.6 NATO towing attachments in accordance with STANAG 4101;
 - 1.7 NATO 24V electrical system;
 - 1.8 Transportable by road, railway, sea and air (C-130E or equivalent version). The trucks shall be capable of C-130 Roll-On, Roll-Off (RORO) loading/off-loading.

2. 2t 1-axle Cargo Trailers:
 - 2.1 The trailers shall comply with European Union Traffic Regulations;
 - 2.2 Payload - min. 2,000kg;
 - 2.3 Load space – designed for carrying transit cases with CIS (Communications and Information System) equipment;
 - 2.4 NATO towing attachments in accordance with STANAG 4101;
 - 2.5 NATO 24V DC electrical system;
 - 2.6 Transportable by road, railway, sea and air (C-130E or equivalent version).
3. 11t Low Bed Cargo Trailers:
 - 3.1 The trailers shall comply with European Union Traffic Regulations;
 - 3.2 Payload - min. 11,500kg;
 - 3.3 Load space – low bed, designed for carrying 11t forklifts, capable of loading/offloading of forklifts without additional MHE;
 - 2.3 NATO towing attachments in accordance with STANAG 4101;
 - 2.4 NATO 24V DC electrical system.
4. Trailer Mounted Water Bowsers:
 - 4.1 The trailers shall comply with European Union Traffic Regulations;
 - 4.2 Bowser capacity in accordance with Para B.1.4, B.1.5 and B.1.6;
 - 4.3 NATO towing attachments in accordance with STANAG 4101;
 - 4.4 NATO 24V DC electrical system;
 - 4.5 Transportable by road, railway, sea and air (C-130E or equivalent version). The trailer mounted bowsers shall be capable of C-130 Roll-On, Roll-Off (RORO) loading/off-loading.
5. Camouflage Concealment and Deception (CCD) sets:
 - 5.1 CCD nets made of ultra-light weight material;
 - 5.2 Thermal pattern distorting capability;
 - 5.3 Radar radiation absorption;
 - 5.4 Woodland and desert camouflage patterns;
 - 5.5 Dimensions adjusted to trucks and trailers listed at Paragraph B above.

D. Logistic Support Elements

High quality documentation for spares, assembly and maintenance is required as well as barcoding of the deliverables.

ESTIMATED VALUE FOR ICB1 CONTRACT: EURO 27,500,000.00

E. SPECIFIC TERMS AND CONDITIONS

- a. DELIVERY
12 months to 21 months after contract award.
- b. PARTIAL BIDDING
No partial offers will be entertained.
- c. FOLLOW-ON SERVICES
Offers for optional follow-on services (maintenance) shall be provided by bidders.
- d. OPTIONAL REQUIREMENTS
Requests for optional requirements are included.
- e. QUALITY ASSURANCE
Requirement for ISO and AQAP Quality Assurance is included.
- f. SECURITY LEVEL REQUIRED
NATO UNCLASSIFIED
- g. LANGUAGE
 - 1) "Cahier des Charges" and subsequent procurement contracts will be in English language.
 - 2) Offers and any communication to be made by the bidders, and any technical data or documentation to be furnished by the contractors must be also in English.
- h. CURRENCY CONVERSION RATES
N/A at this stage.

F. FINAL CONSIDERATIONS

- a. NSPA intends to issue the Invitation for Bids (IFB) to interested firms at a date yet to be determined, but not before the **10th December 2015**. The bidders will be allowed not less than 42 calendar days to reply to the relevant IFB.
- b. The bids to be received in response to the NSPA IFBs mentioned above will be valid for a period of 180 days.
- c. The envisioned bidding method is the "One Step International Competitive Bidding Procedure".
- d. The information to be provided to the bidders will be up to NATO UNCLASSIFIED.
- e. Please note that actual quantities to be included in the Invitation for Bid may vary slightly from those specified in this NOI. Some project deliverables may be included in IFB as options to be acquired at later stages of the project implementation process.

DECLARATION OF ELIGIBILITY

FROM: (Originator)

TO: NSPA

SUBJECT: Expression of interest in ICBs for the implementation of CP 0A0149 Addendum 1, Project 0HQ03033 **"Provide NRF (NATO Response Force) Deployable Non-CIS Equipment (*Vehicles and trailers*)"**. The project deliverables will be used to provide NATO Signal Battalions with logistics support capabilities in support of NATO Response Force (NRF) operations and exercises.

A. With reference to the ICB procedures described in Annex A to NSPA's NOI letter, the following (nationality of origin) firms have expressed an interest in receiving the bidding documents:

- "A" Co. Ltd
Security Level:
NATO Unclassified
Address,
Contact :
Tel.
Fax.
E-mail
Interested: Contract XX
Contract YY
- B" Co. Ltd
Security Level:
NATO Unclassified
Address,
Contact :
Tel.
Fax.
E-mail
Interested: Contract ZZ
Contract YY

B. I certify that these firms have the necessary financial, technical and professional competence to be admitted by the Government of(country of origin) as bidders were it responsible for awarding a contract of this nature. All the firms above are security cleared to the level required for this project.

(Signed) Country of Origin



NATO SUPPORT AND PROCUREMENT AGENCY
AGENCE OTAN DE SOUTIEN ET D'ACQUISITION



PATRICK FESQUET
DIRECTOR OF PROCUREMENT
DIRECTEUR DES ACHATS

Ref: PP-LB/2015/ICB/

10 November 2015

TO : Ambassade de Grèce
À l'attention de l'Attaché
Commercial
27, rue Marie Adelaïde
L-2128 LUXEMBOURG
Tel.: 44 51 93
Fax.: 45 01 64

INFO : Greek Delegation to NATO
Attn.: Advisor for Infrastructure
Blvd Leopold III
B-1110 BRUSSELS
Tel.: 0032 2 707 6734
Fax.: 0032 2 726 8030

PURPOSE : **NOTIFICATION OF INTENT TO INVITE BIDS**

REFERENCES :

1. Procedure for International Competitive Bidding for NATO Infrastructure Works, AC/4-D/2261 (1996 Edition)
2. IC Decision Sheet AC/4-DS(2014)0020 dated 09 December 2014

ANNEXES :

- A. Summary description and cost estimate of present Notification.
- B. Specimen of declaration of eligibility.

1. The NATO Support and Procurement Agency (NSPA) has been designated by NATO Investment Committee (IC) as the Host Nation for the implementation of Project 0HQ03033, entitled **Provide NRF (NATO Response Force) Deployable Non-CIS Equipment**. This equipment, programmed under Capability Package (CP) 0A0149 Addendum 1, is required to provide NATO Signal Battalions (NSB) with logistics support capability during NATO Response Force operations, exercises and routine barracks activities.

2. The International Competitive Bidding (ICB) will be conducted in accordance with reference 1, which stipulates that the Host Nation, at the earliest possible moment, issues a Notification of Intent (NOI) to Invite Bids to the diplomatic representative of the participating countries in the capital of the country of the designated Host Nation. This letter is issued following approval of the project by the IC at reference 2.

3. This letter constitutes a NOI to Invite Bids for the acquisition of the following equipment within the ICB process:

- 3.1 Twenty eight (28) trailer mounted 35 kW Power Generating Sets as described in Annex A;
 - 3.2 Thirty (30) trailer mounted 10 kW Power Generating Sets as described in Annex A;
 - 3.3 Fourteen (14) trailer mounted PGS Power Distribution Units as described in Annex A;
 - 3.4 Seventy two (72) Camouflage, Concealment and Deception (CCD) sets as described in Annex A.
4. NSPA as the Host Nation for this project hereby invites you to:
- 4.1 nominate firms located in your nation, which may wish to participate in the ICB;
 - 4.2 provide for each nominated firm a "Declaration of Eligibility" on the model of the specimen provided at Annex B.

5. **The requested information should be addressed to:**

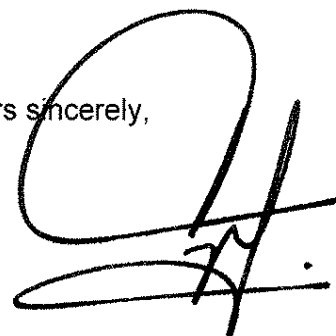
NSPA – PP/LB Programme
CP 0A0149 – Declaration of Eligibility
L- 8302 CAPELLEN
G. D. Luxembourg
E-mail: procurement@nspa.nato.int
Fax : +352 3063 4300

and should reach NSPA not later than **10 December 2015**.

6. In case any further information is required, please contact:

Josée BRICHART
PP/LB-MMC Buyer
Phone: +352.30.63.6044
E-mail: josee.brichart@nspa.nato.int

Yours sincerely,



Patrick FESQUET
Director of Procurement

This letter was also transmitted via e-mail to:
director_dit@gdaee.mil.gr
lsanioti@ggb.gr
helo@nspa.nato.int

SUMMARY DESCRIPTION AND COST ESTIMATE OF PRESENT NOTIFICATION

A. GENERAL

NSPA has been designated as Host Nation for the acquisition of CP 0A0149 Addendum 1, Project 0HQ03033 "Provide NRF (NATO Response Force) Deployable Non-CIS Equipment". While in use by NATO Signal Battalions, the equipment will be operated and maintained by the user (NSBs) with support provided by NSPA acting as Logistics Support Authority and using contractor logistics support (CLS) arrangements.

The following information contains excerpts from the Statements of Work that will be released during the International Competitive Bidding (ICB) process.

B. Project Objectives

The contractor shall furnish NSPA with the following equipment:

1. Twenty eight (28) trailer mounted 35 kW Power Generating Sets (PGS);
2. Thirty (30) trailer mounted 10 kW Power Generating Sets;
3. Fourteen (14) trailer mounted PGS Power Distribution Units;
4. Seventy two (72) Camouflage Concealment and Deception (CCD) sets;

in accordance with detailed technical requirements defined in applicable Statements of Work (SOW). These assets will be used to provide NATO Signal Battalions with transportation and power supply capabilities in support of NATO Response Force (NRF) operations and exercises. The equipment shall be used over a wide range of geographic environments and climatic conditions with operating temperatures ranging between -32°C and +49°C. Accordingly, NATO expects the equipment to be robust and of high quality.

C. Particular Technical Requirements

1. Trailer Mounted Power Generating Sets:
 - 1.1 The trailers shall comply with European Union Traffic Regulations;
 - 1.2 2-axle trailer configuration;
 - 1.3 NATO 24V DC trailer electrical system;
 - 1.4 Each Power Generating Set mounted on a single trailer shall include two Diesel Generators with capacity of 35 kW for Para B.1 each (2 x 35 kW) and 10 kW for B.2 each (2 x 10 kW);
 - 1.5 Nominal voltage: 400V, three-phase, 5 wires;
 - 1.6 Nominal frequency: 50Hz;
 - 1.7 NATO towing attachments in accordance with STANAG 4101;
 - 1.8 Transportable by road, railway, sea and air (C-130E or equivalent version). The trailer mounted bowsters shall be capable of C-130 Roll-On, Roll-Off (RORO) loading/off-loading.

2. Trailer Mounted PGS Power Distribution Units:
 - 1.1 The trailers shall comply with European Union Traffic Regulations;
 - 1.2 1-axle trailer configuration;
 - 1.3 Trailer payload: min. 2,000kg;
 - 1.4 NATO 24V DC trailer electrical system;
 - 1.5 Each trailer shall carry a Power Distribution Unit capable of accepting power from up to five (5) 35kW synchronized Diesel Generators and distributing it to multiple CIS asset sites operating within a deployed headquarters (HQ);
 - 1.6 NATO towing attachments in accordance with STANAG 4101;
 - 1.7 Transportable by road, railway, sea and air (C-130E or equivalent version). The trailer mounted bowsers shall be capable of C-130 Roll-On, Roll-Off (RORO) loading/off-loading.
3. Camouflage Concealment and Deception (CCD) sets:
 - 3.1 CCD nets made of ultra-light weight material;
 - 3.2 Thermal pattern distorting capability;
 - 3.3 Radar radiation absorption;
 - 3.4 Woodland and desert camouflage patterns;
 - 3.5 Dimensions adjusted to trucks, trailers and Power Generating Sets listed at Paragraph B.

D. Logistic Support Elements

High quality documentation for spares, assembly and maintenance is required as well as barcoding of the deliverables.

ESTIMATED VALUE FOR ICB2 CONTRACT: EURO 6,890,000.00

E. SPECIFIC TERMS AND CONDITIONS

- a. DELIVERY
12 months to 21 months after contract award.
- b. PARTIAL BIDDING
No partial offers will be entertained.
- c. FOLLOW-ON SERVICES
Offers for optional follow-on services (maintenance) shall be provided by bidders.
- d. OPTIONAL REQUIREMENTS
Requests for optional requirements are included.
- e. QUALITY ASSURANCE
Requirement for ISO and AQAP Quality Assurance is included.
- f. SECURITY LEVEL REQUIRED
NATO UNCLASSIFIED

- g. **LANGUAGE**
 - 1) "Cahier des Charges" and subsequent procurement contracts will be in English language.
 - 2) Offers and any communication to be made by the bidders, and any technical data or documentation to be furnished by the contractors must be also in English.
- h. **CURRENCY CONVERSION RATES**
N/A at this stage.

F. FINAL CONSIDERATIONS

- a. NSPA intends to issue the Invitation for Bids (IFB) to interested firms at a date yet to be determined, but not before the **10th December 2015**. The bidders will be allowed not less than 42 calendar days to reply to the relevant IFB.
- b. The bids to be received in response to the NSPA IFB mentioned above will be valid for a period of 180 days.
- c. The envisioned bidding method is the "One Step International Competitive Bidding Procedure".
- d. The information to be provided to the bidders will be up to NATO UNCLASSIFIED.
- e. Please note that actual quantities to be included in the Invitation for Bid may vary slightly from those specified in this NOI. Some project deliverables may be included in IFBs as options to be acquired at later stages of the project implementation process.

DECLARATION OF ELIGIBILITY

FROM: (Originator)

TO: NSPA

SUBJECT: Expression of interest in ICBs for the implementation of CP 0A0149 Addendum 1, Project OHQ03033 **"Provide NRF (NATO Response Force) Deployable Non-CIS Equipment (*Power Generating Sets*)"**. The project deliverables will be used to provide NATO Signal Battalions with power supply capabilities in support of NATO Response Force (NRF) operations and exercises.

A. With reference to the ICB1 procedures described in Annex A to NSPA's NOI letter, the following (nationality of origin) firms have expressed an interest in receiving the bidding documents:

- "A" Co. Ltd
Security Level:
NATO Unclassified
Address,
Contact :
Tel.
Fax.
E-mail
Interested: Contract XX
Contract YY
- B" Co. Ltd
Security Level:
NATO Unclassified
Address,
Contact :
Tel.
Fax.
E-mail
Interested: Contract ZZ
Contract YY

B. I certify that these firms have the necessary financial, technical and professional competence to be admitted by the Government of(country of origin) as bidders were it responsible for awarding a contract of this nature. All the firms above are security cleared to the level required for this project.

(Signed) Country of Origin