



HELLENIC MINISTRY of NATIONAL DEFENCE
GENERAL DIRECTORATE
for DEFENCE INVESTMENTS and ARMAMENTS



HELLENIC MANUFACTURERS
OF DEFENCE MATERIAL ASSOCIATION
SEKPY



HELLENIC AEROSPACE SECURITY
& DEFENSE INDUSTRIES GROUP
HASDIG

NATO - GREECE INDUSTRY INFORMATION DAY 2017 "NATO Gateways with Industry"

Tuesday 7th March – Athens (War Museum)

Organised by the General Directorate for Defence Investments and Armaments (GDDIA)
of the Hellenic Ministry of Defence

09.00 – 09.30: Sign in

OPENING AND WELCOMING REMARKS

09.30 – 09.40 **Mr. Dimitrios VITSAS**
Alternate Minister of National Defence of the Hellenic Republic

09.40 – 09.45 **Mr. Kosmas VOURIS**
General Director of GDDIA

PANEL A: NATO's NON-COMPETITIVE GATEWAYS

09.45 – 09.50: Introduction by Panel Moderator

Mr. Nikolaos KEMOS

Head of Greek Delegation to NIAG
Treasurer HASDIG & CEO of Elfon Ltd.

09.50 – 10.00: FNIE (Framework for NATO Industry Engagement)

Mr. Liviu LAZAR

NATO International Staff/ Defence
Investment Division/ Industry Relations
Coordinator

10.00 – 10.25: NIAG Activities and Opportunities

10.25 – 10.50: Allied Command Transformation (ACT) Industry
Engagement Plan 2017

Cdr Stavros POLYDOROU

ACT

10.50 – 11.20: Discussion

COFFEE BREAK

PANEL B: NATO MEMBER NATIONS' & INTERNATIONAL OPPORTUNITIES FOR INDUSTRY

11.35 – 11.40: Introduction by Panel Moderator

CPT Panagiotis LEKKAS HN

R&D Director, GDDIA

11.40 – 11.55: UK Initiative for Funding Innovation

CPT Richard BLACKWELL

Royal Navy, Defence Attache
British Embassy Athens

11.55 – 12.15: US Initiatives for Industry Involvement

Col Scott MILLER

Army Attache, US Embassy Athens

12.15 – 12.30: Armed Forces Communications and Electronics
Association (AFCEA) – Opportunities for Industry

Mr. Panagiotis PAVLIDIS HNDGS/

Senior Communications Systems
Engineer

12.30 – 12.50: Discussion

HOSTED BUFFET LUNCH BREAK

PANEL C: NATO's COMPETITIVE GATEWAYS

13.30 – 13.35:	Introduction by Panel Moderator	Lt Col Antonios VAKLATZIS GDDIA Staff Officer
13.35 – 13.45:	Update on the Final Life Extension Programme (FLEP) for NATO AWACS	Maj (HAF) Stavros TZANIDAKIS GDDIA Staff Officer
13.45 – 14.00:	Update on Alliance Future Surveillance and Control Capability (AFSC) - Opportunities for Industry	Mr. Liviu LAZAR NATO International Staff/ Defence Investment Division/ Industry Relations Coordinator
14.00 – 14.20:	Industry Opportunities and Relations with NSPA	Mr. Patrick Gerard FESQUET NATO Support and Procurement Agency/ Director Acquisition
14.20 – 14.40:	Industry Opportunities and Relations with NCIA	Mr. Jean-Luc GUELLEC NATO Communications and Information Agency/ Acquisition, Principal Contracting Officer
14.40 – 15.10:	Discussion	
15.10 – 15.15:	Closure – Concluding Remarks	CPT Panagiotis LEKKAS HN R&D Director, GDDIA